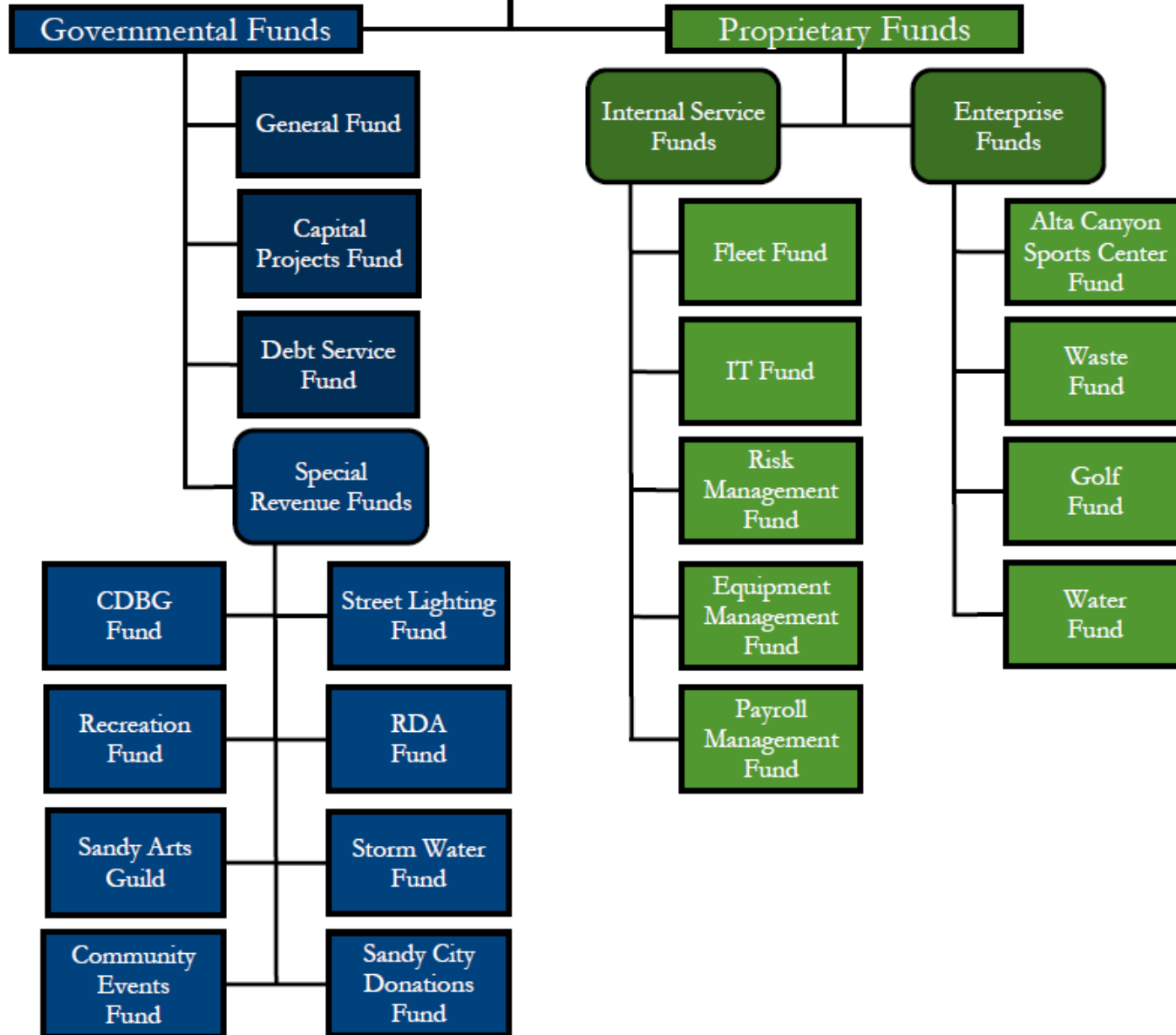


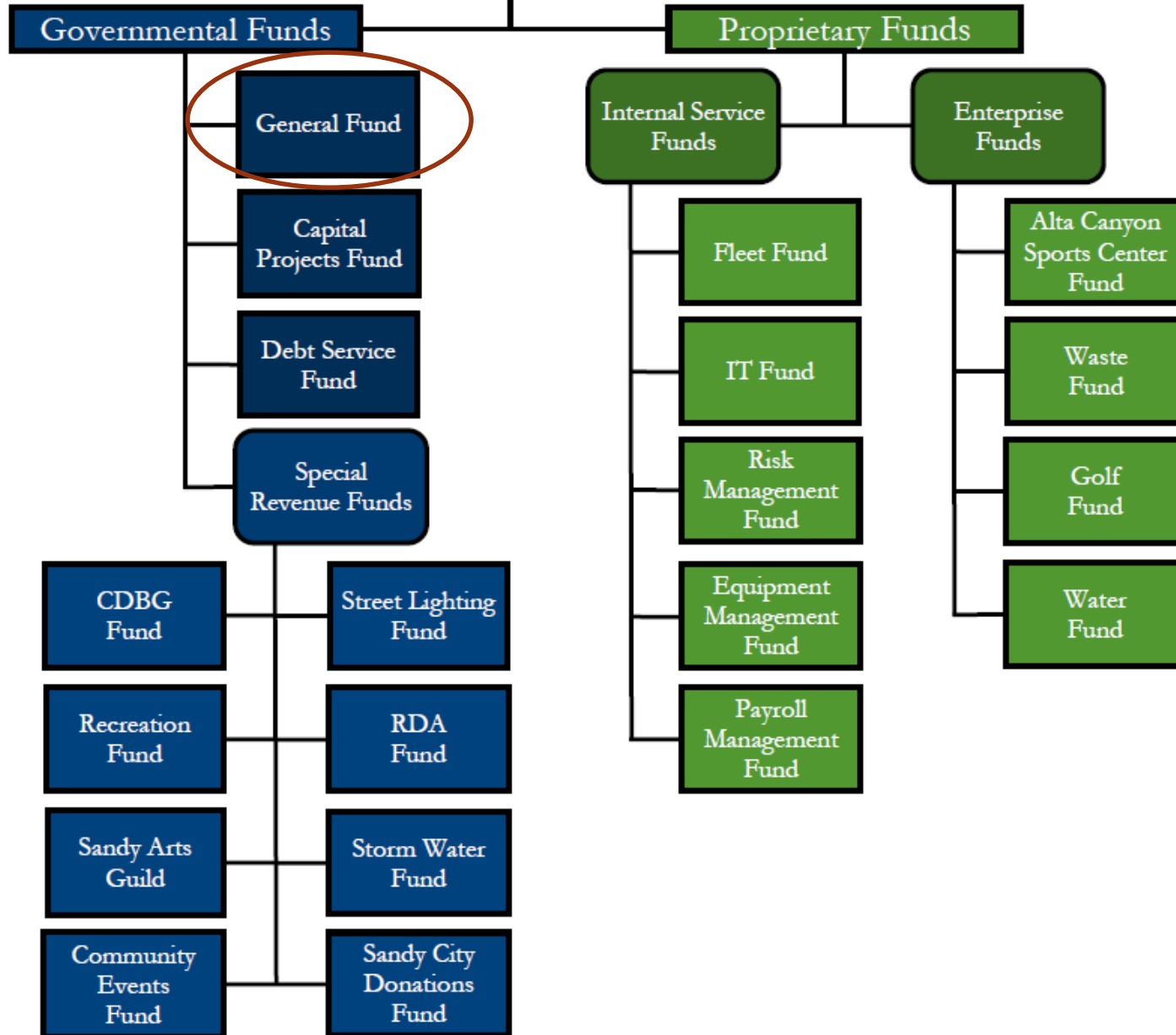
Budget Retreat – Feb 6, 2018

Revenue History and Outlook

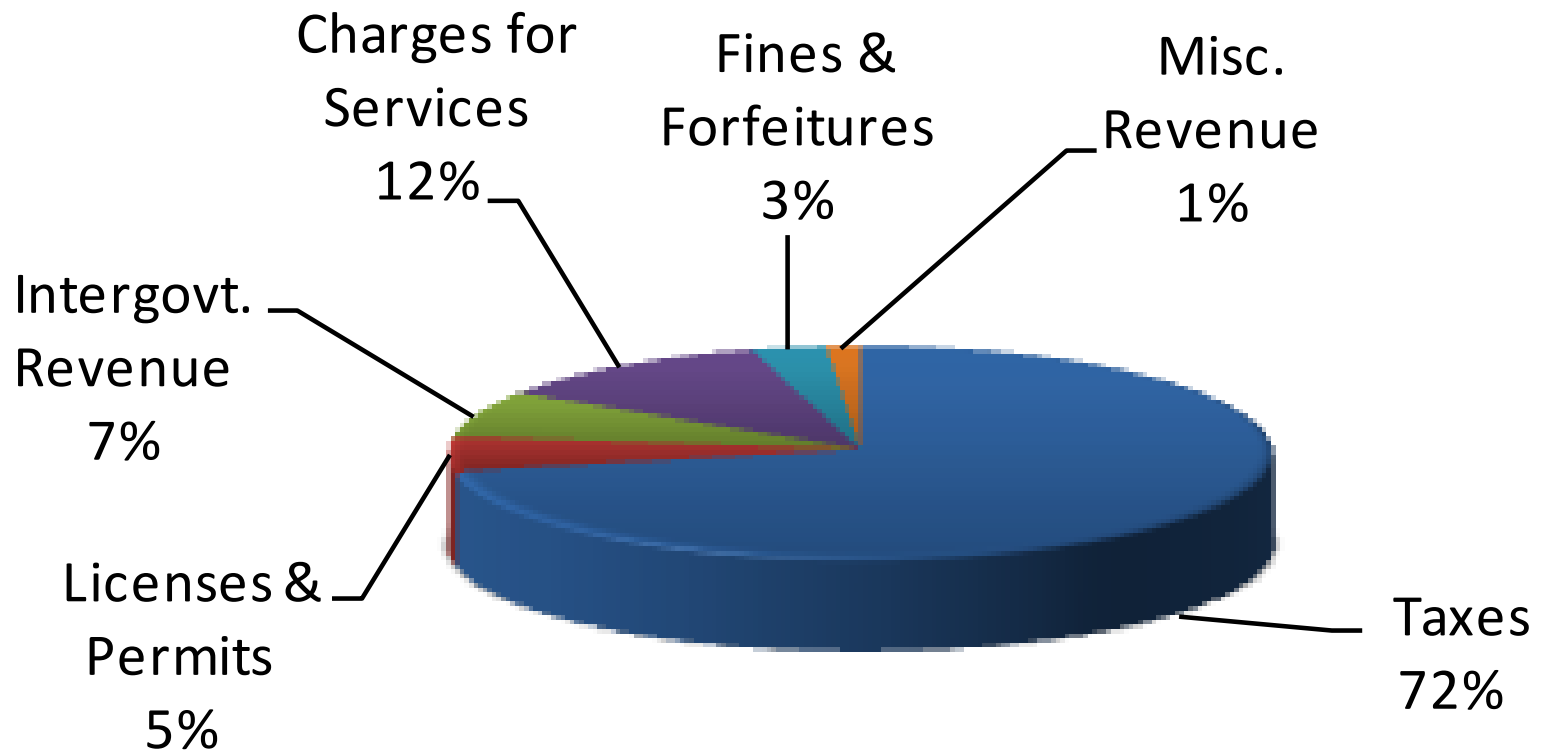
Financial Structure



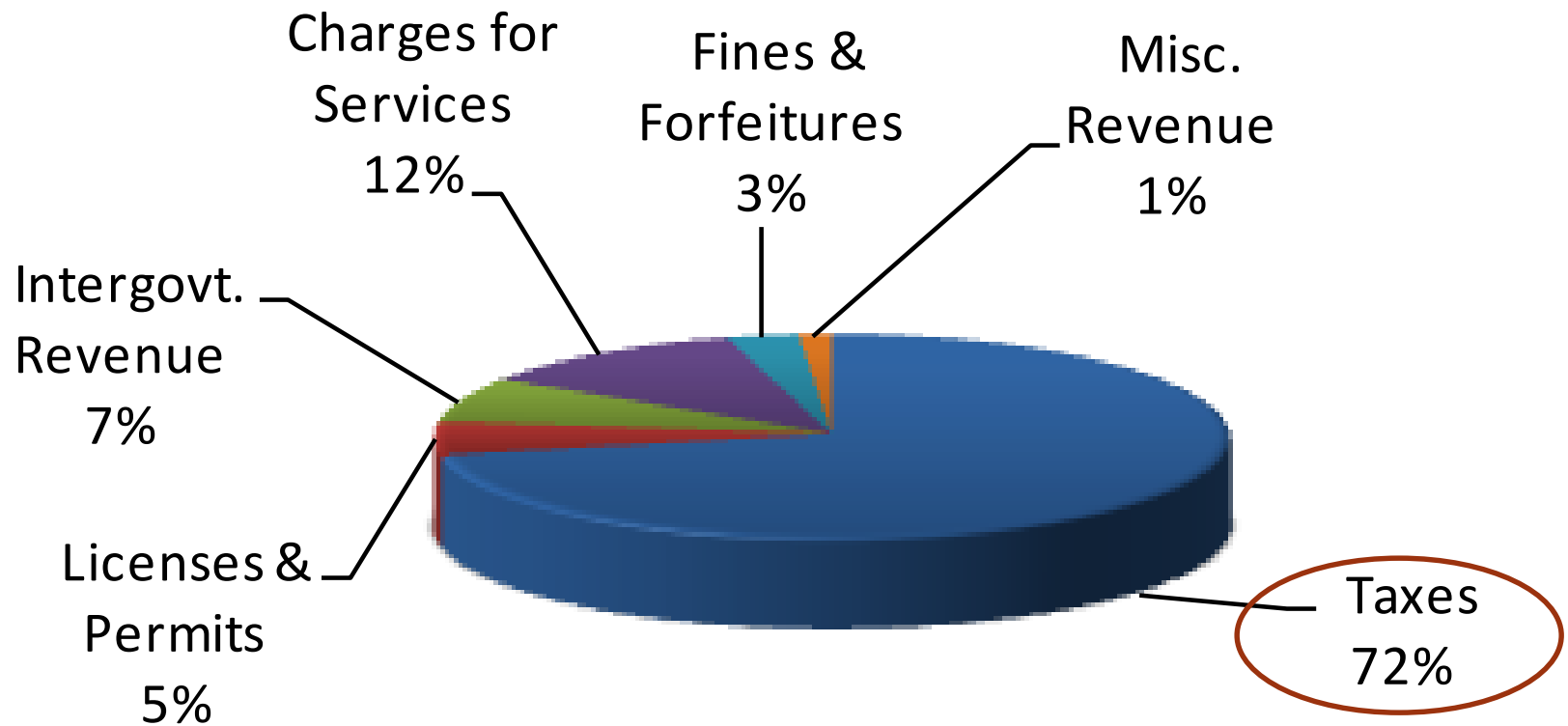
Financial Structure



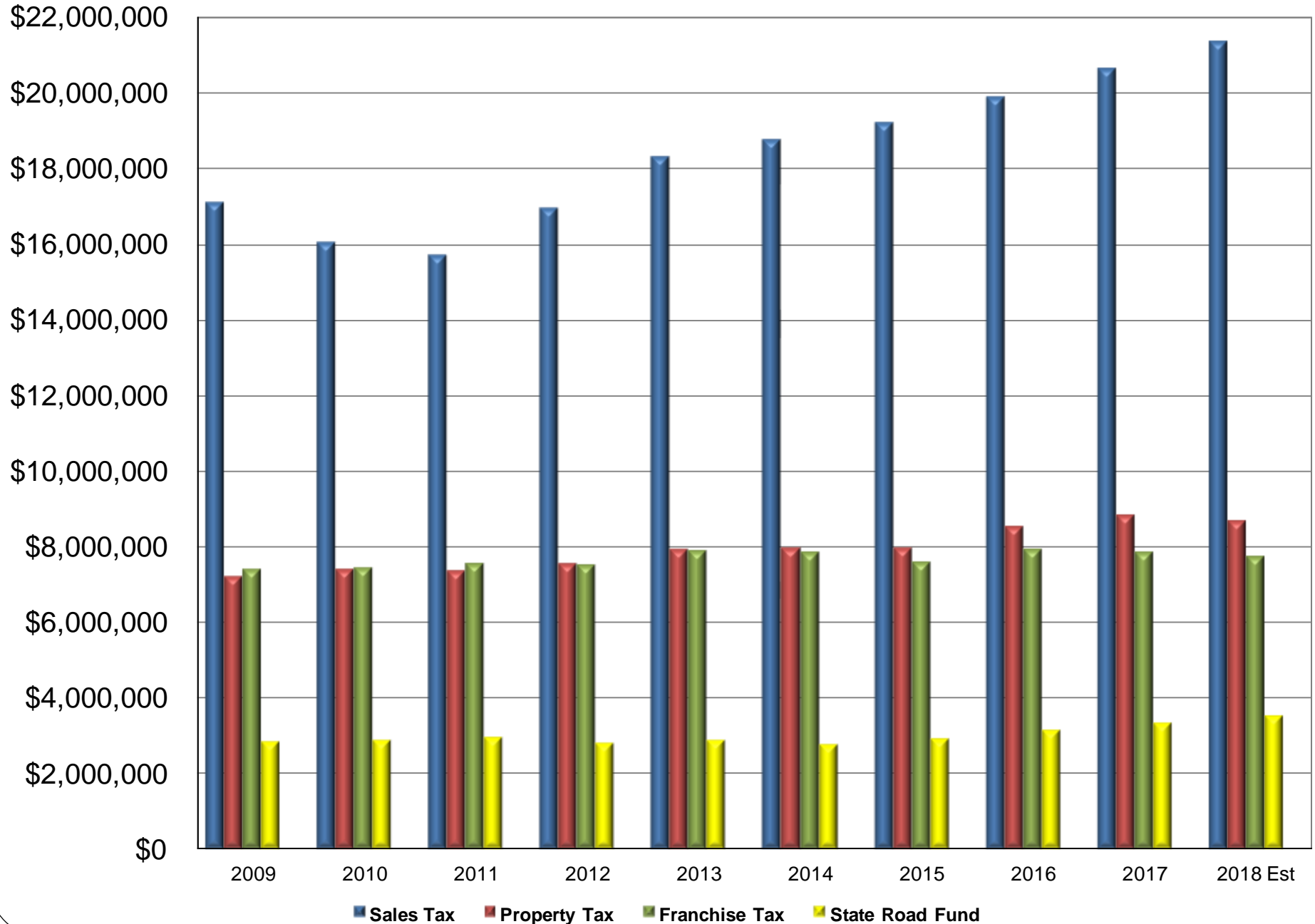
FY 2019 General Fund Tentative Revenues



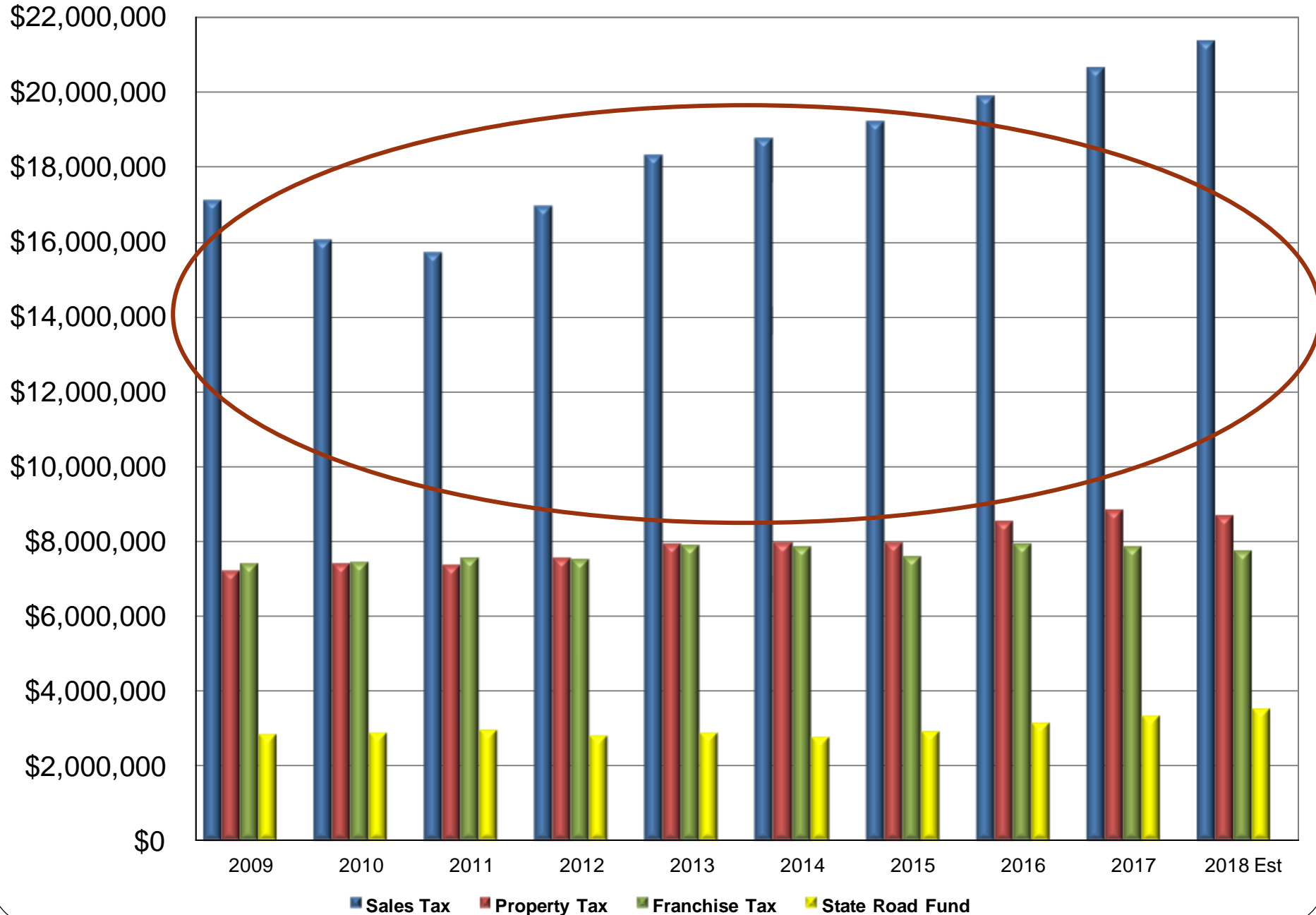
FY 2019 General Fund Tentative Revenues



Major General Fund Revenue Sources



Major General Fund Revenue Sources

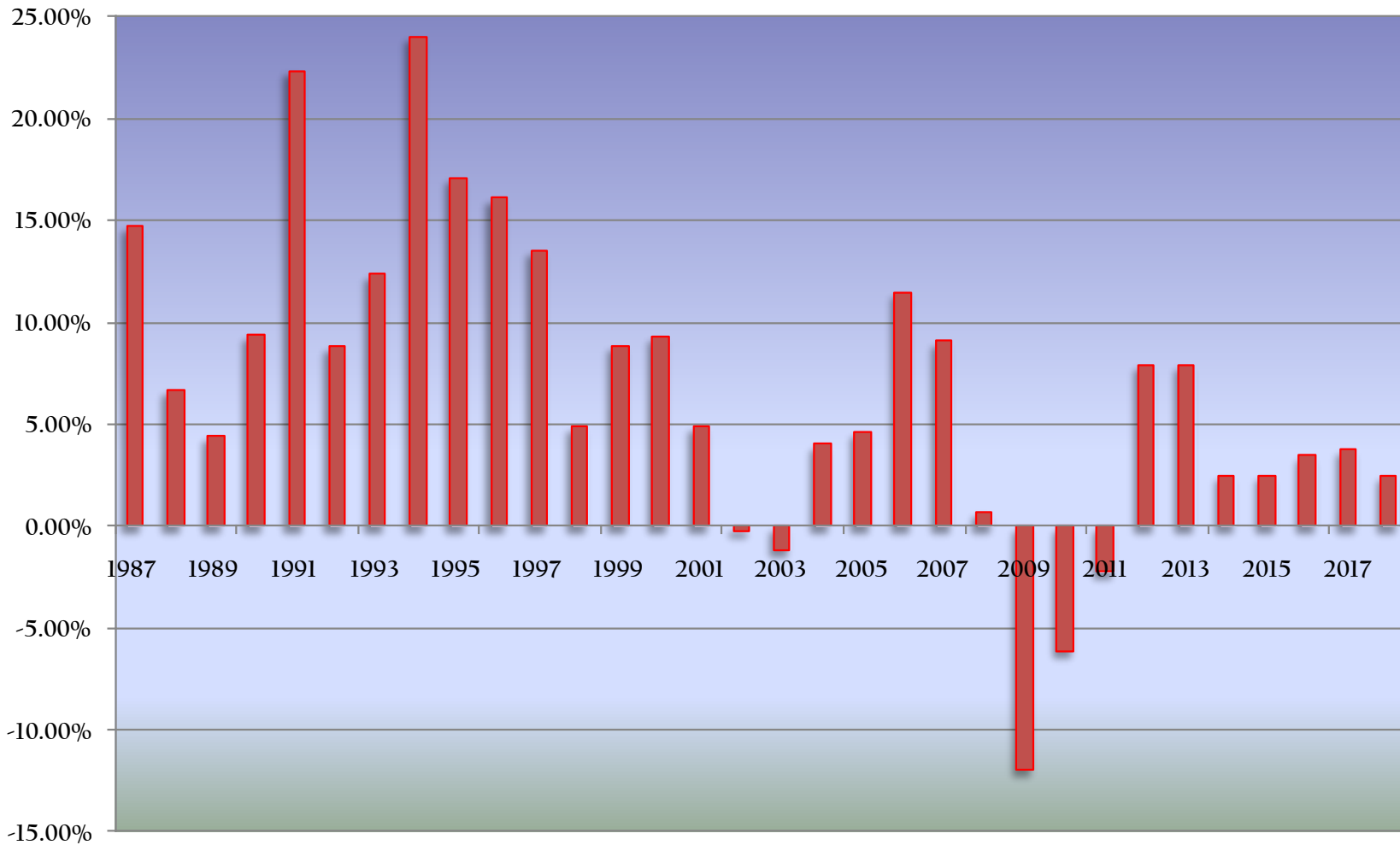


Comparison of Annual Sales Tax % Increase Sandy vs. State-Wide

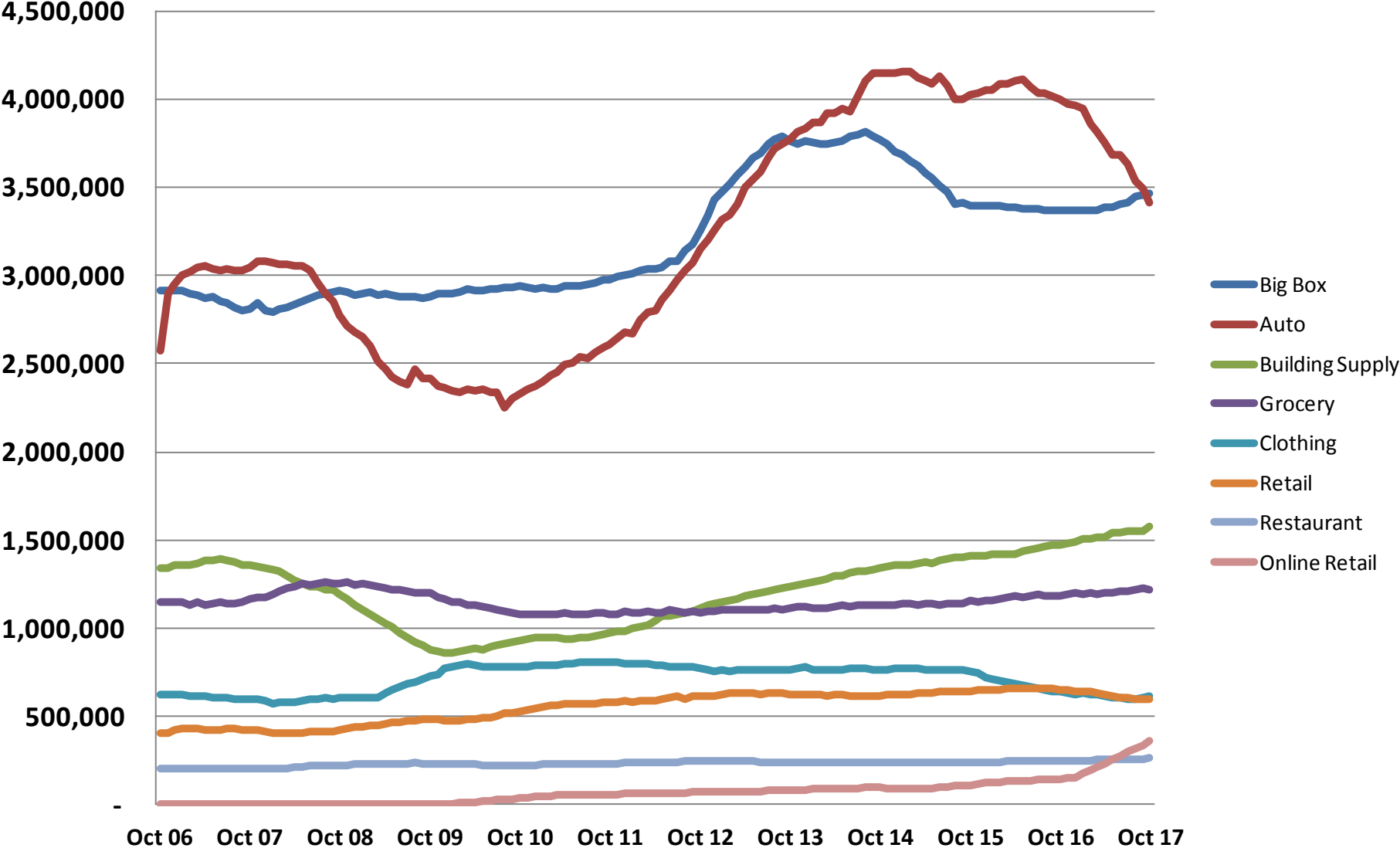


Sales Tax Growth

Net Distribution

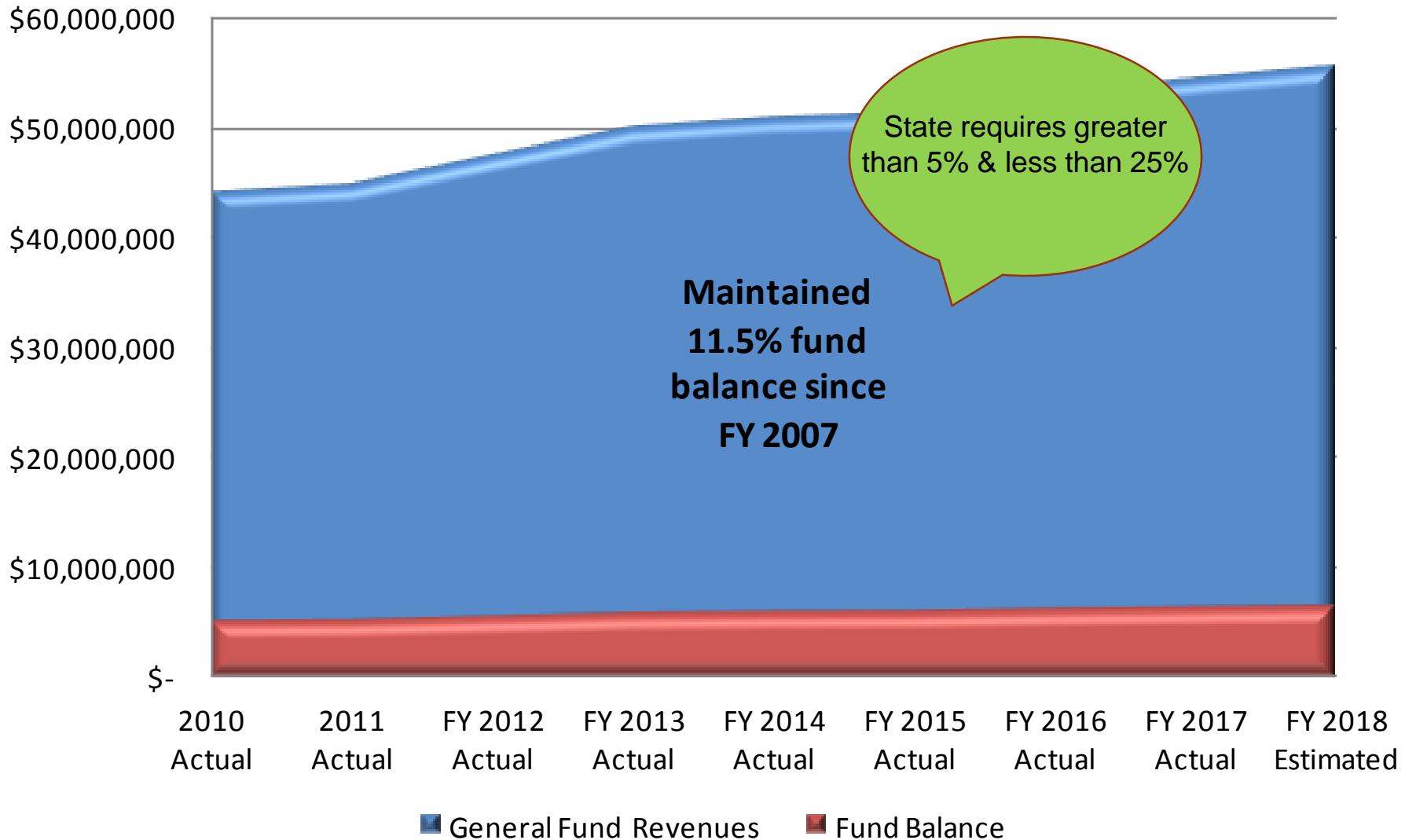


Rolling 12 Months By Category



Includes Scheels starting in Sept 2012, Nissan replaced with Mazda in 2014, Chevrolet left in 2016, Champion Ford left 2017

General Fund Revenues / Fund Balance



General Fund -- Historical Overview

	2014	2015	2016	2017	2018
	Budget	Budget	Budget	Budget	Budget
Revenues	\$ 49,378,585	\$ 50,895,662	\$ 51,820,078	\$ 52,866,180	\$ 54,503,287
Expenses	\$ 49,378,585	\$ 50,895,662	\$ 51,820,078	\$ 52,866,180	\$ 54,503,287
Total	\$ -	\$ -	\$ -	\$ -	\$ -
Dollar Change		\$ 1,517,077	\$ 924,416	\$ 1,046,102	\$ 1,637,107
Percent Change		3.07%	1.82%	2.02%	3.10%

General Fund -- Historical Overview

	2014 Budget	2015 Budget	2016 Budget	2017 Budget	2018 Budget	5-Year Average
Revenues	\$ 49,378,585	\$ 50,895,662	\$ 51,820,078	\$ 52,866,180	\$ 54,503,287	\$ 51,892,758
Expenses	\$ 49,378,585	\$ 50,895,662	\$ 51,820,078	\$ 52,866,180	\$ 54,503,287	\$ 51,892,758
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Dollar Change		\$ 1,517,077	\$ 924,416	\$ 1,046,102	\$ 1,637,107	\$ 1,281,176
Percent Change		3.07%	1.82%	2.02%	3.10%	2.50%

General Fund -- Historical Overview

	2014 Budget	2015 Budget	2016 Budget	2017 Budget	2018 Budget	5-Year Average	2019 Estimated
Revenues	\$49,378,585	\$50,895,662	\$51,820,078	\$52,866,180	\$54,503,287	\$51,892,758	\$55,434,645
Expenses	\$49,378,585	\$50,895,662	\$51,820,078	\$52,866,180	\$54,503,287	\$51,892,758	\$53,538,151
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,896,494
Dollar Change		\$ 1,517,077	\$ 924,416	\$ 1,046,102	\$ 1,637,107	\$ 1,281,176	\$ 931,358
Percent Change		3.07%	1.82%	2.02%	3.10%	2.50%	1.71%

General Fund -- Historical Overview

	2014 Budget	2015 Budget	2016 Budget	2017 Budget	2018 Budget	5-Year Average	2019 Estimated
Revenues	\$49,378,585	\$50,895,662	\$51,820,078	\$52,866,180	\$54,503,287	\$51,892,758	\$55,434,645
Expenses	\$49,378,585	\$50,895,662	\$51,820,078	\$52,866,180	\$54,503,287	\$51,892,758	\$53,538,151
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,896,494
Dollar Change		\$ 1,517,077	\$ 924,416	\$ 1,046,102	\$ 1,637,107	\$ 1,281,176	\$ 931,358
Percent Change		3.07%	1.82%	2.02%	3.10%	2.50%	1.71%

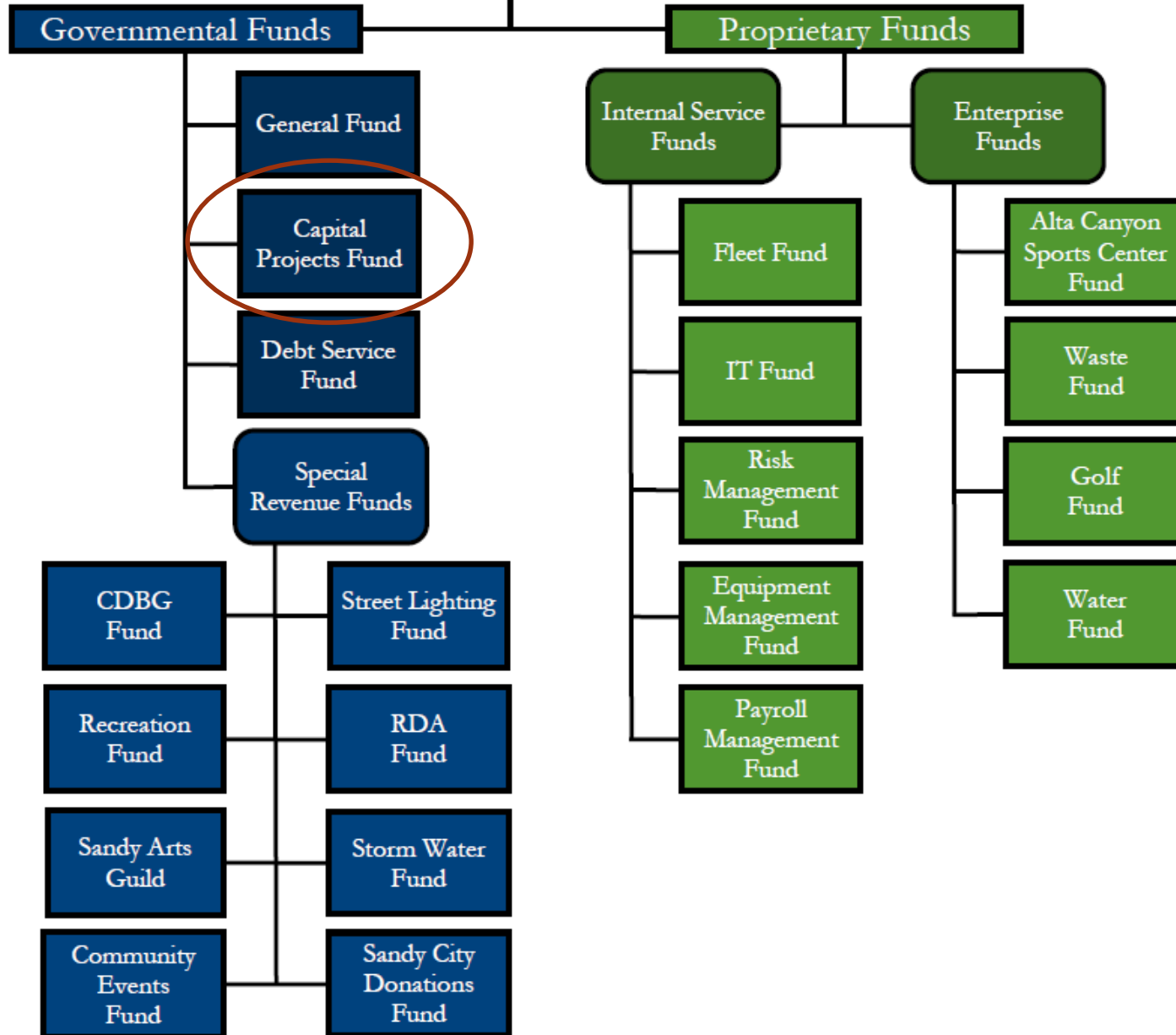
\$931,358 of this is revenue growth. Balance was spent on one-time items.

General Fund -- Historical Overview

	2014 Budget	2015 Budget	2016 Budget	2017 Budget	2018 Budget	5-Year Average	2019 Estimated
Revenues	\$49,378,585	\$50,895,662	\$51,820,078	\$52,866,180	\$54,503,287	\$51,892,758	\$55,434,645
Expenses	\$49,378,585	\$50,895,662	\$51,820,078	\$52,866,180	\$54,503,287	\$51,892,758	\$53,538,151
Total	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,896,494
Dollar Change		\$ 1,517,077	\$ 924,416	\$ 1,046,102	\$ 1,637,107	\$ 1,281,176	\$ 931,358
Percent Change		3.07%	1.82%	2.02%	3.10%	2.50%	1.71%

We generally allocate at least \$500,000 to one-time items.

Financial Structure



Preliminary Estimated Revenues

FY 2018-2019

Restricted Revenues

Park Impact Fees

FY 19 Estimate

1,250,000

Trail Impact Fees

FY 19 Estimate

51,200

Fire Impact Fees

FY 19 Estimate

214,000

Road Funds

FY 19 Estimate

2,715,000

Total Restricted Revenues

\$ 4,230,200