

The Sandy Club Profit & Loss Budget vs. Actual July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Contributions Income				
Corporate Contributions	14,527.50	20,000.00	-5,472.50	72.64%
In Kind Contributions	3,995.00			
Individual Contributions	26,855.57	5,000.00	21,855.57	537.11%
South Town Mall Fountain				
Coin Cleaning	-124.61	50.00	-174.61	-249.22%
Mall Fountain	1,246.12	500.00	746.12	249.22%
Total South Town Mall Fountain	<u>1,121.51</u>	<u>550.00</u>	<u>571.51</u>	<u>203.91%</u>
Total Contributions Income	46,499.58	25,550.00	20,949.58	181.99%
Fundraisers				
Fund Raising Event/Gala				
Donations	0.00	30,000.00	-30,000.00	0.0%
Tickets	0.00	26,000.00	-26,000.00	0.0%
Total Fund Raising Event/Gala	<u>0.00</u>	<u>56,000.00</u>	<u>-56,000.00</u>	<u>0.0%</u>
Golf				
Golf Tournament	39,685.00	30,000.00	9,685.00	132.28%
Golf Tournament - In Kind	6,824.35			
Total Golf	<u>46,509.35</u>	<u>30,000.00</u>	<u>16,509.35</u>	<u>155.03%</u>
Total Fundraisers	46,509.35	86,000.00	-39,490.65	54.08%
Grants				
Grants	95,505.00	10,000.00	85,505.00	955.05%
Grants - Grant Writer	74,000.00	55,000.00	19,000.00	134.55%
Sandy City Contract	113,254.00	113,254.00	0.00	100.0%
Total Grants	<u>282,759.00</u>	<u>178,254.00</u>	<u>104,505.00</u>	<u>158.63%</u>
Misc Income				
Interest Income	1,649.98	500.00	1,149.98	330.0%
Membership Dues	7,344.00	8,280.00	-936.00	88.7%
Total Misc Income	<u>8,993.98</u>	<u>8,780.00</u>	<u>213.98</u>	<u>102.44%</u>
Rental Income				
Gym Rental	11,525.00	12,000.00	-475.00	96.04%
Lease Income	26,250.00	30,000.00	-3,750.00	87.5%
Total Rental Income	<u>37,775.00</u>	<u>42,000.00</u>	<u>-4,225.00</u>	<u>89.94%</u>
Total Income	<u>422,536.91</u>	<u>340,584.00</u>	<u>81,952.91</u>	<u>124.06%</u>
Cost of Goods Sold				
Cost of Goods Sold- Fundraisers				
Event Gala				
Audio/Visual	0.00	500.00	-500.00	0.0%
Credit Card Fees	0.00	1,500.00	-1,500.00	0.0%
Dinner & Location	0.00	14,000.00	-14,000.00	0.0%
Postage	0.00	250.00	-250.00	0.0%
Printing	0.00	400.00	-400.00	0.0%
Supplies	0.00	500.00	-500.00	0.0%

The Sandy Club Profit & Loss Budget vs. Actual July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Total Event Gala	0.00	17,150.00	-17,150.00	0.0%
Golf Tournament				
Golf Expense	6,204.28	7,000.00	-795.72	88.63%
In Kind Golf	6,824.35			
Golf Tournament - Other	0.00	0.00	0.00	0.0%
Total Golf Tournament	<u>13,028.63</u>	<u>7,000.00</u>	<u>6,028.63</u>	<u>186.12%</u>
Total Cost of Goods Sold- Fundraisers	<u>13,028.63</u>	<u>24,150.00</u>	<u>-11,121.37</u>	<u>53.95%</u>
Total COGS	<u>13,028.63</u>	<u>24,150.00</u>	<u>-11,121.37</u>	<u>53.95%</u>
Gross Profit	409,508.28	316,434.00	93,074.28	129.41%
Expense				
Advertising Expense	285.00	1,000.00	-715.00	28.5%
Background Checks	109.75	0.00	109.75	100.0%
Counseling	6,525.00	14,400.00	-7,875.00	45.31%
Credit Card Fees	258.81	500.00	-241.19	51.76%
Depreciation Expense	67,494.80	0.00	67,494.80	100.0%
Dues and Subscriptions	99.00	100.00	-1.00	99.0%
Education				
Dick Adair Scholarships	2,000.00			
Reading Program Supplies	381.42	1,500.00	-1,118.58	25.43%
Reading Program Wages	3,267.49	5,000.00	-1,732.51	65.35%
Stem Learning Items	586.46			
Total Education	<u>6,235.37</u>	<u>6,500.00</u>	<u>-264.63</u>	<u>95.93%</u>
Facility Expenses				
Building Improvements	3,549.68	5,000.00	-1,450.32	70.99%
Building Maintenance	7,027.94	5,500.00	1,527.94	127.78%
Cleaning Contract	10,050.00	10,800.00	-750.00	93.06%
Ground Lease	8,485.15	7,610.00	875.15	111.5%
Security	368.39	500.00	-131.61	73.68%
Utilities				
Gas and Electric	11,660.59	15,000.00	-3,339.41	77.74%
Sewer	180.48	225.00	-44.52	80.21%
Water	1,207.04	2,000.00	-792.96	60.35%
Total Utilities	<u>13,048.11</u>	<u>17,225.00</u>	<u>-4,176.89</u>	<u>75.75%</u>
Total Facility Expenses	<u>42,529.27</u>	<u>46,635.00</u>	<u>-4,105.73</u>	<u>91.2%</u>
Grant Expense	0.00	0.00	0.00	0.0%
Grant Writer	9,600.00	9,600.00	0.00	100.0%
In Kind				
Clothing Supplies	1,650.00			
School Supplies	215.00			
Sub For Santa	2,130.00			
Total In Kind	<u>3,995.00</u>			
Incentives				
Board Incentives	0.00	239.40	-239.40	0.0%
Friends Group Incentives	0.00	200.00	-200.00	0.0%

The Sandy Club Profit & Loss Budget vs. Actual July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Staff Incentives	482.70	700.00	-217.30	68.96%
Total Incentives	482.70	1,139.40	-656.70	42.36%
Insurance				
Building /Gen Liab/Auto Hired	6,078.00	6,078.00	0.00	100.0%
Directors Liability	1,852.00	1,786.00	66.00	103.7%
Earthquake Insurance	2,003.00	2,003.00	0.00	100.0%
Umbrella	1,025.00	1,025.00	0.00	100.0%
Worker's Comp Fund	1,232.12	1,550.00	-317.88	79.49%
Total Insurance	12,190.12	12,442.00	-251.88	97.98%
Internet Fees	0.00	0.00	0.00	0.0%
Licenses and Fees	833.58	550.00	283.58	151.56%
Meals	0.00	0.00	0.00	0.0%
Miscellaneous	410.07	1,000.00	-589.93	41.01%
Payroll Expenses				
Bonus	2,245.53	5,000.00	-2,754.47	44.91%
Payroll Service	712.50	600.00	112.50	118.75%
Payroll Taxes	14,899.01	15,180.00	-280.99	98.15%
Roth IRA Director	2,800.00	2,856.00	-56.00	98.04%
Salaries - Director	74,192.91	71,400.00	2,792.91	103.91%
Salaries & Wages	110,340.81	96,879.60	13,461.21	113.9%
Total Payroll Expenses	205,190.76	191,915.60	13,275.16	106.92%
Postage and Delivery	75.40	252.00	-176.60	29.92%
Printing and Reproduction	499.66	300.00	199.66	166.55%
Professional Development	2,044.62	2,000.00	44.62	102.23%
Professional Fees				
Accounting	6,500.00	6,500.00	0.00	100.0%
Audit	2,700.00	2,750.00	-50.00	98.18%
Professional Fees - Other	0.00	0.00	0.00	0.0%
Total Professional Fees	9,200.00	9,250.00	-50.00	99.46%
Repairs & Maintenance				
Equipment Repairs	623.99	1,000.00	-376.01	62.4%
Total Repairs & Maintenance	623.99	1,000.00	-376.01	62.4%
Software	3,401.40	0.00	3,401.40	100.0%
Supplies				
Club Supplies	7,730.18	1,008.00	6,722.18	766.88%
Educational Supplies	1,914.08	1,000.00	914.08	191.41%
Holiday	410.37	100.00	310.37	410.37%
Meals	1,138.15	0.00	1,138.15	100.0%
Office Supplies	1,083.62	2,500.00	-1,416.38	43.35%
Snack Supplies	6,028.30	1,000.00	5,028.30	602.83%
Youth Activities	7,499.49	1,008.00	6,491.49	744.0%
Youth Incentives Supplies	717.77	1,008.00	-290.23	71.21%
Total Supplies	26,521.96	7,624.00	18,897.96	347.88%
Telephone				

The Sandy Club
Profit & Loss Budget vs. Actual
 July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Cell Phone	1,200.00	1,200.00	0.00	100.0%
Office Phone & Internet	10,728.20	4,800.00	5,928.20	223.5%
Total Telephone	11,928.20	6,000.00	5,928.20	198.8%
Transportation Expense	216.00			
Travel				
Meals	61.74			
Travel & Mileage	245.94	1,000.00	-754.06	24.59%
Total Travel	307.68	1,000.00	-692.32	30.77%
Total Expense	411,058.14	313,208.00	97,850.14	131.24%
Net Ordinary Income	-1,549.86	3,226.00	-4,775.86	-48.04%
Other Income/Expense				
Other Income				
Donor Restricted Income				
Donor Restricted Expenses	-10,000.00			
Donor Restricted Income - Other	10,000.00			
Total Donor Restricted Income	0.00			
Other Income				
Sales of Equipment	245.00			
Total Other Income	245.00			
Sales Tax Refund	805.48			
Total Other Income	1,050.48			
Other Expense				
Federal & State Income Tax	2,068.00	3,226.00	-1,158.00	64.1%
Total Other Expense	2,068.00	3,226.00	-1,158.00	64.1%
Net Other Income	-1,017.52	-3,226.00	2,208.48	31.54%
Net Income	-2,567.38	0.00	-2,567.38	100.0%