

MEMORANDUM

Date:

June 16, 2023

To:

Sandy City

From:

Hales Engineering

Subject:

Sandy II Parking Study



UT23-2517

Introduction

This memorandum discusses the parking study completed for the proposed Sandy II development located in Sandy, Utah. The study identifies the City parking supply rates and parking demand rates based on local multifamily data. The proposed development is located on the west side of Monroe Street between the Hilton Garden Inn and the Cariloha office building in Sandy, Utah. A vicinity map of the project site is shown in Figure 1.



Figure 1: Site vicinity map of the project in Sandy, Utah

Project Description

The development consists of 221 residential apartment units with 4,450 sq. ft. of office and 5,860 sq. ft. of retail space. 405 stalls are planned for the development including 12 on-street stalls.

City Parking Code

The Sandy City code specifies parking rates for various land use types. The required parking rates found in the City code for the study land uses are shown in Table 1. The calculations for the parking required by the City are shown in Table 2. As shown, it is anticipated that the City would require 476 stalls for the proposed development.

Table 1: City Parking Rates

Land Use	Unit Type	Rate (stalls per unit)
One-bedroom Apartments	Units	1.75 (+5 base)
Two-bedroom Apartments	Units	2.25
Office	KSF	4.00
Retail	KSF	5.00
Source: Sandy City code, 2023		

Table 2: City Parking Calculations

City F	arking Cald Sandy II P			
Land Use	# of Units	Unit Type	Rate (stalls per unit)	Total Stalls
One-bedroom Apartments	147	Units	1.75 (+5 base)	262
Two-bedroom Apartments	74	Units	2.25	167
Office	4.45	KSF	4.00	18
Retail	5.86	KSF	5.00	29
TOTAL				476
Source: Sandy City code, 2023.				

Local Parking Demand

To establish a point of comparison for the proposed development, Hales Engineering pulled in local parking demand data for 26 similar multi-family developments along the Wasatch Front. All 26 study locations are more than one-quarter mile from transit. Based on the local data, an 85th percentile demand rate of 1.73 stalls per unit was calculated. When applied to the proposed 221 units in the Sandy II development, an estimated demand of 382 vehicles is anticipated.



Hales Engineering recommends providing a 5% buffer to provide adequate circulation so that vehicles can easily find an available stall, which translates to a supply of 401 stalls. The corresponding parking calculations are shown in Table 3, which utilizes the standard City rates for the office and retail uses without a 5% buffer, for a total of 448 stalls.

Table 3: Local Data Parking Calculations

	Local L		Demand and y II PS	Supply	
Land Use	# of Units	Unit Type	85th %-tile Rate	Demand	Supply (+5%)
Multifamily	221	Units	1.73	382	401
Office	4.45	KSF	4.00	18	3
Retail	5.86	KSF	5.00	29	9
TOTAL	- 12 (1)		The same of the sa	429	448

Shared Parking Analysis

Time-of-day reductions were made based on percentages outlined in the Institute of Transportation Engineers' (ITE) Parking Generation. The mixed-use nature of the site means that peak parking demand for the different uses will occur at different times of the day.

Graphs showing the time-of-day reductions using pure City rates and using local data for the multifamily component are shown in Figure 2 and Figure 3, respectively. The time-of-day calculations are shown in Appendix A. Using City rates with shared parking reductions, 429 stalls should be provided. Using local data for the multifamily component with shared parking reductions, 401 stalls should be provided. This represents a total 15.7% reduction from City rates.



Figure 2: Time-of-day parking need (City rates)



Figure 3: Time-of-day parking need (local data)



Comparison and Recommendations

A comparison of the City's parking requirement and the supply based on local multifamily rates is shown in Table 4, along with the recommended values based on shared parking. Based on the provided information, Hales Engineering recommends that 401 stalls be provided for the project.

Table 4: Parking Comparison

Source	# of Stalls
Provided	405
City Requirement	476
Local Data	448
City Requirement w/ Shared Parking Reductions	429
Local Data w/ Shared Parking Reductions	401

Conclusions

The key findings of this study are as follows:

- Based on City code, 476 parking stalls are required for the development
- Parking rates based on local data were calculated for the multifamily component. Based on these rates, a total of 448 stalls would be provided
- Because the various uses are unlikely to experience peak parking demand at the same time, shared parking reductions were made based on ITE time-of-day data
 - Based on these reductions, and using local multifamily data, it is recommended that 401 stalls be provided for the proposed development, which is a 15.7% reduction from standard City rates.

If you have any questions regarding this memorandum, please contact us at 801.766.4343.



APPENDIX A

Shared Parking Calculations

		Delta		-24	-24	-24	-24	-24	-12	16	68	150	185	189	202	204	204	202	178	171	132	82	99	53	22	4	115
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	Apartments	2	*	282	282	262	282	282	255	236	202	147	118	105	97	92	96	97	113	118	145	173	192	202	226	242	285
	One-bedroom Apartments	262	*	100%	100%	100%	100%	100%	97%	9608	77%	56%	45%	40%	37%	36%	36%	37%	43%	45%	56%	9699	73%	77%	86%	92%	97%
*	Land Use	Peak Demand	Time	12:00 AM	1:00 AM	2:00 AM	3:00 AM	4:00 AM	5:00 AM	6:00 AM	7:00 AM	8:00 AM	9:00 AM	10:00 AM	11:00 AM	12:00 PM	1:00 PM	2:00 PM	3:00 PM	4:00 PM	5:00 PM	6:00 PM	7:00 PM	8:00 PM	8:00 PM	10:00 PM	11:00 PM

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	lotal		*	401	401	401	401	401	389	363	315	239	207	195	188	190	190	193	215	221	257	294	319	330	358	374	392
	ail		11:	0	0	0	0	0	0	0	m	co	10	16	21	29	29	27	25	24	25	25	24	19	13	2	6
6	Retail	29	%	%0	%0	%0	%0	%0	%0	%0	8%	15%	32%	54%	71%	%66	100%	%06	83%	81%	84%	86%	%08	83%	42%	15%	%8
757	ce	_	#	0	0	0	0	0	0	2	8	6	16	18	18	16	16	17	17	16	11	4	2	2	0	0	0
2	Office	18	%	%0	%0	%0	%0	%0	%0	7%	13%	48%	88%	100%	100%	85%	84%	83%	84%	85%	56%	20%	11%	%9	%0	%0	%0
	ımily	1	非	401	401	401	401	401	389	381	309	225	181	161	149	145	145	149	173	181	221	265	293	309	345	369	389
1	Multifamily	401	%	100%	100%	100%	100%	100%	%26	%06	77%	96%	45%	40%	37%	36%	38%	37%	43%	45%	25%	%99	73%	77%	%98	85%	%46
**	Land Use	Peak Demand	Time	12:00 AM	1:00 AM	2:00 AM	3:00 AM	4:00 AM	5:00 AM	6:00 AM	7:00 AM	8:00 AM	9:00 AM	10:00 AM	11:00 AM	12:00 PM	1:00 PM	2:00 PM	3:00 PM	4:00 PM	5:00 PM	6:00 PM	7:00 PM	8:00 PM	9:00 PM	10:00 PM	11:00 PM

MARKET STUDY REGARDING THE PROPOSED SANDY SHULSEN APARTMENTS

To be Located at 10066 South Monroe Sandy, Utah 84070



WESTERN STATES MULTIFAMILY

6440 Wasatch Blvd., Suite 215 Salt Lake City, Utah 84121

Phone: 801-278-4796 Email: jeff@wsmultifamily.com

FILE # 2305-18z-mcm

JEFF NEESE, MAI AND BRAD NEESE, MAI MARKET ANALYSTS

PREPARED FOR

MR. DAVE DENISON GARDNER COMPANY

DATE OF THE REPORT: JUNE 1, 2023



June 1, 2023

Mr. Dave Denison Senior Development Manager Gardner Company 201 South Main, Suite 2000 Salt Lake City, UT 84111

Type of Report:
Project Name:
Description of Project:
Location:
Municipality:
Cilent:
Western States File No:

Market Study
Sandy Shulsen Apartments
Proposed 238-unit apartment building
10066 South Monroe Street
Sandy, UT 84070
Gardner Company
2305-18z-mcm

Dear Mr. Denison:

At your request, a market study regarding the proposed Sandy Shulsen Apartments, to be located in Sandy, Utah, has been completed. An investigation of current market conditions has been made in order to form an opinion of the market for the proposed improvements.

The analyses, opinions, and conclusions, as well as the preparation of this report, have been in conformity with the requirements of the Code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute. Also, the report has been completed in accordance with requirements of the current Uniform Standards of Professional Appraisal Practice (USPAP) adopted by the Appraisal Standards Board of the Appraisal Foundation.

Based upon the information examined in detail in this report, the site is suitable for development of the proposed 238-unit apartment building. However, this market study does not address issues related to obtaining necessary planning and zoning approvals for such a development.

The proposed design consists of a good quality five story, elevator-serviced apartment building. The building will be entered via enclosed corridors that will be heated, cooled and secured. There will be five levels of apartments wrapped around a five-story / six-level parking garage. A swimming pool / amenity deck will be located atop the parking garage. In addition, there may be some commercial, retail and office space. However, the commercial, retail and office space has not been examined in this market study. It is suggested that there be a good array of recreational amenities, including a club room, business center / internet café, media / gaming room, infinity edge swimming pool, rooftop deck, picnic / bbq areas, fire pits, dog wash and off-leash dog park, pickleball / sports court, fitness center with kid's play area adjacent and a yoga / Pilates room. Additional amenities should include a bike and ski repair shop electric vehicle charging stations, an automated package-receiving room (with refrigerated lockers) and an Uber / Lyft waiting area. High-speed internet service is important to the success of the project.

It has been assumed that the project is to be rented at unrestricted market rental rates.

Based on my analysis, the following conclusions have been made:

- ◆ The location is considered suitable for development of a market-rent apartment project. The site is convenient to major transportation arteries and major employment centers. It is located just north of The Shops at South Town regional mail and is within easy walking distance of shopping, services, restaurants and entertainment. A Super Target is within easy walking distance of the site. Schools are within reasonable proximity. A light rail station is one mile from the site. A commuter rail station is also one mile from the site.
- The concluded market rental rates are based on the assumption that the proposed 238 units will be constructed in a five-story, elevator-serviced building, with good quality finishes, typical of "Class A quality" apartments. The building will be wrapped around a five-story / six-level parking garage. In addition, there may be some commercial, retail and office space. Each unit will be charged a mandatory monthly fee for garage parking, with excess stalls available for separate rental.
- The Salt Lake County apartment market is healthy with vacancy rates currently about 5%. It appears that new apartment supply will exceed new apartment demand over the next three years resulting in the Salt Lake County apartment market softening over the next 42 months. However, job creation and population growth rates are strong, leading to increased demand for rental housing.
- ♦ This market study has assumed that all units are to be rented at market rental rates. However, the projected market rental rates are affordable for households earning as little as 75% of area median income. Therefore, the project will provide a high-quality housing option for renter households who earn at least \$59,800 per year.
- This market study does not address issues related to obtaining necessary planning and zoning approvals for the proposed development.

Mr. Denison Page 3

Please note that the rental rates and expenses projected in this market study assume that the project will be developed with the features, quality and amenities that have been outlined in this report. It has been assumed that the landlord will pay all water, sewer and trash collection costs, as well as telecommunications expenses. However, it is anticipated that tenants will be required to reimburse the landlord for those utilities. Also note that income and expenses are projected as of the current date and have not been trended forward to reflect the anticipated date of completion of the project.

Your attention is invited to the attached market study, which outlines in detail the data used to estimate the likely demand for the improvements.

Respectfully submitted,

6/1/2023

Date

Digitally signed by Brad Neese Date: 2023.06.01 15:49:02

-06'00'

Brad Neese, MAI

Utah State Certified General Appraiser License #7989384-CG00 (Exp. 9/30/23)

Enc.

6/1/2023

Date

Digitally signed by Jeff Neese Date: 2023.06.01 15:49:47

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Jeff Neese, MAI

Utah State Certified General Appraiser License #5451871-CG00 (Exp. 6/30/23)

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SUMMARY OF CONCLUSIONS

- The rental market in Salt Lake County strengthened between the years 2010 and 2022. County-wide vacancy rates are now about 5%. Rental rates are increasing and rent concessions are rare.
- Increasing rental rates and the availability of financing have led to a surge in new apartment development recently. Several new apartment projects have been recently completed, are under construction or are in the planning stage in Salt Lake County.
- Currently, occupancy levels in Salt Lake County are high. However, there are about 44,154 units planned or under construction in Salt Lake County. Future market vacancy rates will be determined by the economic conditions and the number of proposed projects that are actually developed.
- In addition, several other projects are in the conceptual stage. Those projects could add thousands of additional units to the market.
- Strong fundamentals, including a high-quality work force, attractive business climate and a well-diversified employment mix are expected to lead to a continuation of economic growth.
- The site is in Sandy, in the southern portion of Salt Lake County. It is located just north of The Shops at South Town regional mall. It is easily accessible via major roadways, including I-15, 10600 South and State Street. The site is convenient to employment centers. Shopping, services, restaurants and entertainment are within close proximity. The site is within easy walking distance of a Super Target. Schools are within reasonable proximity. A light rail station is one mile from the site.
- The site is +/- 4.0 acres and is reasonably configured. An apartment project of 238 units is proposed. This is equal to a density of 60 units per acre, which is reasonable given the proposed design characteristics.
- It is likely that the project will include some commercial, retail and office space.
 However, the commercial, retail and office space has not been examined in this market study.
- The characteristics of the site and neighborhood support the conclusion that the site is suitable for development of a high-density market-rent apartment project.
- The project will have good appeal in the market, as it will provide modern, high quality rental housing in a neighborhood that has good accessibility to employment centers, major traffic arteries, shopping, services and entertainment.
- The proposed unit mix of 63% one-bedroom units; 4% one-bedroom plus den units and 33% two-bedroom units is reasonable.
- It is assumed that the project design, finishes and amenities will be typical of good quality Class-A, urban mid-rise apartments.

Suggested Optimal Design Characteristics

Suggested Optimal Project Design Characteristics Include:

- · "Class A" quality construction
- Five stories of apartments wrapped around a five-story / six-level parking garage. In addition, there may
 be some ground floor retail, commercial and office space. However, the retail, commercial and office
 space has not been examined in this market study.
- Adequate number of high-speed elevators that stop at all floors. Elevators should be dispersed within the
 building to minimize the walking distance from each tenant's parking stall to an elevator and to their
 apartment.
- Accommodations to be made to handle move-ins and move-outs with a designated freight elevator, convenient to a loading dock
- . Units entered via secure, interior heated / air-conditioned hallways
- Floor coverings in the corridors should be designed to dampen noise, while being durable, as tenants will likely be transporting their pets and bicycles through elevators and corridors
- · Secured building and parking areas, with key-fob or smart phone connectivity
- · Building exteriors to be maintenance-free, masonry veneer, stucco, or hardboard siding
- Landscaping around the perimeter of the building

Suggested Optimal Unit Amenities include:

General Unit Design

- · Maximize natural light with large windows and open room layouts
- · Nine-foot cellings (possible 10-foot cellings on the top floor)
- Oversized windows for top floor units. All windows should to extend to within one foot of the ceiling height.
- Interior doors should be stained or painted wood, rather than Masonite.
- · Functional and efficient floor plans
- All units should have a coat closet near the entry
- Carpet in the bedrooms, with luxury plank vinyl in the remainder of the apartment
- . Balcony or patio for most units. All balconies should be a minimum of 5-feet in depth.
- Washer/dryer included in each apartment. Appliances to be stackable in the one-bedroom units and sideby-side in the two-bedroom units.
- · Wiring for cable television and high-speed internet
- Smart Home apartment home automation system, providing security, thermostat controls and lighting management
- · Trash valet service

Bedrooms and Bathrooms

- All master bedrooms should be a minimum of 11.5 feet by 13 feet in size and should have walk-in closets
- All bedrooms in the one-bedroom and two-bedroom units to have direct access to a bathroom. The second
 bathroom in the two-bedroom units may be a "Jack and Jill" configuration, with the bathroom accessible
 from the bedroom and from the hallway.
- . One to two bathrooms per unit. All bath vanities to be a minimum of 42-inches in width.
- Soaking tub in master bathroom of some units

Kitchens

- Hardwood veneer cabinets with solid-surface counter tops and a solid-surface backsplash.
- Kitchen open to living area in a "great room" configuration. All kitchens to have a breakfast bar and a paritry.
- · Wall-mounted kitchen cabinets should extend to eight feet in height
- Four-burner range with self-cleaning oven (gas preferable)
- Microwave oven
- Dishwasher
- Frost-free refrigerator with Icemaker
- Disposal
- · Stainless steel or slate kitchen appliances that are Energy-Star rated

Suggested Optimal Project Amenities include:

- Adequate number of high-speed elevators
- Clubroom with kitchen facilities, lounging areas
- Media room for movies and gaming
- Fitness center with kid's playroom adjacent. Fitness center should have ample natural light and views to the outside. Individual televisions for each work-out station. Kid's playroom should have windows allowing parents to observe children while they exercise.
- · Many exterior amenities to be located on the sixth level, atop parking structure
- Yoga / Pilates room
- Office and conference rooms
- Business center / Internet café
- Complimentary beverage station
- There should be adequate and attractive leasing facilities and management offices that are convenient to the main entrance to the building.
- Adequate maintenance facilities should be included in the building design, including storage, a parts room and an office for the maintenance supervisor.
- Automated package receiving facility, including some refrigerated lockers
- Rooftop terrace with resort-style outdoor infinity edge swimming pool, whiripool spa, sun
 deck, fire pit, lounging area and barbecue and picnic area. Pool should be of ample size
 with large lounging areas. Whiripool spas should have multiple seating areas, allowing
 multiple users to have private conversations.
- The fitness center and clubroom facilities should be designed to connect with the courtyard recreational amenities, creating a single, expansive amenity facility.
- As some recreational amenities may be located in the central courtyard areas, it is important
 that that screening and fencing be installed to allow for privacy and security for those
 apartments that are located on the courtyard level, facing the courtyard amenities.
- Outdoor cooking / barbecue areas
- Pickleball / sport courts
- Off-leash dog park
- Dog wash
- Tot lot
- Blke storage
- Bike and ski repair shop
- High-speed Internet service
- Landscaping area around the building perimeters
- Electric vehicle charging stations with accommodations for future expansion
- Uber / Lyft waiting area (dry waiting area with view of exterior pick-up area)
- Storage available for separate rental
- It is suggested that parking be provided at a ratio of about 1.66 stalls per unit
- It is recommended that all indoor and outdoor lounge/amenity areas be designed to facilitate use by numerous parties at the same time while creating a physical/visual disconnect between parties. This can be accomplished through the use of individualized areas, slat walls, creative design, etc.

Special note should be made that internet speed is a major factor in attracting and retaining tenants in modern rental housing.

The P.	roposed	Unit	Mix	is:
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	5	Junior One Bedroom, One Bath	@	694 Sq.Ft.
	5	Junior One Bedroom, One Bath	@	722 Sq.Ft.
	1	One Bedroom, One Bath	@	735 Sq.Ft.
	1	One Bedroom, One Bath	@	736 Sq.Ft.
	106	One Bedroom, One Bath	@	743 Sq.Ft.
	1	One Bedroom, One Bath	@	746 Sq.Ft.
	25	One Bedroom, One Bath	@	753 Sq.Ft.
	1	One Bedroom, One Bath	@	770 Sq.Ft.
	1	One Bedroom, One Bath	@	799 Sq.Ft.
	5	One Bedroom, One Bath	@	829 Sq.Ft.
	3	Junior One Bedroom, One Bath + Den	@	831 Sq.Ft.
	1	Junior One Bedroom, One Bath + Den	@	832 Sq.Ft.
•	1	One Bedroom, One Bath + Den	@	891 Sq.Ft.
	1	One Bedroom, One Bath + Den	@	922 Sq.Ft.
	3	One Bedroom, One Bath + Den	@	969 Sq.Ft.
	19	Two Bedroom, Two Bath	@	1,116 Sq.Ft.
	11	Two Bedroom, Two Bath	@	1,120 Sq.Ft.
	12	Two Bedroom, Two Bath	@	1,128 Sq.Ft.
	1	Two Bedroom, Two Bath	@	1,184 Sq.Ft.
	1	Two Bedroom, Two Bath	@	1,201 Sq.Ft.
	2	Two Bedroom, Two Bath	@	1,205 Sq.Ft.
•	5	Two Bedroom, Two Bath	@	1,207 Sq.Ft.
•	14	Two Bedroom, Two Bath	@	1,219 Sq.Ft.

- Each unit will include a washer and dryer, microwave oven, refrigerator with icemaker, disposal and dishwasher in the base rental rate. All units will include a balcony or patio.
- Based on these figures, potential rental income at market rental rates is projected as follows:

SUMMARY O	P DAGE MAIN		TAL TOTAL	
Unit Type	Floor Plan	Gross Unit Size (Sq.Ft.)	Base Market Rent	Rent Per Sq.Ft.
Junior One Bedroom*	S1; S1 Type A	694	\$1,395	\$2.01
Junior One Bedroom*	S2	722	\$1,420	\$1.97
One Bedroom	A1 Alt 6	735	\$1,820	\$2.48
One Bedroom	A1 Alt 5	736	\$1,745	\$2.37
One Bedroom	A1; A1 Type A	743	\$1,475	\$1.99
One Bedroom	A1 Alt 4	746	\$1,600	\$2.14
One Bedroom	A2	753	\$1,545	\$2.05
One Bedroom	A1 Alt 1	770	\$1,495	\$1.94
One Bedroom	A1 Alt 3	799	\$1,470	\$1.84
One Bedroom	A1 Alt 2	829	\$1,545	\$1.86
Junior One Bedroom + Den*	S2 Alt 1	831	\$1,660	\$2.00
Junior One Bedroom + Den*	S2 Alt 2	831	\$1,835	\$2.21
Junior One Bedroom + Den*	S2 Alt 1 Type A	832	\$1,660	\$2.00
One Bedroom + Den	A5	891	\$1,750	\$1.96
One Bedroom + Den	A4	922	\$1,860	\$2.02
One Bedroom + Den	A3; A3 Type A	969	\$1,795	\$1.85
Two Bedroom	B1	1,116	\$2,025	\$1.81
Two Bedroom	B1 Alt 6	1,116	\$2,275	\$2.04
Two Bedroom	B1 Alt 5	1,116	\$2,775	\$2.49
Two Bedroom	B1 Alt 4	1,120	\$2,030	\$1.81
Two Bedroom	B1 Alt 2	1,128	\$2,035	\$1.80
Two Bedroom	B3	1,184	\$2,075	\$1.75
Two Bedroom	B4)	1,184	\$2,350	\$1.98
Two Bedroom	B1 Alt 3	1,201	\$2,035	\$1.69
Two Bedroom	B1 Alt 1	1,205	\$2,040	\$1.69
Two Bedroom	B3 Alt 1	1,207	\$2,090	\$1.73
Two Bedroom	B2; B2 Type A	1,219	\$2,100	\$1.72

*These units are identified as studio units on the plans. However, they include a bedroom.

Note: The projected market rental rates assume that the project is developed with the suggested design characteristics as stated in this report. It has been assumed that all units have a dishwasher, microwave oven, a washer & dryer and a refrigerator. Most units will have a balcony or patio. It is assumed that tenants pay their own natural gas and electricity costs and reimburse the landlord for water, sewer, trash collection expenses. It is assumed that no covered parking will be included in the base rental rate.

 Rent premiums are projected for the units on the upper floors. It is assumed that the top floor units will have 10-foot ceilings and large windows.

 Occupancy rates in competing market-rent apartment projects in the area average about 94%. Considering the location of the project and considering the number of apartment units under construction or planned for development, and allowing for credit losses and frictional vacancy, a 6% stabilized vacancy and credit loss rate is projected. Potential rental income is estimated as follows:

Unit Type*	Floor Plan	No. of Units	Size/ Sq.Ft.	ARKET REI	Rent/ Sq.Ft.	Monthly Income	Annual Income
The second second	Od. Od Tumo A	5	694	\$1,395	\$2.01	\$6,975	\$83,700
Jr. 1 BR + Den	S1; S1 Type A	5	722	\$1,420	\$1.97	\$7,100	\$85,200
Jr. 1 BR + Den	S2	1	735	\$1,820	\$2.48	\$1,820	\$21,840
One Bedroom	A1 Alt 6	1	736	\$1,745	\$2.37	\$1,745	\$20,940
One Bedroom	A1 Alt 5	106	743	\$1,475	\$1.99	\$156,350	\$1,876,200
One Bedroom	A1; A1 Type A	1	746	\$1,600	\$2.14	\$1,600	\$19,200
One Bedroom	A1 Alt 4	-	753	\$1,545	\$2.05	\$38,625	\$463,500
One Bedroom	A2	25	770	\$1,495	\$1.94	\$1,495	\$17,940
One Bedroom	A1 Alt 1	1		\$1,470	\$1.84	\$1,470	\$17,640
One Bedroom	A1 Alt 3	1	799	\$1,545	\$1.86	\$7,725	\$92,700
One Bedroom	A1 Alt 2	5	829	\$1,660	\$2.00	\$3,320	\$39,840
Jr. 1 BR + Den	S2 Alt 1	2	831		\$2.21	\$1,835	\$22,020
Jr. 1 BR + Den	S2 Alt 2	1	831	\$1,835	\$2.00	\$1,660	\$19,920
Jr. 1 BR + Den	S2 Alt 1 Type A	1	832	\$1,660	\$1.96	\$1,750	\$21,000
1 BR + Den	A5	1	891	\$1,750		\$1,860	\$22,320
1 BR + Den	A4	1	922	\$1,860	\$2.02	\$5,385	\$64,620
1 BR + Den	A3; A3 Type A	3	969	\$1,795	\$1.85	\$30,375	\$364,50
Two Bedroom	B1	15	1116	\$2,025	\$1.81	\$6,825	\$81,90
Two Bedroom	B1 Alt 6	3	1116	\$2,275	\$2.04		\$33,30
Two Bedroom	B1 Alt 5	1	1116	\$2,775	\$2.49	\$2,775	\$267,96
Two Bedroom	B1 Alt 4	11	1120	\$2,030	\$1.81	\$22,330	\$293,04
Two Bedroom	B1 Alt 2	12	1128	\$2,035	\$1.80	\$24,420	
Two Bedroom	B3	13	1184	\$2,075	\$1.75	\$26,975	\$323,70
Two Bedroom	B4)	1	1184	\$2,350	\$1.98	\$2,350	\$28,20
Two Bedroom	B1 Alt 3	1	1201	\$2,035	\$1.69	\$2,035	
Two Bedroom	B1 Alt 1	2	1205	\$2,040	\$1.69	\$4,080	
Two Bedroom	B3 Alt 1	5	1207	\$2,090	\$1.73	\$10,450	
Two Bedroom	B2; B2 Type A	14	1219	\$2,100	\$1.72	\$29,400	
I MO BROLOOM	oor and View Prem				23	\$10,920	
	rking Premiums			- To-		\$11,900	
Pa	iking Fremiums	238	887	\$1,788	\$2.02	\$425,550	\$5,106,60

- Other income at competing projects is generally \$2,500 to \$5,300 per unit per year.
 This includes fees, forfeited deposits, utility reimbursements and cable, internet, smart home and trash valet income.
- It has been assumed that tenants will pay a mandatory monthly fee for high-speed internet, "Smart-Home" services and trash valet service. However, there will be no mandatory monthly fee for cable / satellite TV. If desired, tenants can contract directly with the television provider.

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- It is assumed that no parking is included in the base rental rate and that each will be assigned a common garage stall at a mandatory monthly fee and that excess garage stalls will be available for separate rental.
- Other income for the subject has been projected at \$3,545 per unit per year.
- The projected effective gross income is equal to about \$1,970 per unit per month:

Scheduled Rental Income	\$5,106,600
Less: Model Unit	(\$17,700)
Potential Rental Income	\$5,088,900
Less: Vacancy @ 6%	(\$305,334))
Collected Rental Income	\$4,783,566
Other Income	
Fees & Charges	\$248,710
Forfeited Deposits	\$26,180
Utility Reimbursements	\$158,270
Internet / Smart Home / Trash Valet	\$362,474
Excess Parking	\$48,000
Total Other Income	\$843,634
Effective Gross Income	\$5,627,200

- Based on comparable market data, and assuming that the cost of telecommunications is paid by the landlord, operating expenses have been projected at \$6,281 per unit per year. A replacement reserve of \$250 has been projected, resulting in total operating expenses and replacement reserves of \$6,531 per unit.
- An absorption rate of 16 units per month is projected. Therefore, about 14 months
 will be required to reach stabilization at 94% occupancy (224 units). It is assumed
 that there will be two months of pre-leasing. Therefore, absorption is expected to
 extend only 12 months following completion. Assuming a 20-month construction
 period, total development and lease-up is projected to occur over a 32-month
 period.
- Current market conditions support capitalization rates primarily in the 4% to 5% range.
- The projected base market rental rates are affordable for households earning as little as 75% of area median income. Due to the location of the project and the quality of the improvements and amenities, the project should have strong appeal in the market. The projected capture rates are reasonable and should not lead to an extended absorption period.

MARKET STUDY

SUITABILITY OF THE SITE FOR THE PROPOSED DEVELOPMENT

The site is located in Sandy on the west side of Monroe Street, just south of its intersection with 10000 South (Sego Lily Drive), and contains +/- 4.00 acres. The site is reasonably configured and is generally level and at street grade. The site is currently vacant. Hilton Garden Inn borders the site to the north. I-15 borders the site to the west. Vacant land, a parking lot and an office building are just east of the site, across Monroe Street. An office building borders the site to the south.

The site falls under the jurisdiction of the city of Sandy. For the purposes of this market study, it has been assumed that the city of Sandy will allow development of the project as outlined herein.

Proximity to Major Traffic Arteries

The site has good accessibility to major traffic arteries. The site is located just off State Street, which is a major north / south traffic artery. Interstate-15 is just west of the site and is accessible immediately south of The Shops at South Town, about 0.8 miles south of the site.

Public Transportation

Public bus transportation is provided by the Utah Transit Authority. The nearest light rail station is at the Sandy Civic Center, which is about one mile northeast of the site. That station is on the Blue Line, which runs between Draper and downtown Salt Lake City. The Blue Line connects with the Red Line at Fashion Place West station in Midvale and with the Green Line at Central Pointe station in South Salt Lake. Typically, each of the light rail (TRAX) lines runs trains every 15 minutes in each direction.

The nearest commuter rail station is the South Jordan Station, one mile southwest of the site, across I-15.

Bus routes run along 10000 South just north of the site and connect with commuter rail at South Jordan Station and with the light rail Blue Line at the Sandy Civic Center station.

Public Schools

The site is located within Canyons School District. Public schools are within reasonable proximity. However, proximity to schools is not generally a major factor for urban mid-rise apartments in the transit corridor.

The assigned public schools are:

- Alta View Elementary is located at 917 East Larkspur Drive, about 2.3 miles east of the site.
- Mount Jordan Middle School is at 9351 Mountaineer Lane, about 1.6 miles northeast of the site.
- Jordan High School is at 95 Beetdigger Boulevard, about 0.9 miles northeast
 of the site.

Proximity to Shopping, Services, Transportation and Employment

The site is about ¼-mile north of The Shops at South Town, a 1,300,000 sq.ft. regional mall that was constructed in 1986, but has recently undergone renovations. Major tenants include Round 1 Entertainment, HomeGoods, JCPenney and H&M. Two anchor spaces are currently vacant. The Marketplace is located adjacent to the Shops at South Town and includes a Super Target, Impact Ninja Gym, Old Navy and Buy Buy Baby.

The proximity to employment, shopping and services are major factors affecting the desirability of a site for apartment development. The site's proximity to these amenities is described in the following table.

PROXIMITY T	O SHOP	PING,	SER	/ICES,	TRANSPORTATION AND EMPLOYMENT
	Good	Avg	Fair	Poor	Comments
			EMP	LOYME	NT CENTERS
Employment Opportunities	х				There are many retail stores and restaurants in the immediate area. Sandy City offices are within easy walking distance from the site. Major office parks are located in Midvale, Sandy and South Jordan.
			GOV	ERNME	NT SERVICES
Fire	x			3	There is a Sandy City Fire station at 10765 South 700 East, 2.1 miles from the site.
Police	х				A Sandy City police station is 0.4 miles north at 10000 Centennial Parkway.
Post Office	х				The nearest post office is at 215 Sego Lily Dr, across Monroe Street to the northeast, within easy walking distance of the site.
Airport	х				The Salt Lake International Airport is about 20.5 miles northwest of the site and is easily accessible via I-15 and I-80.
		HE	ALTH	& RELIG	IOUS FACILITIES
Hospital		х	-		Alta View Hospital is about 3.5 miles northeast of the site. Lone Peak Hospital is 2.6 miles south.
Religious Facilities	х				A number of different churches of various denominations are located within a three-mile radius of the site.

	Good	Avg	Fair	Poor	Comments
			PAF	KS & R	ECREATION
Seniors Center		х			The Sandy Senior Citizens Center is 3.4 miles northwest of the site.
Parks	х				Dewey Bluth Park and Sandy City Dog Park are about 1 mile away. Lone Peak Park is about two miles east. There are parkways just east of the site.
Public Recreation Center	X				The Sandy City Recreation Center is at 440 East 8680 South, 2.8 miles northeast of the site. Dimple Dell Fitness and Recreation Center is 2.3 miles southeast at 10670 South 1000 East.
Library		х			The Ruth Vine Tyler Library is at 8041 Wood Street, 3.1 miles north of the site. Sandy City Library is 3.3 miles east at 10100 Petunia Way. South Jordan Library is 3.5 miles southwest at 10673 South Redwood Road.
				SCHO	OOLS
College / University		x			The University of Utah is about 19.5 miles northeast. University of Utah Sandy Center is within easy walking distance of the site. Westminster College is about 14.2 miles north of the site. Salt Lake Community College's Main Campus is at 4600 South Redwood Road, 10.2 miles northwest of the site. Their Miller Campus is at 9750 South 300 West, about 0.7 miles northwest of the site.
Public Schools		х			Alta View Elementary School is 2.3 miles east of the site. Mt. Jordan Middle School is 1.6 miles northeast. Jordan High School is 0.9 miles northeast.
			SHC	PPING	& SERVICES
Supermarket	х				A Target is located ½-mile east of the site. A Costco is at 11100 Auto Mall Drive, 1.4 miles south of the site. A Walmart Supercenter is located 2.3 miles southwest at 11328 S Jordan Gateway
Fashlon Shopping	х				The Shops at South Town is within easy walking distance, 1/3-mile south of the site.
Pharmacy	х				Pharmacles are in major supermarkets, including the nearby Target.
Restaurants	х				Numerous restaurants are within easy walking distance of the site.
Fast Food	х				Many fast-food restaurants are within easy walking distance of the site.
Banks	x				Several bank branches are within walking distance of the site.

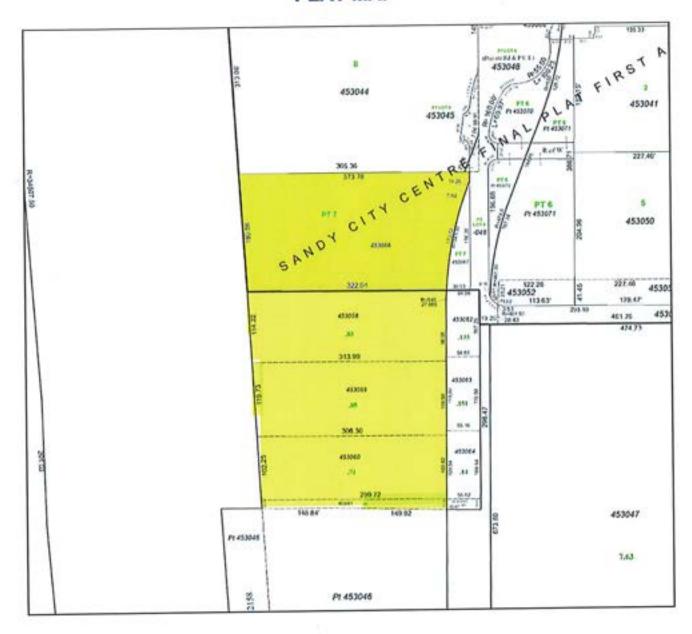
Conclusion

The site has good accessibility to mass transit, major traffic arteries, shopping, and services.

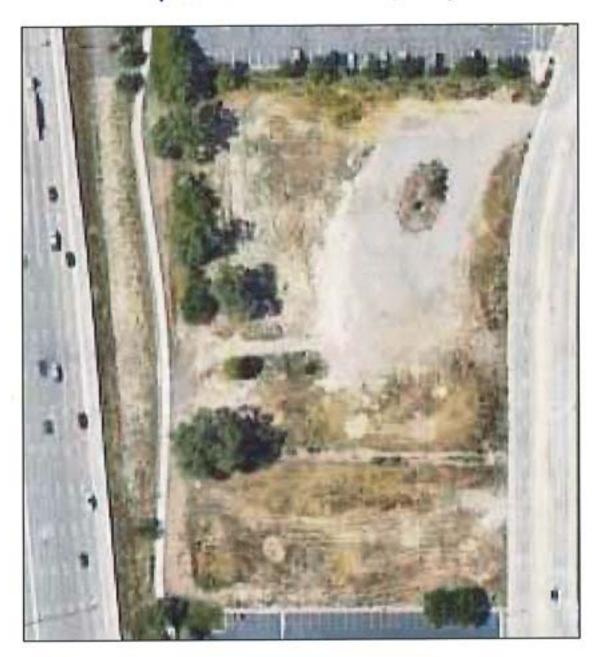
Considering these factors, the site is suitable for development with a high-density apartment project.

Market Study - - Sandy Shulsen Apartments Western States Multifamily

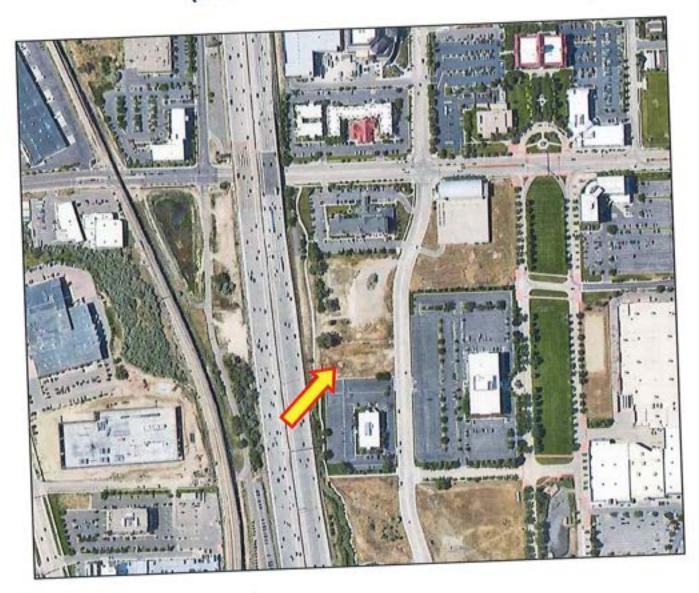
PLAT MAP



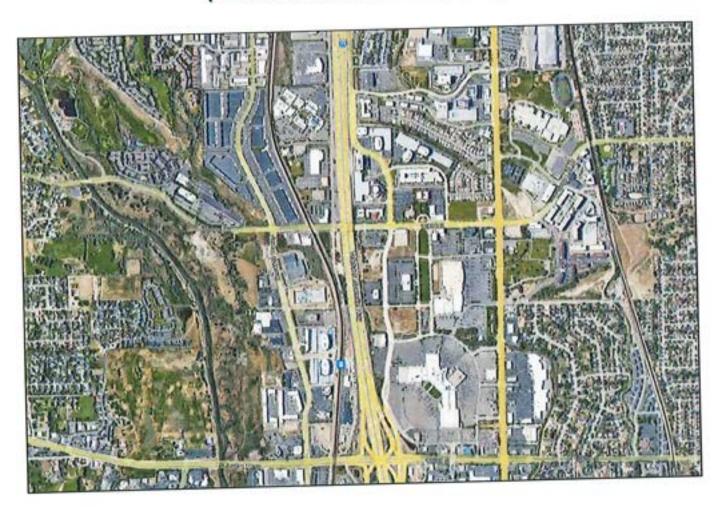
SATELLITE AERIAL PHOTO OF THE SITE (PHOTO TAKEN JUNE 14, 2022)



SATELLITE AERIAL PHOTO OF THE SITE AND IMMEDIATE SURROUNDINGS (PHOTO TAKEN JUNE 14, 2022)



SATTELITE AERIAL PHOTOGRAPH OF THE SITE AND SURROUNDING AREA (PHOTO TAKEN JUNE 14, 2022)



DRONE AERIAL PHOTOS OF THE SITE (PHOTOS TAKEN MAY 17, 2023)



Looking Northwesterly at the Site



Market Study - - Sandy Shulsen Apartments Western States Multifamily











Looking Southwesterly at the Site



Looking Westerly at the Site

SITE PHOTOGRAPHS



Site Viewed from Monroe Street, Looking Westerly



Looking Westerly Across the Site



Looking Northwesterly Across the Site



Looking Northerly Across the Site



Looking Northeasterly Across the Site



Looking Easterly Across the Site



Looking Southeasterly Across the Site



Looking Southerly Across the Site



Looking Southwesterly Across the Site



Trall Near Western Boundary of Site, Looking Northerly

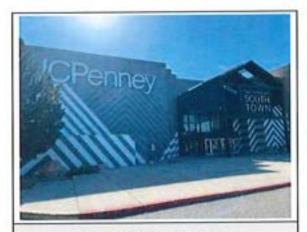


Street Scene: Monroe Street, Looking Southerly (Site is at Right)



Street Scene: Monroe Street, Looking Northerly (Site is at Left)

PHOTOS OF THE SURROUNDING AREA



Shops at South Town

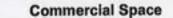


Sandy City Hall



Hale Center Theater







Nearby Park



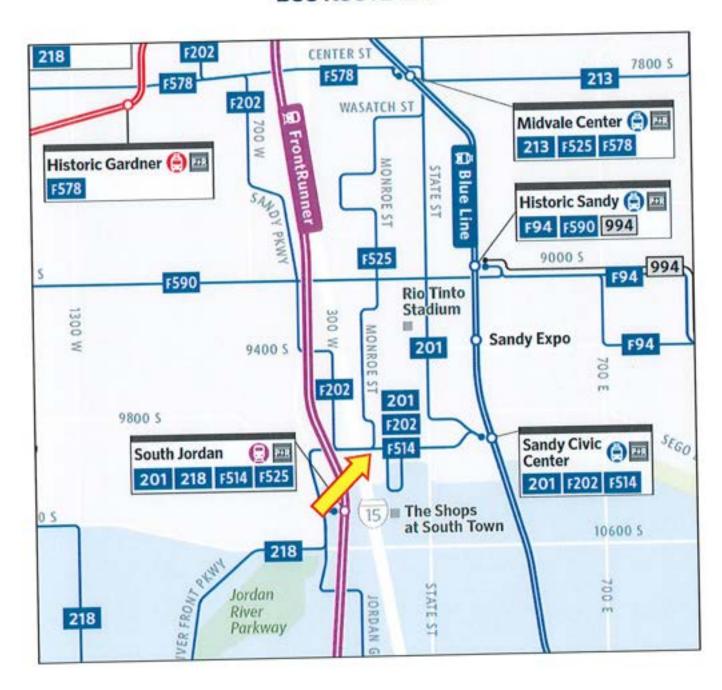
Momentum Indoor Climbing



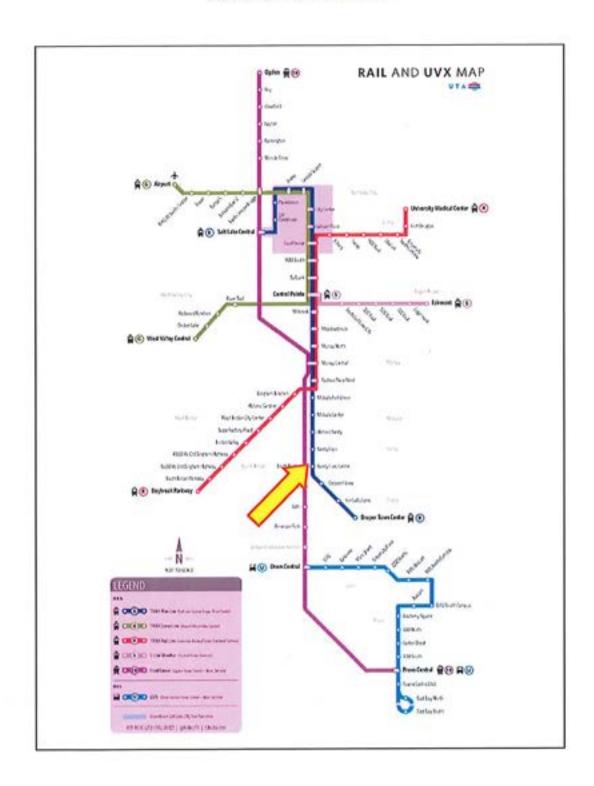


Typical Office Building

BUS ROUTE MAP



RAIL SYSTEM MAP



DESCRIPTION OF THE PROPOSED IMPROVEMENTS

The site is to be developed with an apartment building containing 238 apartment units.

There will be a single apartment building that will be five stories above grade. The apartments will wrap a five-story, six-level parking garage. There will be an amenity deck, including an infinity edge swimming pool and whirlpool spas, atop the parking structure. In addition, there may be some retail, commercial and office space. However, the retail, commercial and office space has not been examined in this market study.

The proposed unit mix is as follows:

Unit Type	Number of Units	Percentage of Total Units	Unit Size
Junior One Bedroom	5	2%	694 Square Feet
Junior One Bedroom	5	2%	722 Square Feet
One Bedroom	1	0%	735 Square Feet
One Bedroom	1	0%	736 Square Feet
One Bedroom	106	45%	743 Square Feet
One Bedroom	1	0%	746 Square Feet
One Bedroom	25	11%	753 Square Feet
One Bedroom	1	0%	770 Square Feet
One Bedroom	1	0%	799 Square Feet
One Bedroom	5	2%	829 Square Feet
Junior One Bedroom + Den	3	1%	831 Square Feet
Junior One Bedroom + Den	1	0%	832 Square Feet
One Bedroom + Den	1	0%	891 Square Feet
One Bedroom + Den	1	0%	922 Square Feet
One Bedroom + Den	3	1%	969 Square Feet
Two Bedroom	19	8%	1,116 Square Feet
Two Bedroom	11	5%	1,120 Square Feet
Two Bedroom	12	5%	1,128 Square Feet
Two Bedroom	14	6%	1,184 Square Feet
Two Bedroom	1	0%	1,201 Square Feet
Two Bedroom	2	1%	1,205 Square Feet
Two Bedroom	5	2%	1,207 Square Feet
Two Bedroom	14	6%	1,219 Square Feet
Totals / Averages	238	100%	887 Square Feet

Note: All unit sizes are "gross area", calculated as outside of exterior wall to center of party wall. Balconies, patios and unheated storage closets are not included in the gross area. A unit mix, site plan and some building plans were provided. However, details regarding finishes and amenities were not provided. It is assumed that the improvements will be of good quality apartment construction, intended to be competitive with modern market-rent apartments in the area. It is assumed that the proposed development will be constructed with the following characteristics:

- The building will be five stories of apartments wrapped around a five-story / six-level parking garage. A swimming pool / amenity deck will be located atop the parking garage. There will be two ground level courtyards. In addition, there may be some commercial, retail and office space. However, the commercial, retail and office space has not been examined in this market study.
- The units will be entered via secure, interior heated / air-conditioned hallways.
- The buildings will contain an adequate number of elevators that stop on each floor.
- The building's exteriors will be maintenance free with masonry veneer, stucco, hardboard and / or metal siding.
- There will be 385 common garage stalls in the garage structure and 17 uncovered parallel parking stalls. However, some of the parking stalls may be shared with the commercial, retail and office space and some of the stalls on the top level of the garage structure may be uncovered.
- Roofs will be nearly flat and covered with a membrane surface.
- Each unit will have a gas heating system and central air conditioning. HVAC and water heater will be Energy Star rated. The units are to be separately metered for natural gas and electricity.
- Interior finishes will be competitive with the highest-quality rental apartments in the city. Each unit will have a self-cleaning range/oven, frost-free refrigerator with an icemaker, a microwave oven and a dishwasher. There will be ample cabinet and counter space. Cabinets will be good quality hardwood with granite (or equivalent) countertops. Cabinets should extend to eight feet in height above the floor. It is assumed that appliances will be stainless steel or slate and will be Energy-Star rated.
- All units will include a washer and dryer.
- There will be landscaping around the perimeter of the building and along the street frontage.
- Most units will include a balcony or patio. Some second-floor units will include a large patio.
- The units will have 9-foot ceilings. Possible 10-foot ceilings on the upper floor.
- The top floor units should have oversized windows. All windows should extend to within one foot of the ceiling height.
- Each master bedroom will have a walk-in closet. Master bedrooms should have direct access to a bathroom.
- Interior finish will include painted wood doors and trim. Flooring will be carpet in the bedroom areas with ceramic tile or upgraded laminate flooring in the kitchens and bathrooms. Living area and hallway floors will be carpeted.

- The units have between one and two bathrooms. The bathrooms will include a tub/shower combination with a tiled (or equivalent) surround, a vanity sink in a hardwood veneer base cabinet with a solid surface countertop. All lavatory vanities will be at least 42 inches in length. Units should include a soaking tub in the master bathroom.
- The units will be wired for cable television and high-speed internet. The developer will
 provide internet, trash valet and Smart-Home service to the tenants, at a monthly fee.
- The tenants will pay their own natural gas and electricity costs and will reimburse the landlord for water, sewer and trash collection costs.
- The units will have a Smart Home apartment home automation system, providing security, thermostat controls and lighting management.
- The units will have trash valet service.
- The building will be fully secured using a key card system. The units will be accessed through secured, fully enclosed hallways.

Suggested Optimal Project Amenities include:

- Adequate number of high-speed elevators
- Clubroom with kitchen facilities, lounging areas
- Media room for movies and gaming
- Fitness center with kid's playroom adjacent. Fitness center should have ample natural light and views to the outside. Individual televisions for each work-out station. Kid's playroom should have windows allowing parents to observe children while they exercise.
- Many exterior amenities to be located on the sixth level, atop parking structure
- Yoga / Pilates room
- · Office and conference rooms
- Business center / internet café
- Complimentary beverage station
- There should be adequate and attractive leasing facilities and management offices that are convenient to the main entrance to the building.
- Adequate maintenance facilities should be included in the building design, including storage, a parts room and an office for the maintenance supervisor.
- Automated package receiving facility, including some refrigerated lockers
- Rooftop terrace with resort-style outdoor swimming pool, whirlpool spa, sun deck, fire pit, lounging area and barbecue and picnic area. Pool should be of ample size with large lounging areas. Whirlpool spas should have multiple seating areas, allowing multiple users to have private conversations.
- The fitness center and clubroom facilities should be designed to connect with the courtyard recreational amenities, creating a single, expansive amenity facility.
- As some recreational amenities may be located in the central courtyard areas, it is important
 that that screening and fencing be installed to allow for privacy and security for those
 apartments that are located on the courtyard level, facing the courtyard amenities.
- Outdoor cooking / barbecue areas
- · Pickleball / sport courts
- · Off-leash dog park
- Dog wash
- Tot lot
- Blke storage
- Bike and ski repair shop
- High-speed internet service
- Landscaping area around the building perimeters
- Electric vehicle charging stations with accommodations for future expansion
- Uber / Lyft waiting area (dry waiting area with view of exterior pick-up area)
- Storage available for separate rental
- It is suggested that parking be provided at a ratio of about 1.66 stalls per unit
- It is recommended that all indoor and outdoor lounge/amenity areas be designed to facilitate use by numerous parties at the same time while creating a physical/visual disconnect between parties. This can be accomplished through the use of individualized areas, slat walls, creative design, etc.

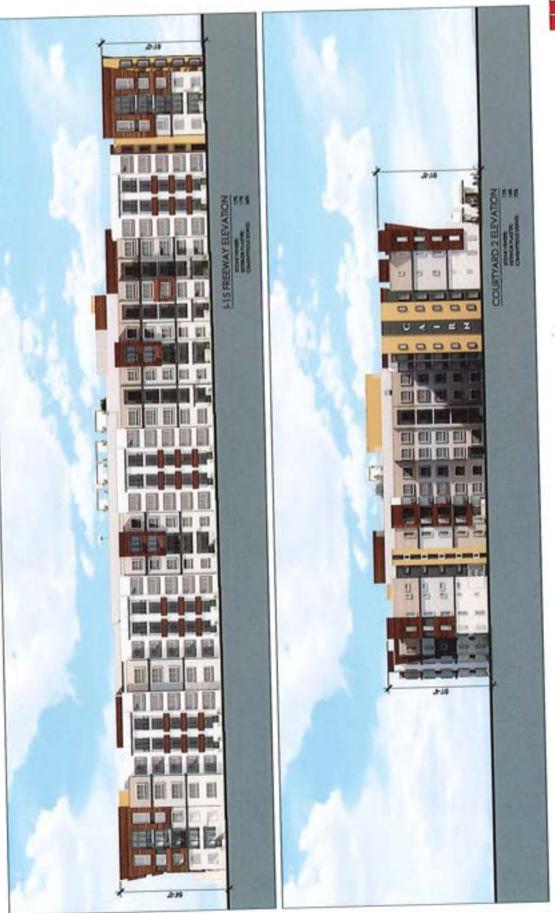
Special note should be made that internet speed is a major factor in attracting and retaining tenants in modern rental housing.





ELEVATIONS

SANDY SHULSEN WRG & GARDNER GROUP





ELEVATIONS

SANDY SHULSEN WRG & GARDNER GROUP















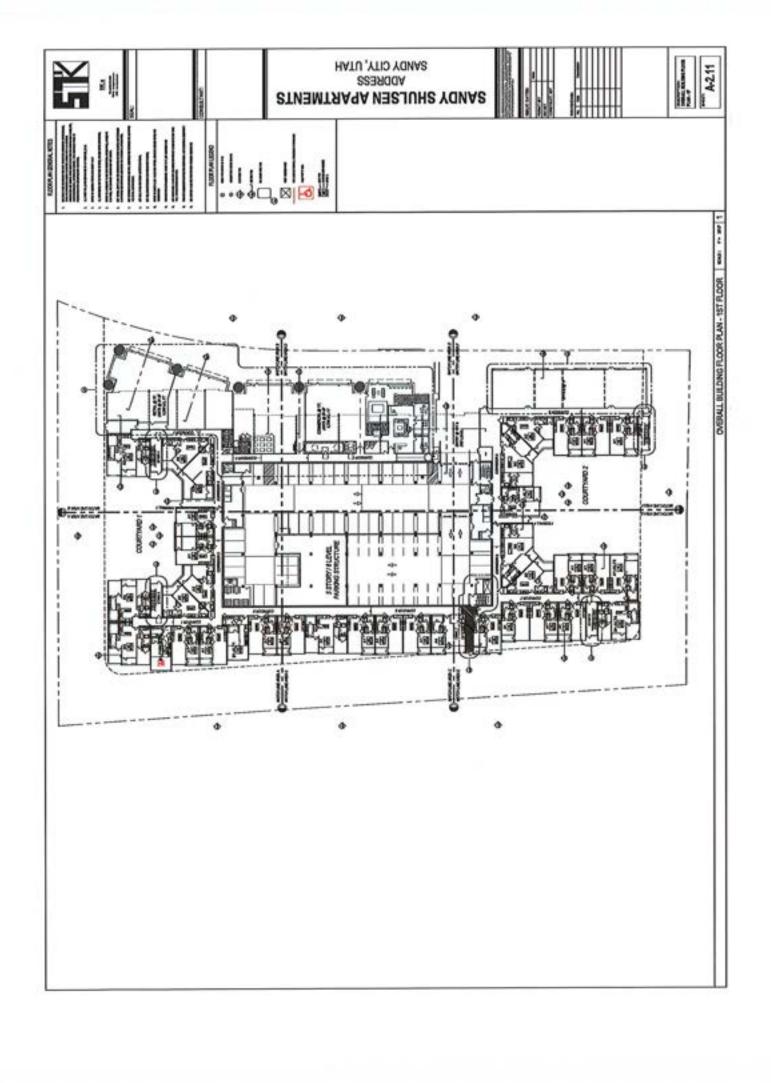
MONROE STEET PERSPECTIVES

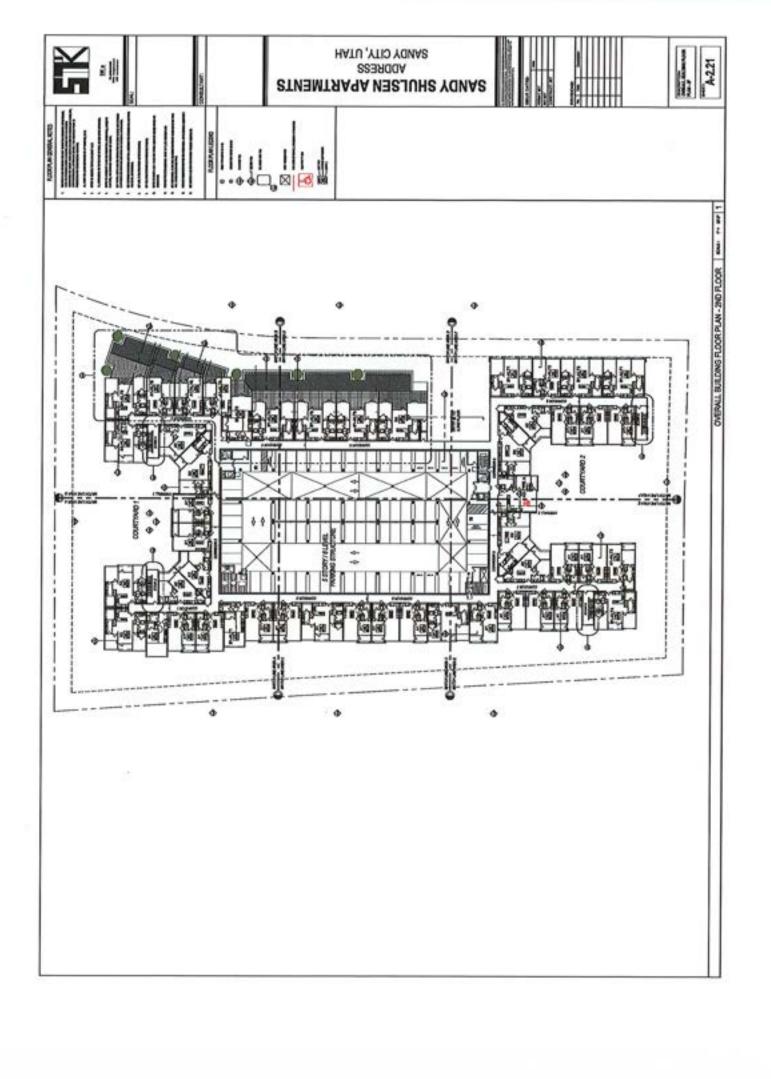


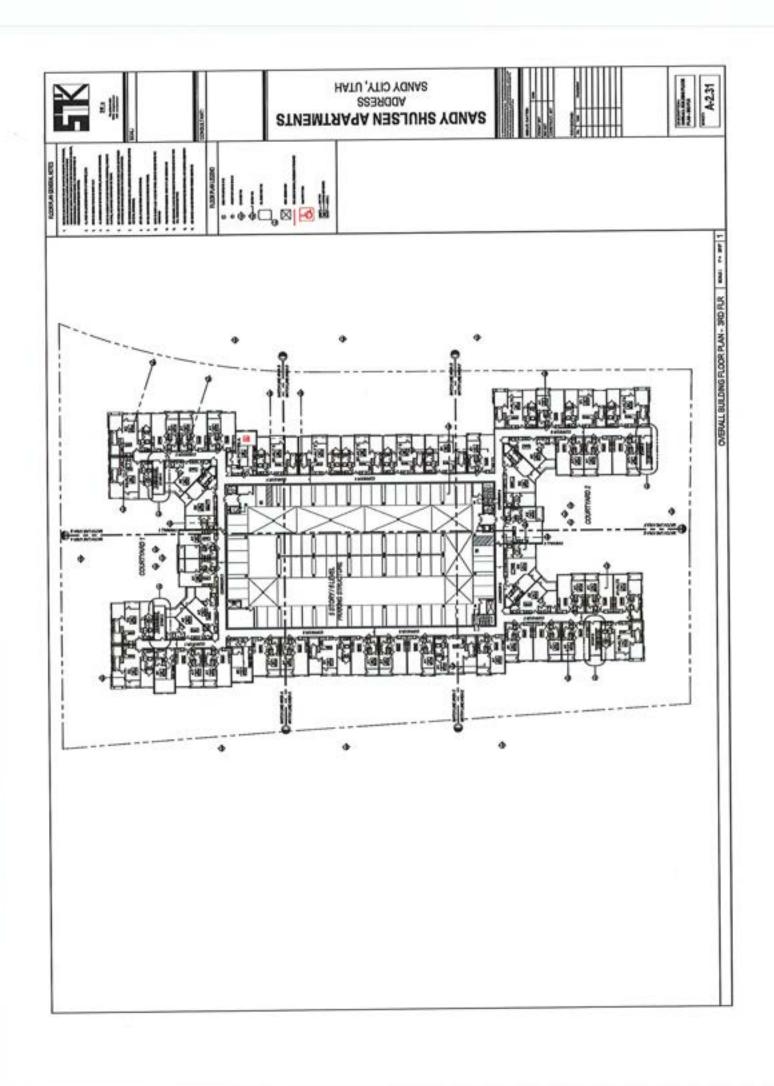


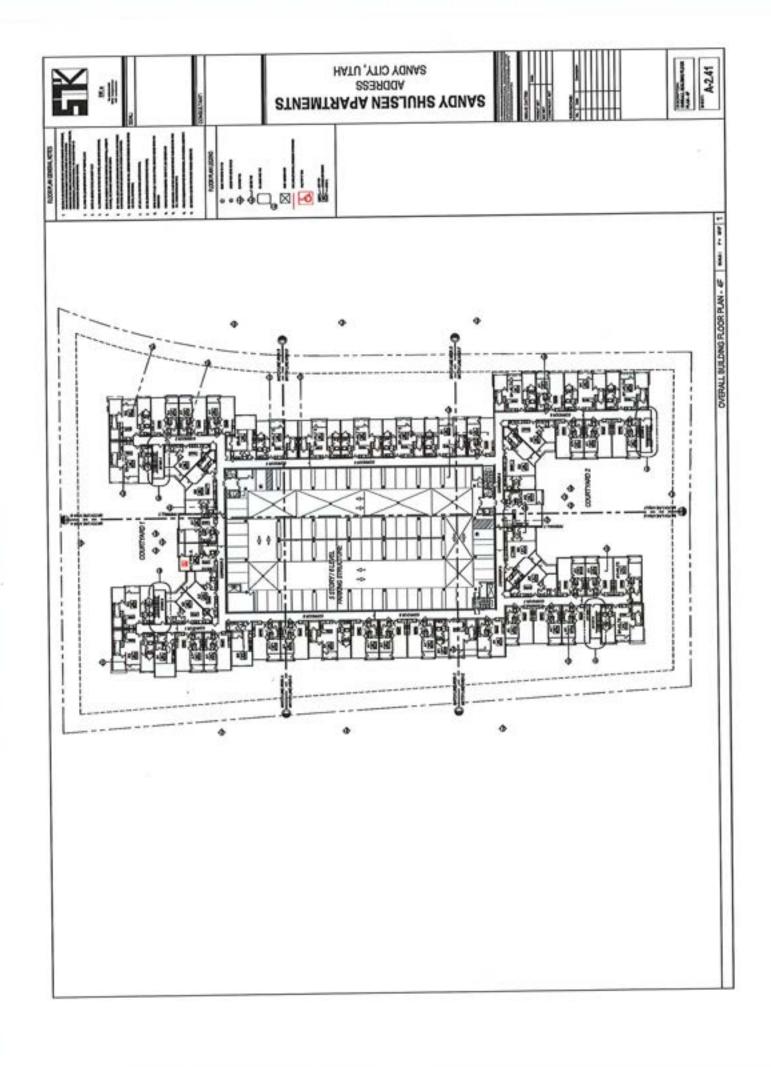


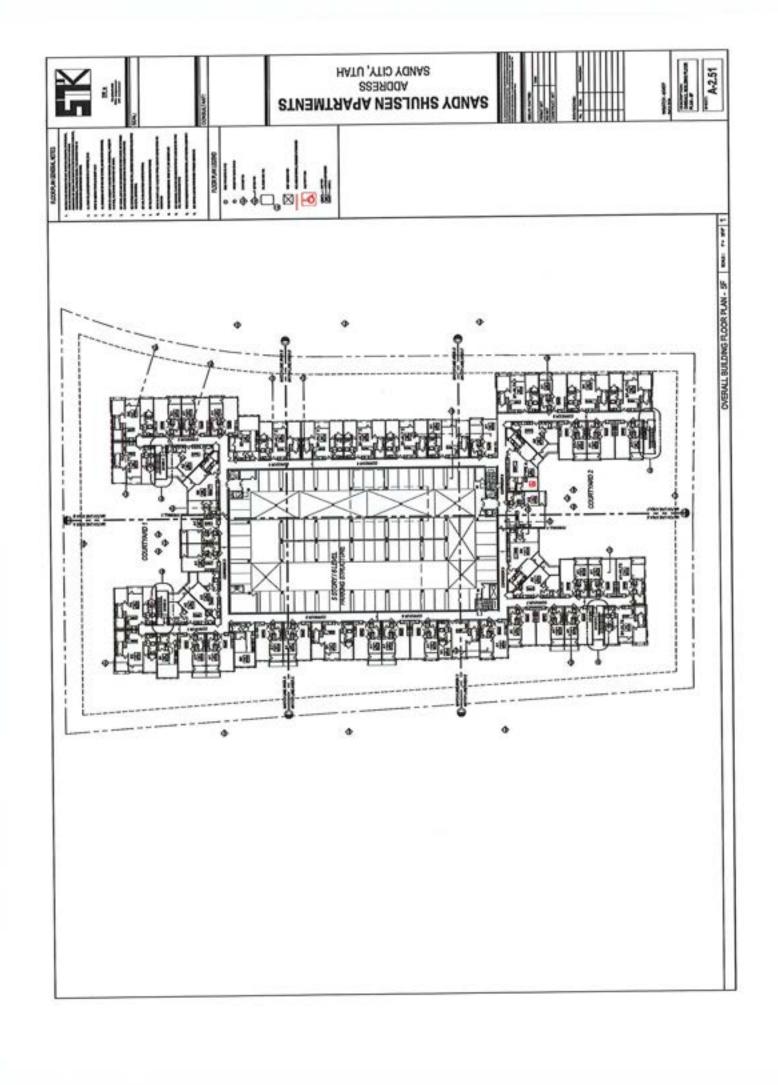


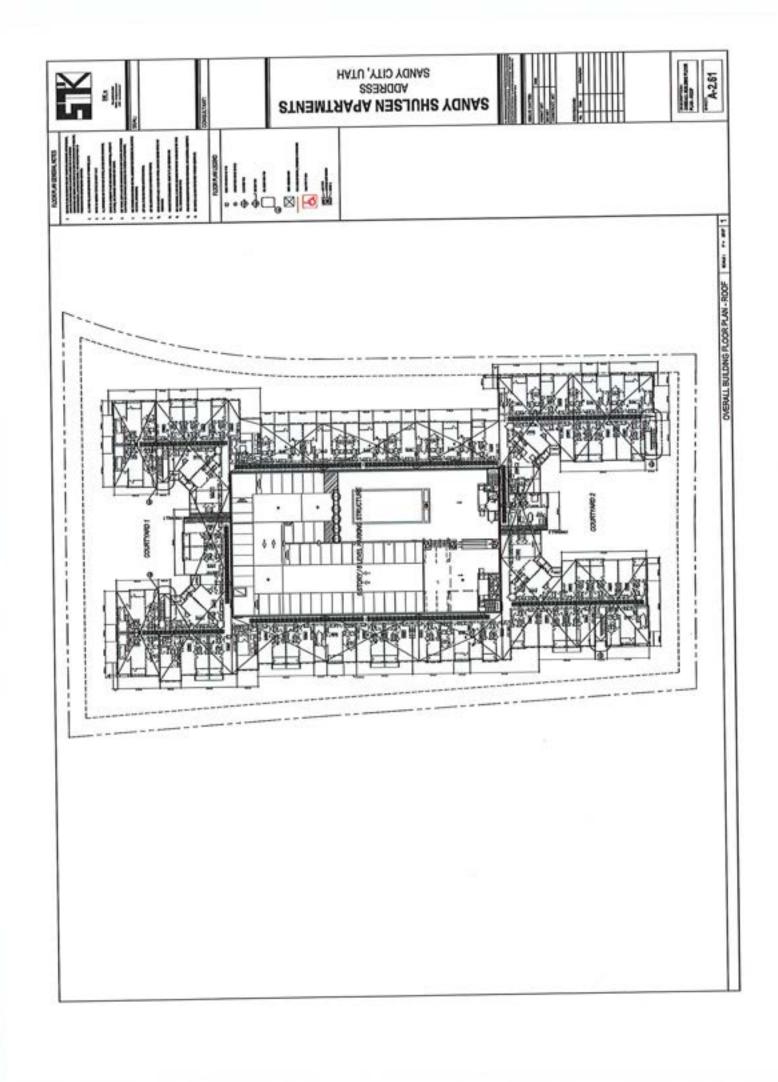


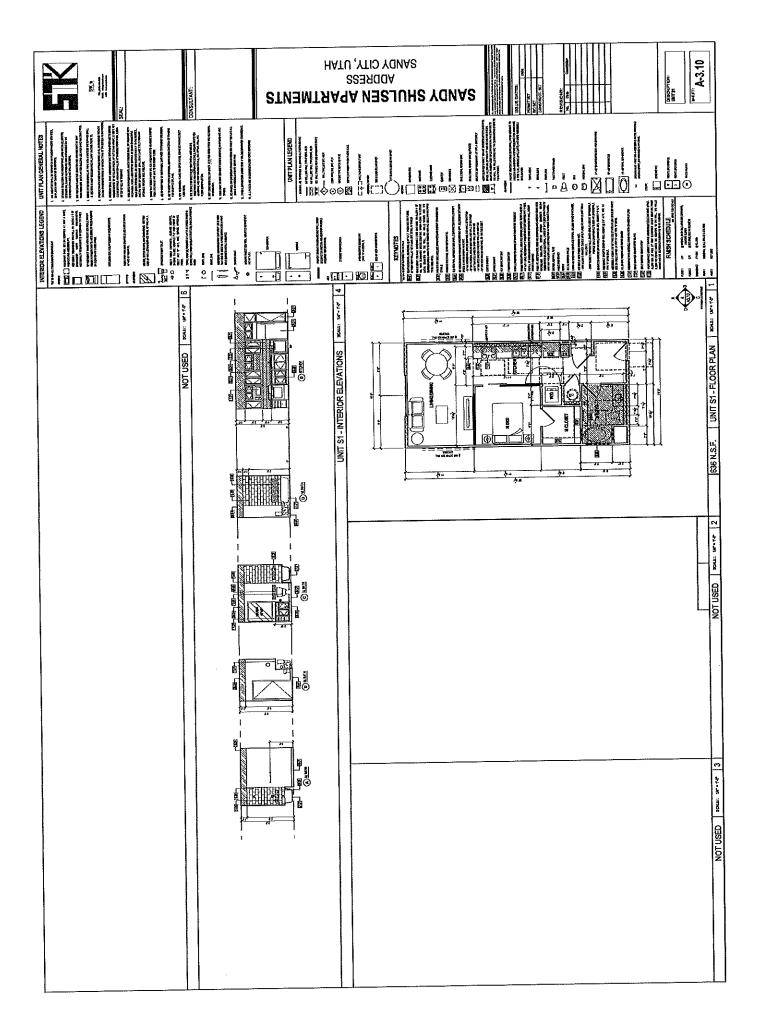


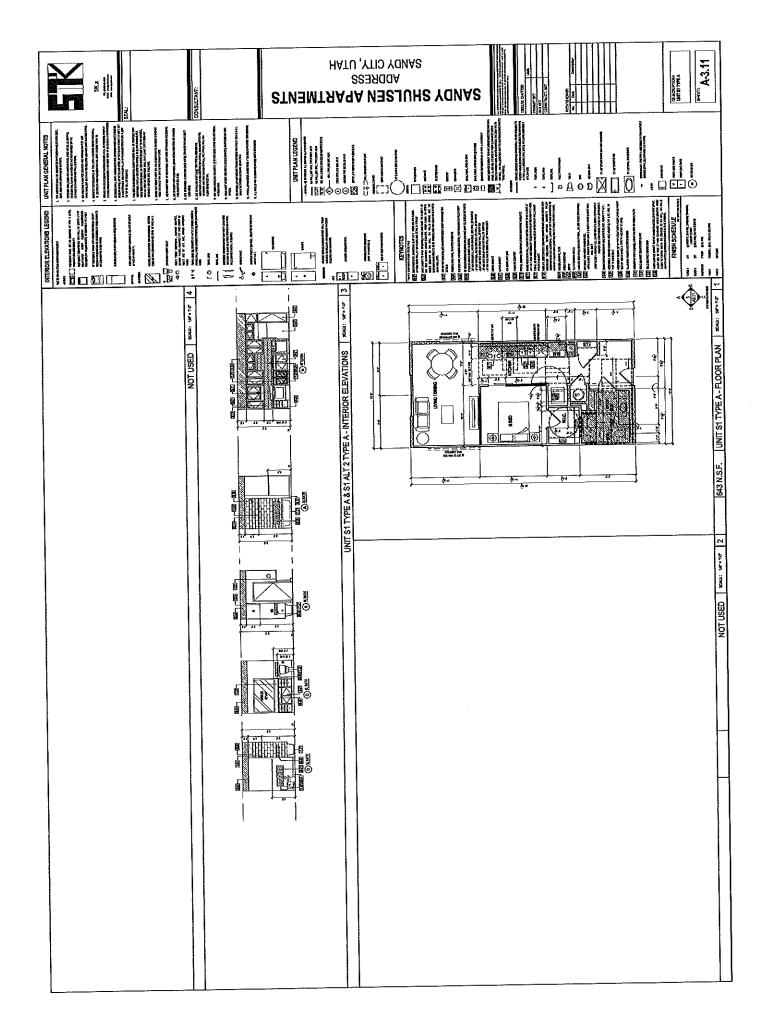


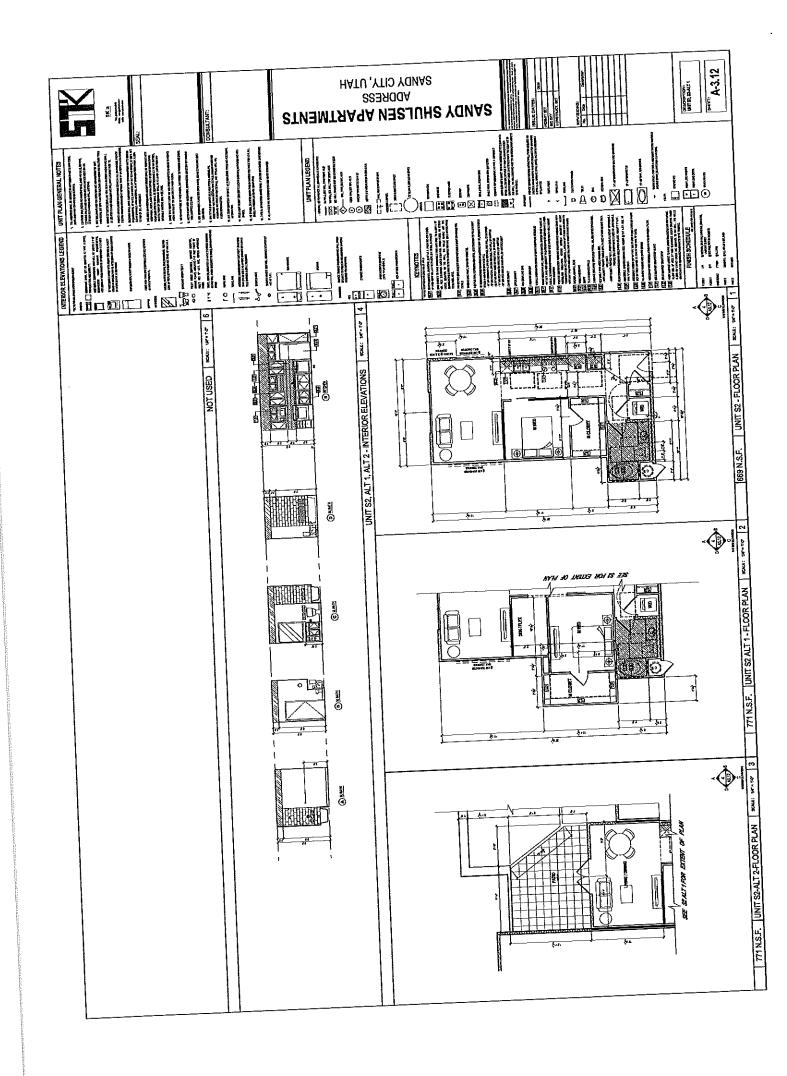


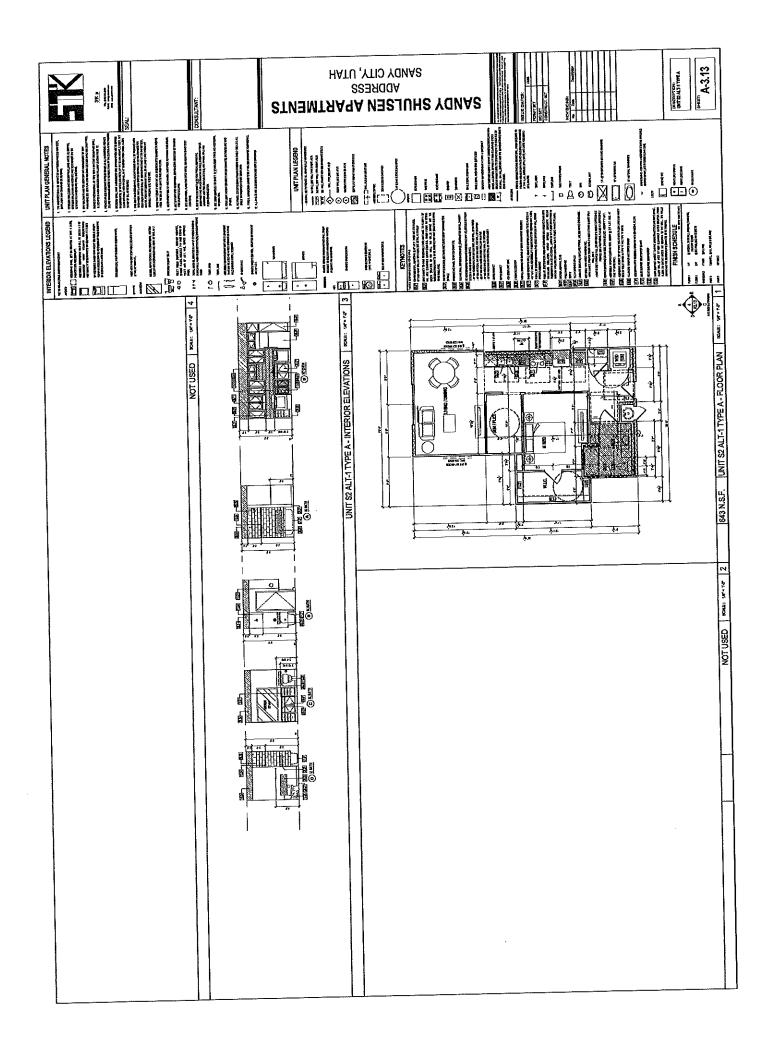


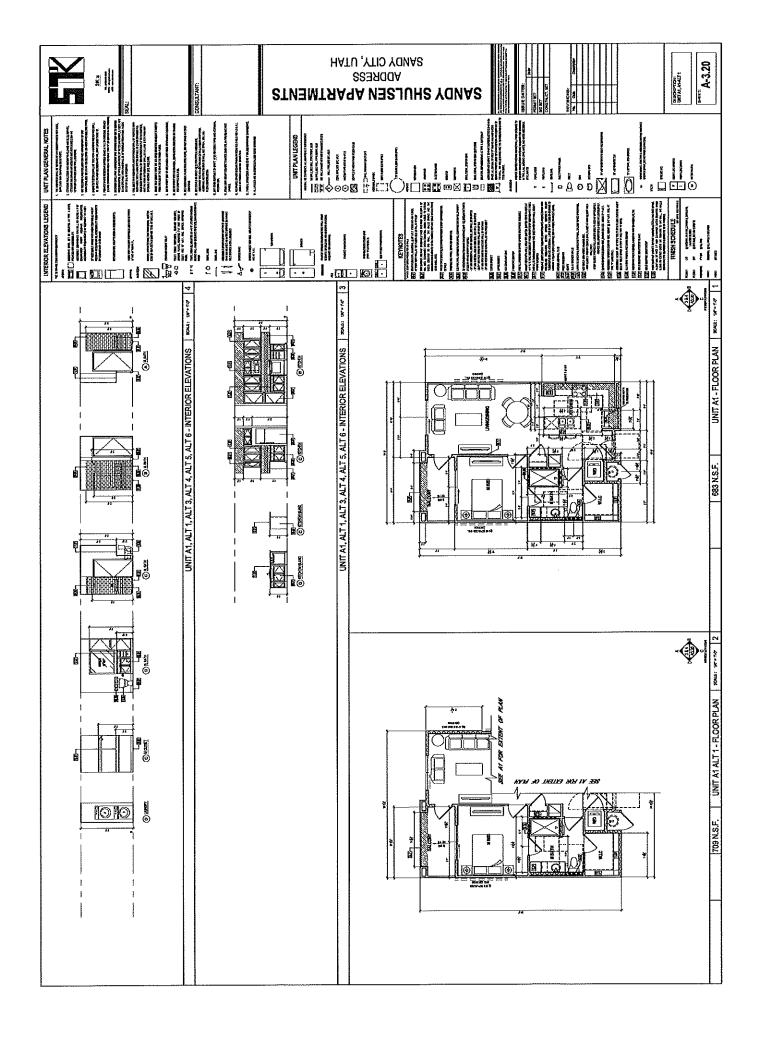


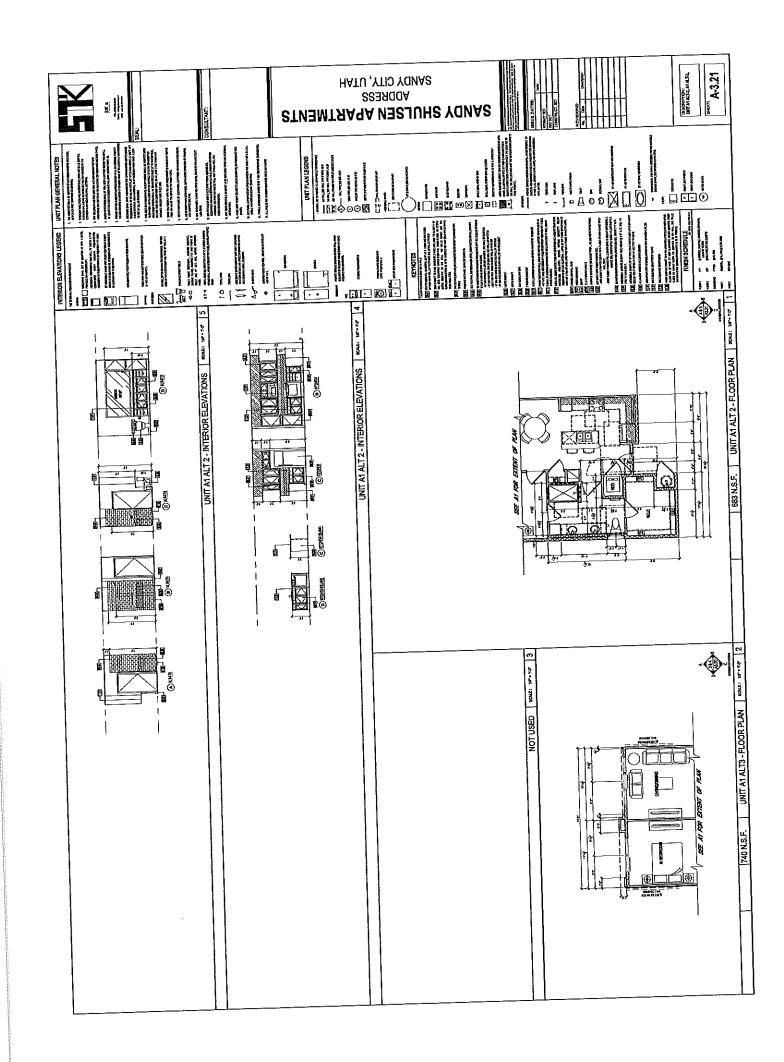




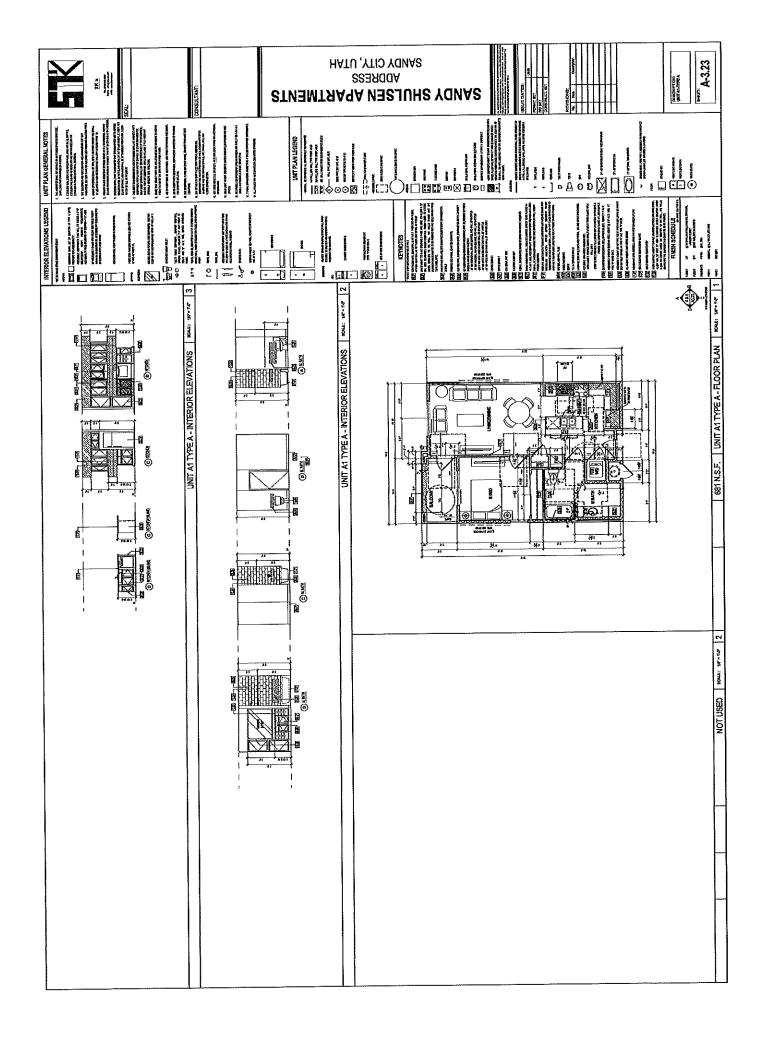


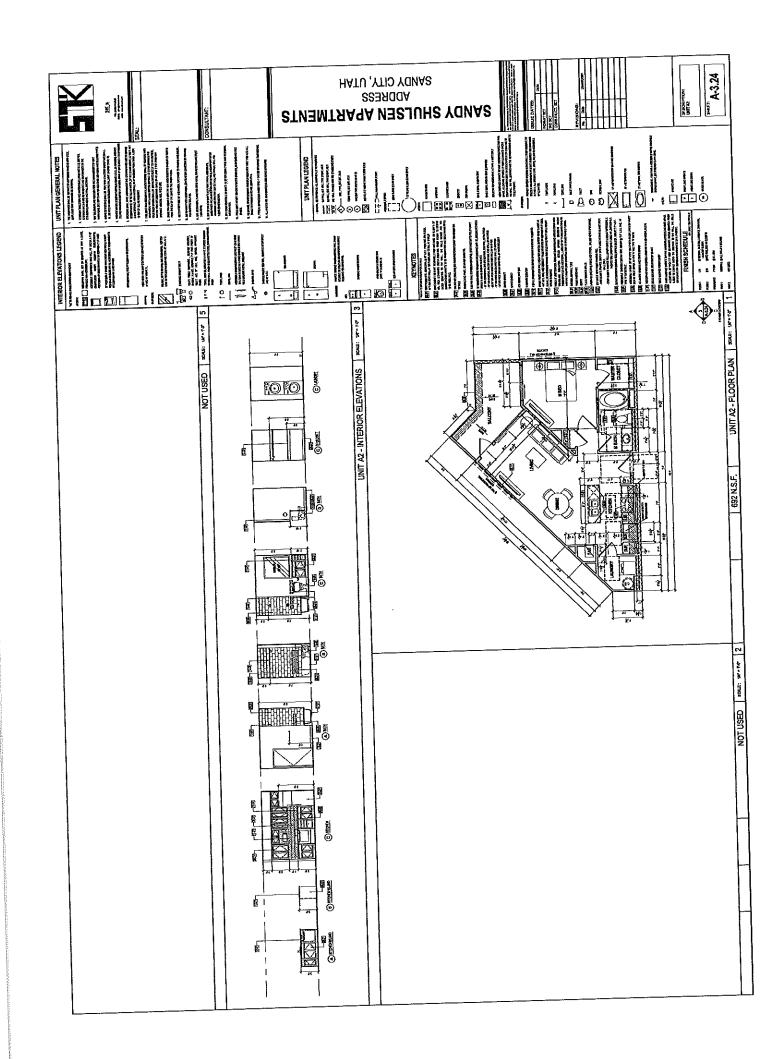


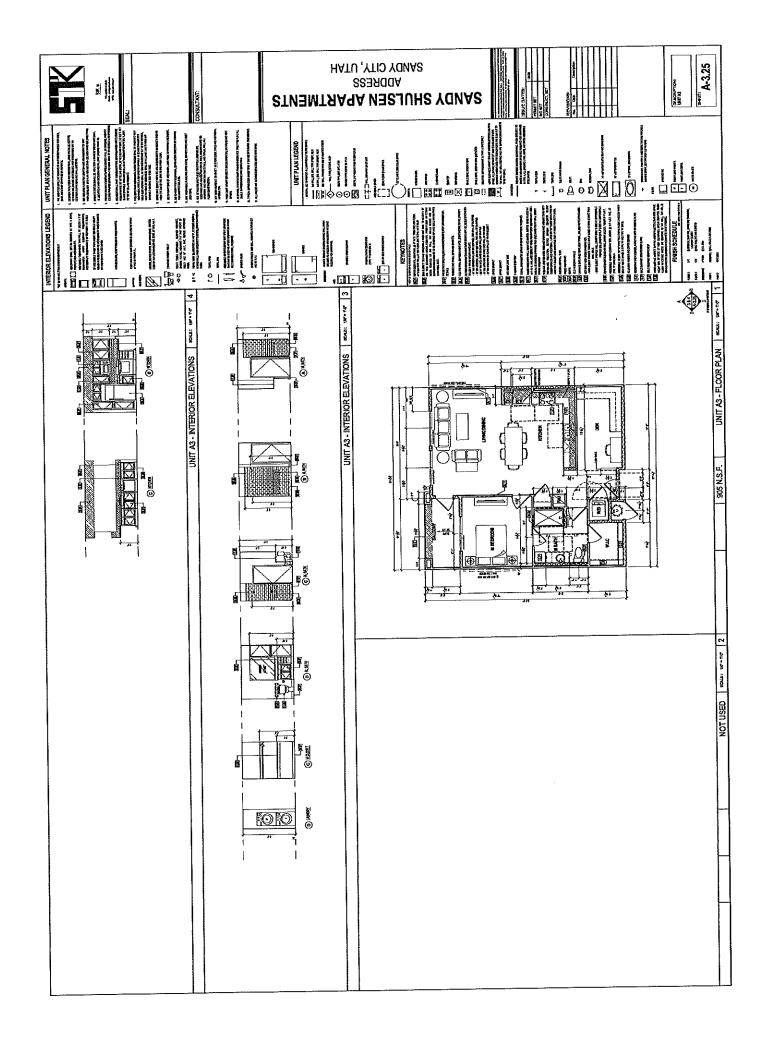


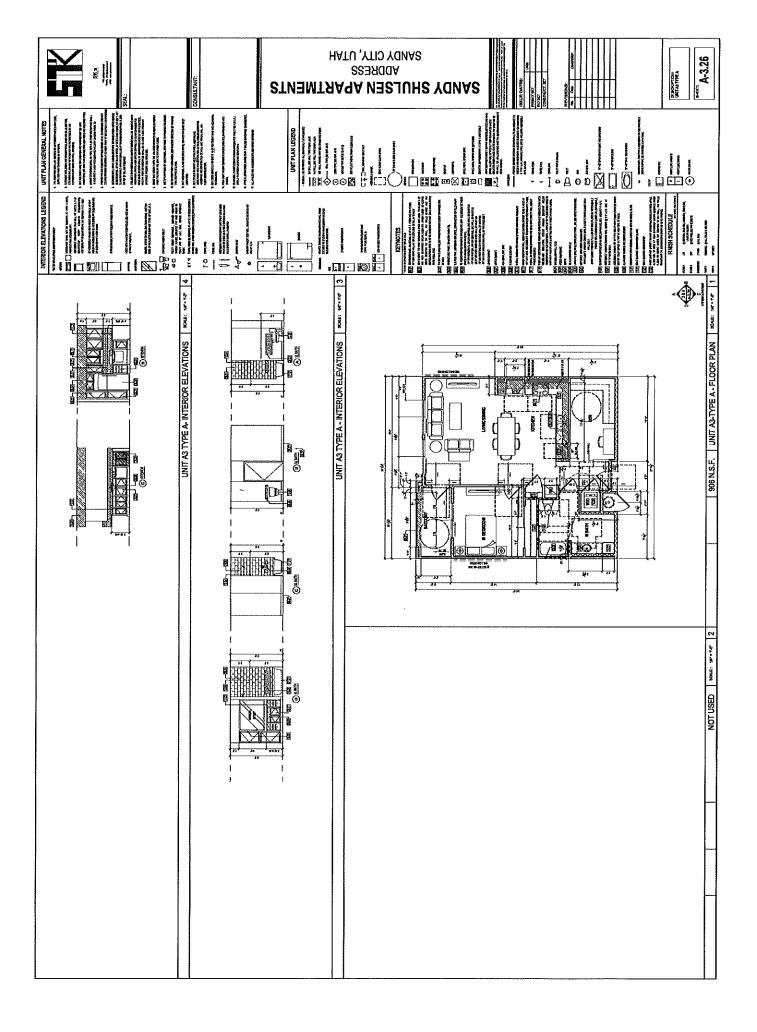


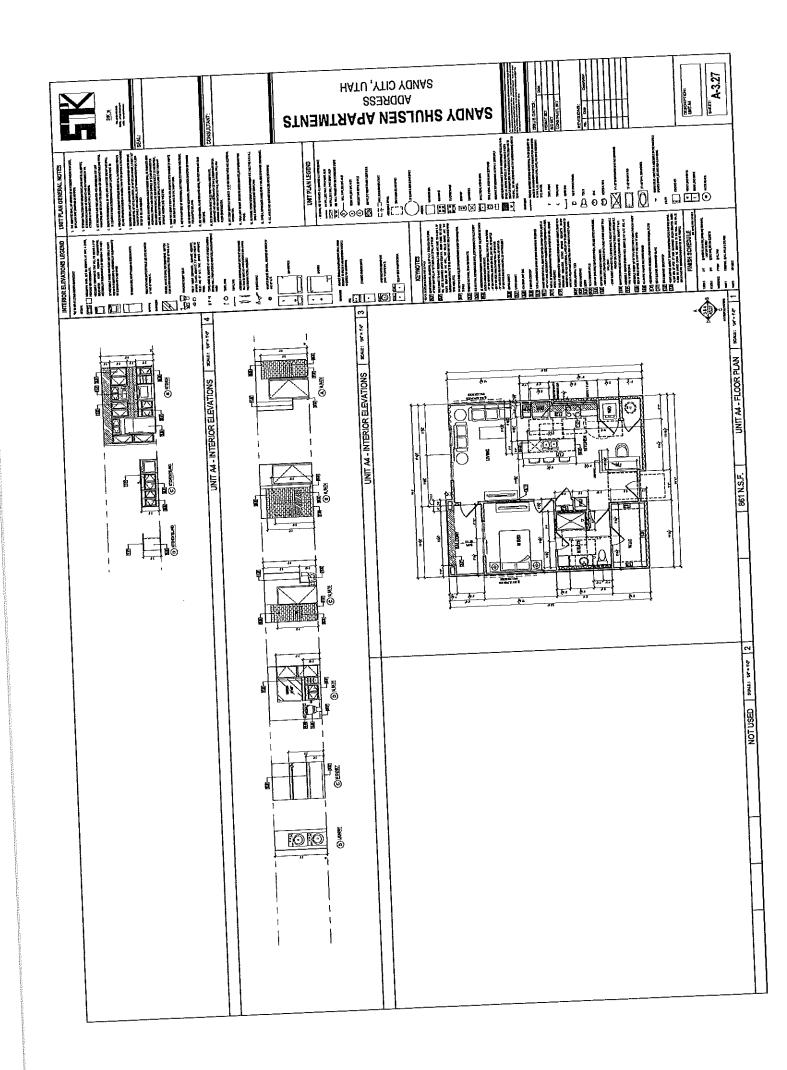


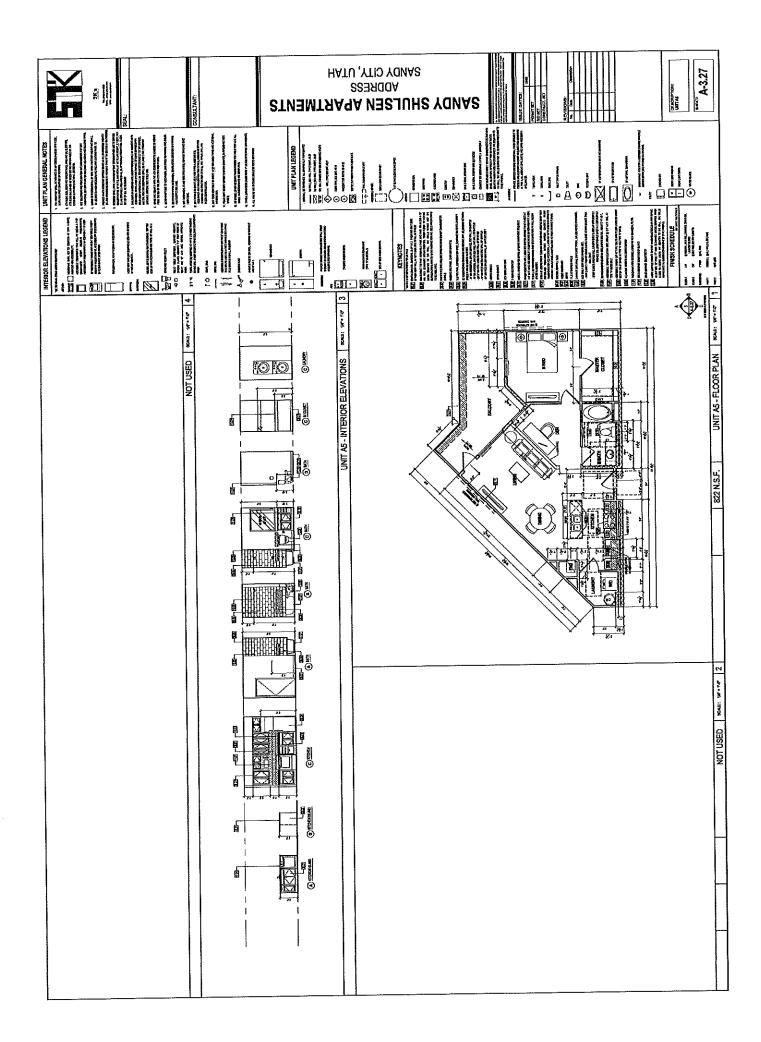


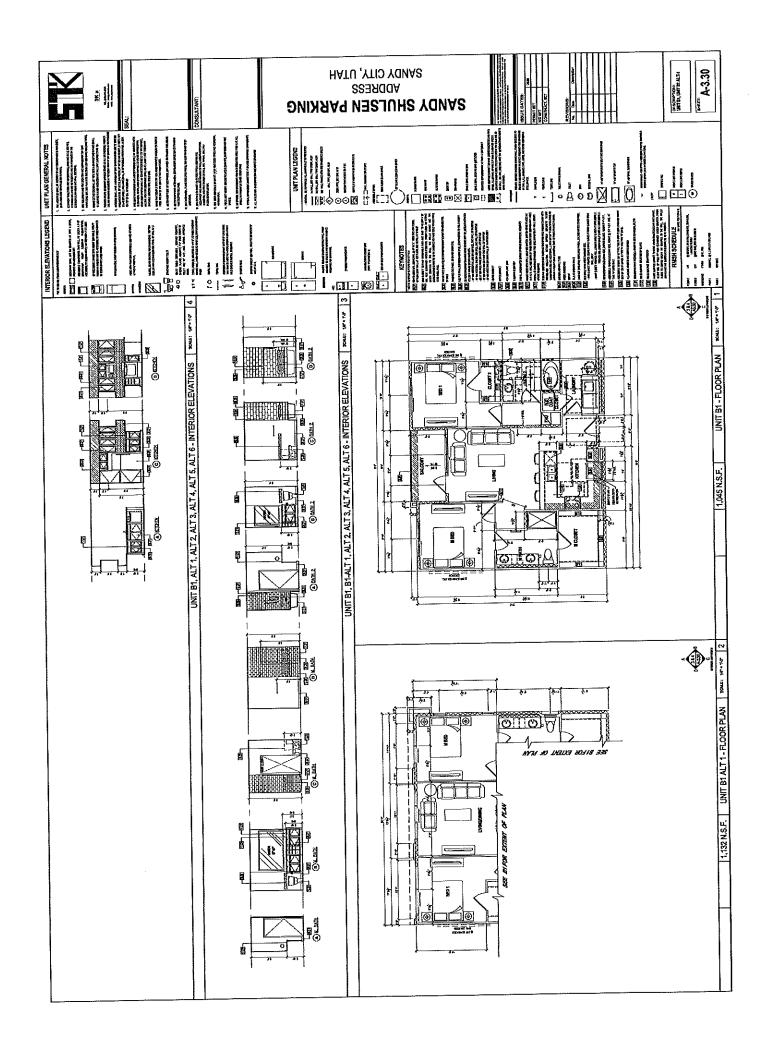


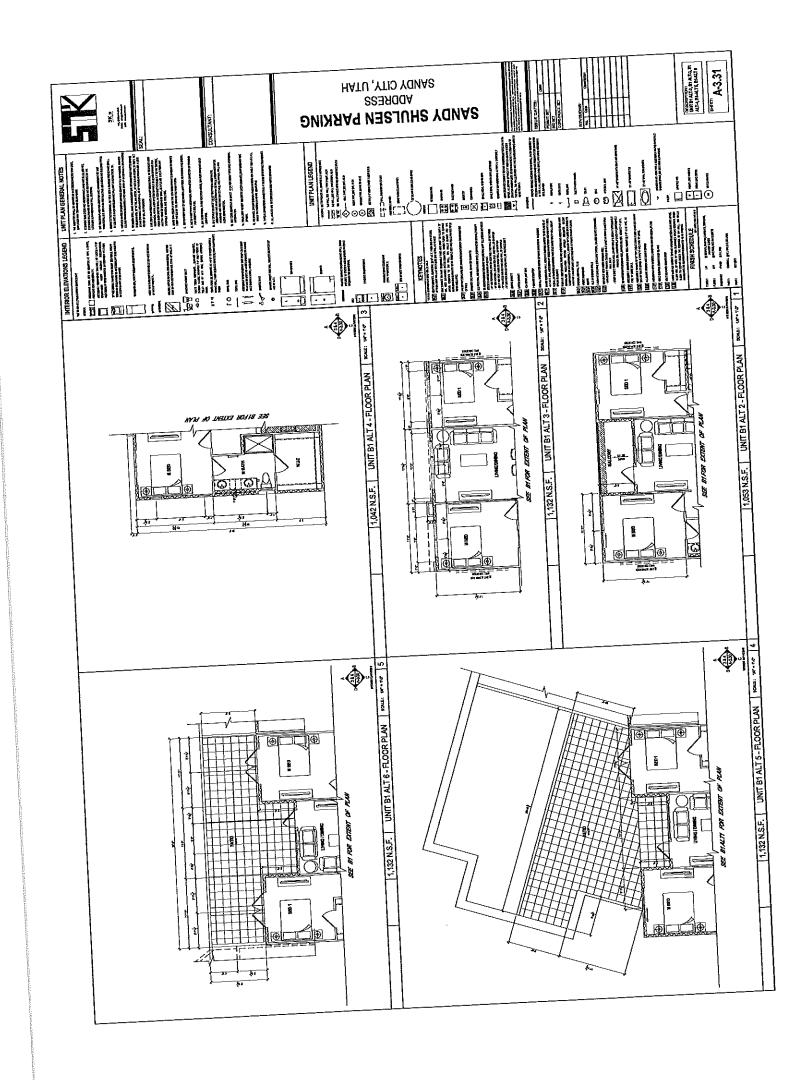


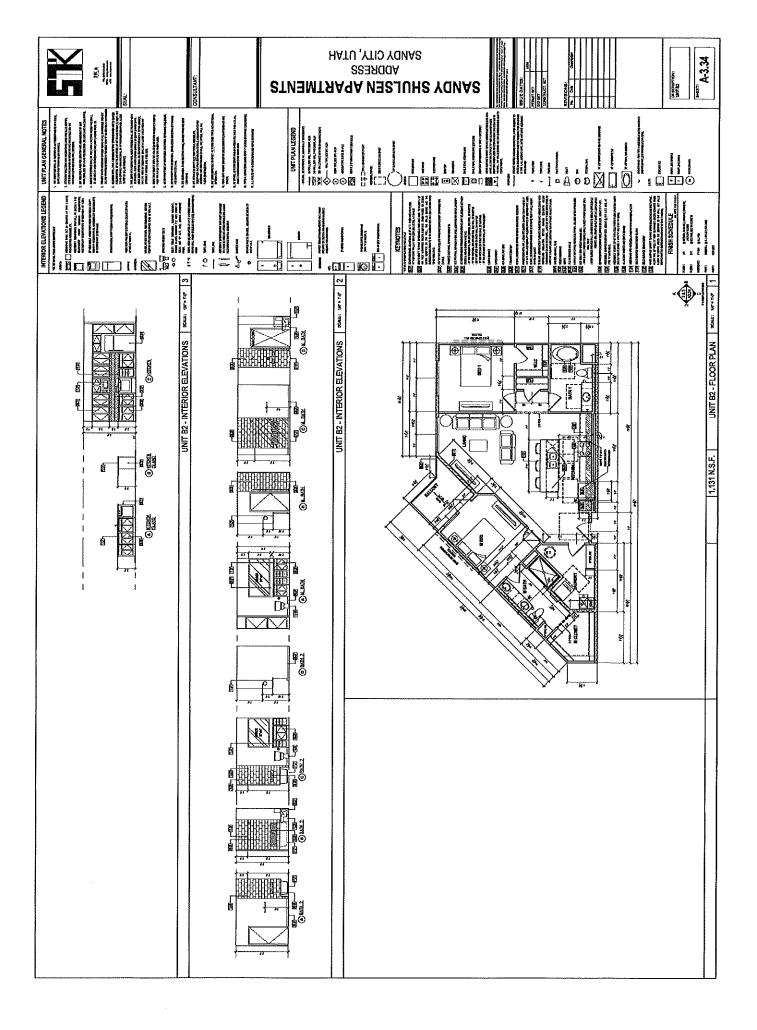


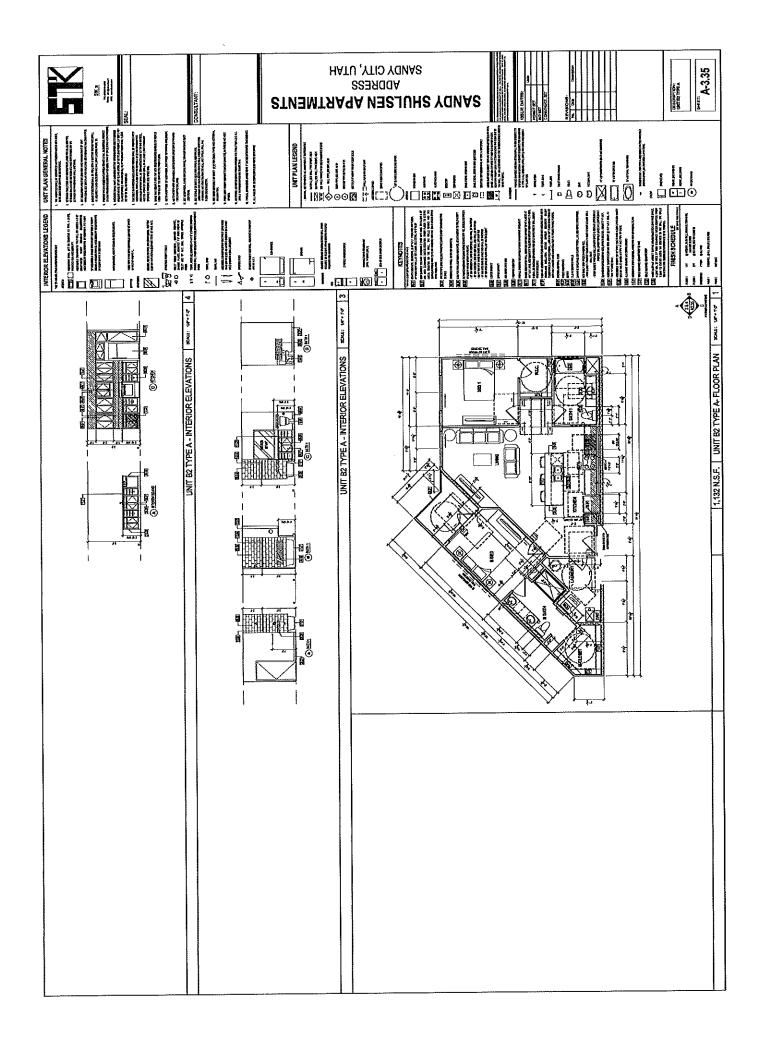


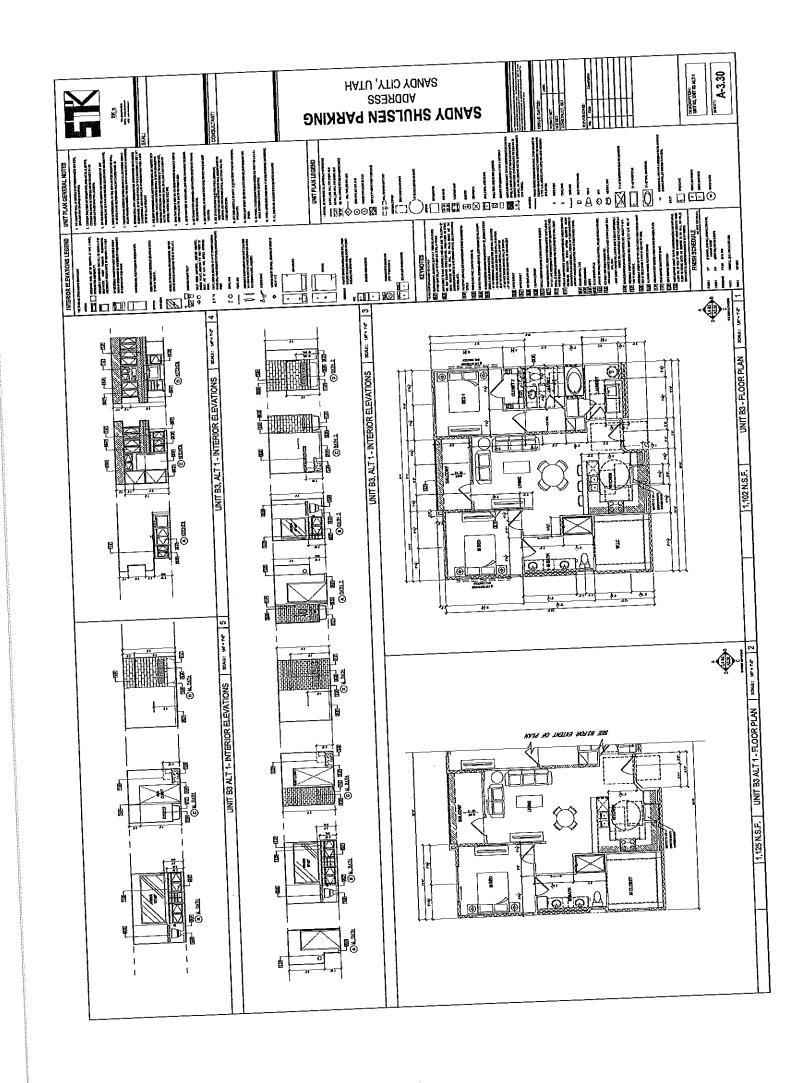


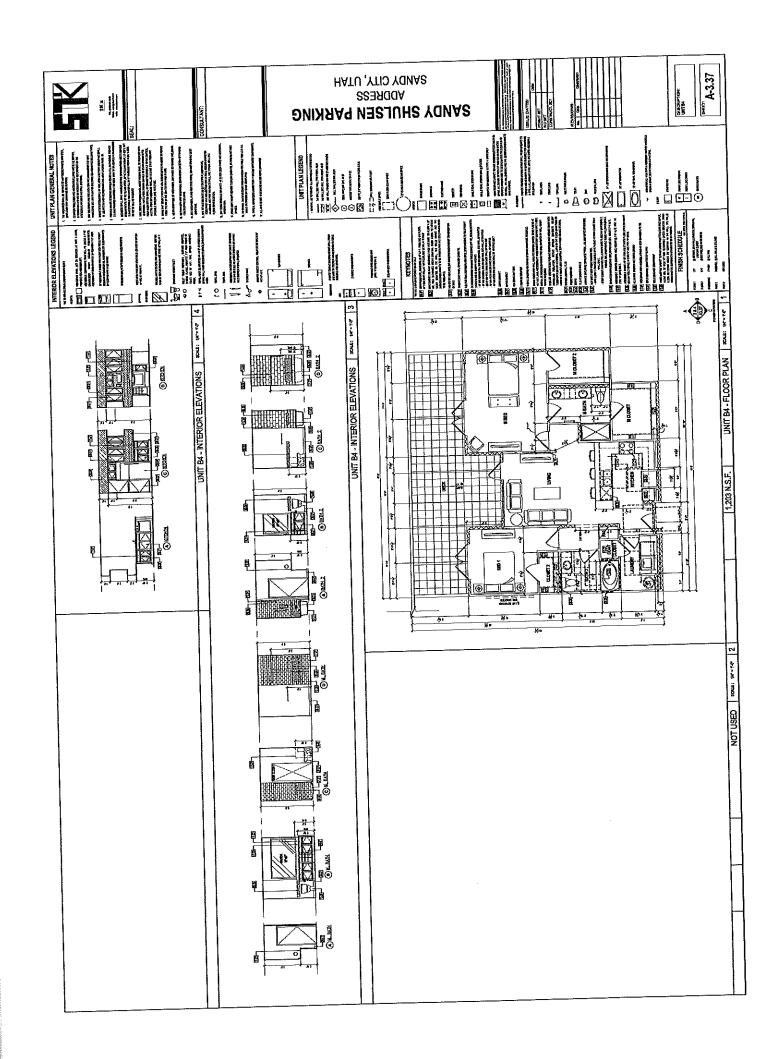


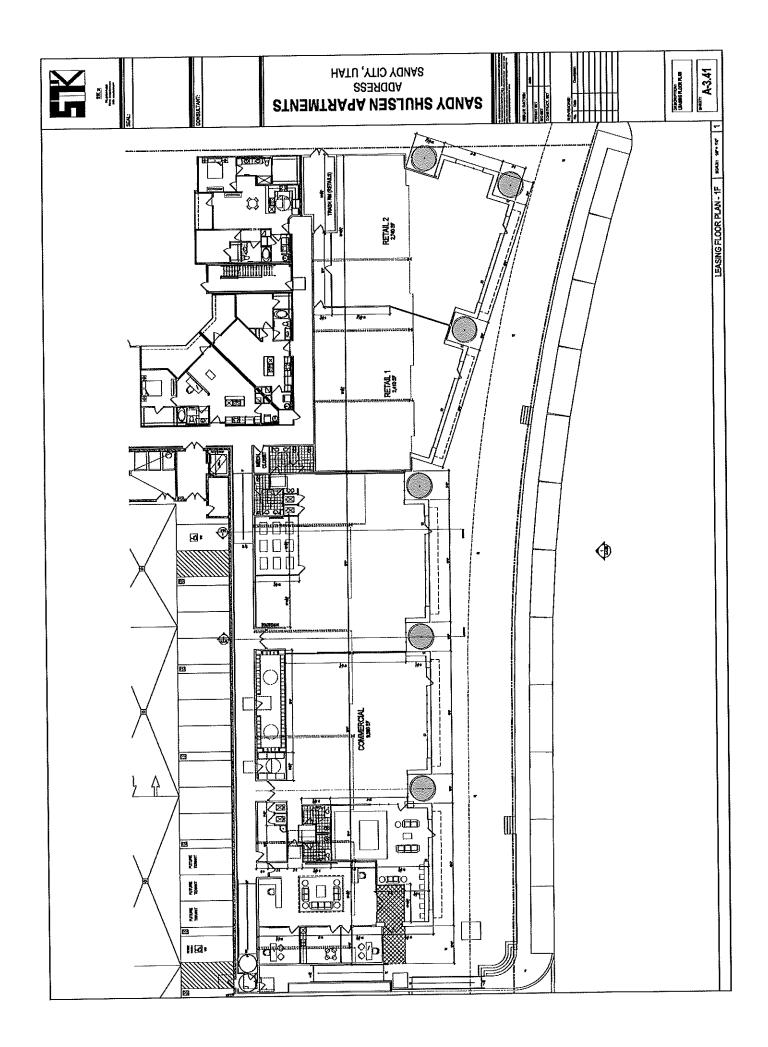












MARKET / SUB-MARKET DEFINITION

The market area is considered to be Salt Lake County.

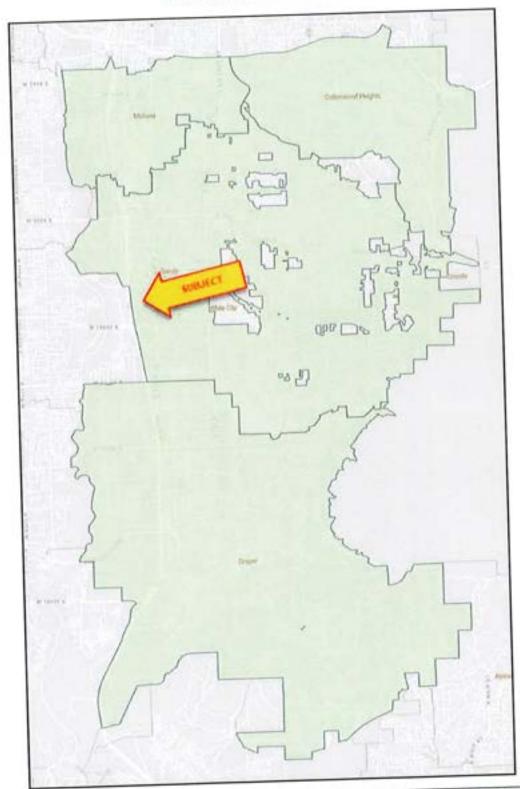
The Sub-Market is considered to be the southeastern portion of Salt Lake County. This includes the cities of Cottonwood Heights, Midvale, Sandy and Draper.

SALT LAKE COUNTY MAP



Market Study - - Sandy Shulsen Apartments Western States Multifamily

SUB-MARKET MAP



Market Study - - Sandy Shulsen Apartments Western States Multifamily

SALT LAKE COUNTY AREA DESCRIPTION

The site is located in the city of Sandy, in the southern portion of Salt Lake County. It is about 14 miles south of the central business district of Salt Lake City. Salt Lake City is the financial, governmental and cultural hub of the State of Utah. An overview of demographic and economic conditions in Salt Lake County is presented below.

Population

According to the US Census Bureau, the population of Salt Lake County was 1,029,665 as of 2010. Between 2000 and 2010, the population of the county grew by 14.6%, an average of about 1.35% per year. As of 2022, the population is estimated at 1,186,256, which is an increase of 15.2% since 2010.

Both Salt Lake County and Utah's percentage population growth has outpaced the national average each of the last seven decades.

Salt Lake City is the largest city in Salt Lake County, making up 17.3% of the total population. The second largest city in the county is West Valley City, making up 11.5% of the total population. Between 2010 and 2022, the trends in population for Salt Lake County's cities were as follows:

SAI	LT LAKE COUNT PULATION FIGURES	Y AND CITY S 2010 & 2022	
	2010	2022	Increase
	1,029,655	1,186,256	15.2%
Salt Lake County	186,440	204,657	9.8%
Salt Lake City	129,480	136,650	5.5%
West Valley City	103,712	116,664	12.5%
West Jordan		93,022	6.4%
Sandy	87,461	83,513	65.6%
South Jordan	50,418	63,034	1.4%
Milicreek	62,139	59,179	170.5%
Herriman	21,875	57,879	-1.3%
Taylorsville	58,652	50,731	20.0%
Draper	42,274	49,463	5.8%
Murray	46,746		15.1%
Riverton	38,753	44,599	27.4%
Midvale	27,964	35,637	-3.0%
Cottonwood Heights	33,433	32,420	16.4%
Holladay	26,472	30,816	10.1%
South Salt Lake	23,617	26,003	151.1%
Bluffdale	7,598	19,080	151.170

Although Salt Lake County benefits from net migration most years, natural increase has historically accounted for the greatest percentage of population increase. Over the past decade, about 87% of the county's population growth was due to natural increase.

Salt Lake County has shown strong population growth trends for the past 70 years. Since 1940, the average annual rate of growth has been 2.1%.

	SALT LAKE COUNTY POPULATION TRENDS & PROJECTIONS					
Year	Population	Percentage Increase				
1940	213,700					
1950	279,000	30.6%				
1960	387,800	39.0%				
1970	461,500	19.0%				
1980	625,000	35.4%				
1990	728,298	16.5%				
2000	902,777	24.0%				
2010	1,029,665	14.1%				
2020	1,185,238	15.1%				
2022	1,186,256	0.1% (2 years)				
2027 Projection	1,249,856	5.4% (5 years)				

Sources:

Historical Figures - U.S. Census Bureau

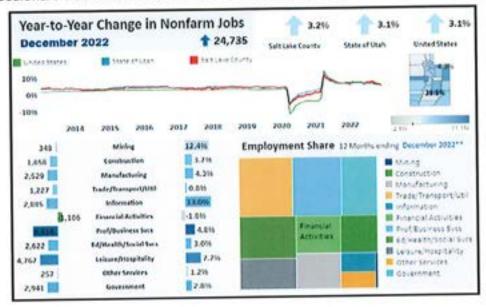
Projection — The Kem C. Gardner Policy Institute (2020-2080 State and County Projections) projects that the county's population will increase at an average annual rate of 1.05% between 2022 and 2027. Therefore, the actual 2022 U.S. Census population estimate has been trended forward at an annual rate of 1.05% to project the 2027 population.

Employment

Employment in Salt Lake County increased each year from 2010 to 2019. The unemployment rate steadily declined from 2010 to 2019, before increasing to 10.7% in April 2020 due to the COVID-19 pandemic. The unemployment rates have since returned to pre-pandemic levels. The March 2021 unemployment rate was 3.1%, but decreased to 2.0% in March 2022, before increasing to 2.4% in March 2023.

SALT LAKE COUNTY TREND IN EMPLOYMENT 2010 TO 2023 (MARCH OF EACH YEAR)						
Year	Labor Force	Employment	Unemployment	Unemployment Rate		
2010	546,584	504,544	42,040	7.7%		
2011	543,773	502,947	40,826	7.5%		
2012	541,383	515,551	25,832	4.8%		
2013	557,151	533,771	23,380	4.2%		
2014	568,422	547,727	20,695	3.6%		
2015	577,667	558,327	19,340	3.3%		
2016	595,468	576,435	19,033	3.2%		
2017	611,303	592,813	18,490	3.0%		
2018	617,976	600,167	17,809	2.9%		
2019	628,802	612,760	16,042	2.6%		
2020	642,388	610,762	31,626	4.9%		
2021	649,150	629,042	20,108	3.1%		
2022	668,296	654,942	13,354	2.0%		
2023	696,727	680,075	16,652	2.4%		

Between December 2021 and December 2022, employment increased 3.2%, or 24,735 jobs. The highest employment gains since December 2021 occurred in Professional / Business Services and Leisure / Hospitality:



Salt Lake County's largest civilian employers are:

MAJOR EMPLOYERS 2021

State of Utah

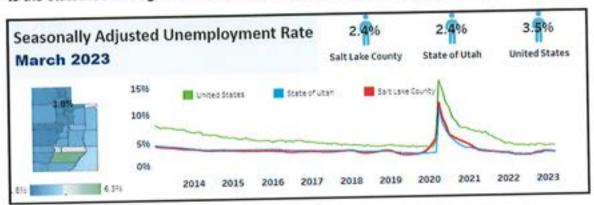
Rank	Company	\$+ Industry	Annual Average Employment
1	University of Utah (including Hospital)	Higher Education	20,000 +
2	Intermountain Healthcare	Health Care	20,000 +
3	Wal-Mart Associates	Warehouse Clubs/Supercenters	20,000 *
4	State of Utah	State Government	20,000 +
5	Brigham Young University	Higher Education	15,000-19,999
6	HII Air Force Base (civilian employment)	Federal Government	10,000-14,999
7	Davis County School District	Public Education	7,000-9,999
8	Smith's Food and Drug Centers	Grocery Stores	7,000-9,999
9	Utah State University	Higher Education	7,000-9,999
10	Alne School District	Public Education	7,000-9,999
11	Granite School District	Public Education	7,000-9,999
12	Northrop Grumman	Aerospace	7,000-9,999
13	U.S. Department of Treasury	Federal Government	7,000-9,999
14	Jordan School District	Public Education	5,000-6,999
15	Amazon.com Services	Courier/Express Delivery Service	5,000-6,999
16	Utah Valley University	Higher Education	5,000-6,999
17	Salt Lake County	Local Government	5,000-6,999
18	U.S. Postal Service	Federal Government	5,000-6,999
19	The Home Depot	Home Centers	5,000-6,999
20	United Parcel Service	Courier/Express Delivery Service	4,000-4,999
21	The Canyons School District	Public Education	4,000-4,999
22	Weber County School District	Public Education	4,000-4,999
23	Delta Airlines	Air Transportation	4,000-4,999
24	ARUP Laboratories	Medical Laboratory	4.000-4,999
25	Costco	Warehouse Clubs/Supercenters	3,008-3,999
26	Zions Bancorporation	Banking	3,000-3,999
27	VA Hospital	Health Care	3,000-3,999
28	Nebo School District	Public Education	3,000-3,999
29	Washington County School District	Public Education	3.000-3,999
30	Harmons	Grocery Stores	3,000-3,999
31	Autoliv	Motor Vehicle Equipment Manufacturing	3,000-3,999
32	Salt Lake City Corporation	Local Government	3.000-3.999
33	Associated Retail Operations	Department Stores	3,000-3,999
34	Discover Products	Censumer Loans	3,000-3,999
35	Maverick Country Stores	Convenience Stores	3,000-3,999
36	Wells Fargo Bank	Banking	3,000-3,999
37	SkyWest Airlines	Air Transportation	3,000-3,999
38	Salt Lake City School District	Public Education	3,000-3,999
39	Vivint	Electrical Contractors	2,000-2,999
40	America First Credit Union	Banking	2,000-2,999
41	DoTERRA International	Direct Selling	2,000-2,999
42	Goldman Sachs	Banking/Investments	2,000-2,999
43	Target Corporation	Supercenters	2,000-2,999
44	L3 Technologies	Electronics Manufacturing	2,000-2,999
45	Lowe's Home Center	Home Centers	2 000-2 999

The largest employment sectors are trade, transportation and utilities, professional and business services, and government. The County is the center of Utah's financial activities and government services.

Nonfarm Jobs	Fourth	Quarte	r 2022							
		October 2022			November 2022			December 2022		
	Total Jobs	Year-Ago Numeric Change	Year-Ago Percent Change	Total Jobs	Year-Ago Numeric Change	Year-Ago Percent Change	Total Jobs	Year-Ago Numeric Change	Year-Ago Percent Change	
TOTAL	794,292	31,412	4.10	797,250	29,219	3.0%	795,510	24,735	3.2	
GOODS PRODUCTION	115,503	5,916	5.3%	118,515	5,633	5.294	117,263	4,735	4.2	
Mining	3,177	318	11.1%	3,196	366	12.9%	3,157	348	12.4	
Construction	53,342	2,429	4.8%	53,014	2,272	4.5%	52,137	1,655	3.7	
Manufacturing	61,904	3,169	5,411	62,325	3,195	5,4%	61,969	2,529	4.3	
SERVICE PRODUCTION	675,769	25,496	3.9%	678,723	23,366	3.6%	678,247	20,000	3.0	
Trade/Transport/Util	156,940	3,111	2.014	159,544	2,343	1.5%	160,429	1,227	0.8	
Wholesale Trade	37,412	2,160	6.2%	57,490	2,020	5.7%	37,508	1,941	5.5	
Retail Trade	75,728	-639	-0.0%	77,281	+1,239	-1.6%	76,966	-2,440	-3.1	
Transportation/Warehousing	42,345	1,454	3.6%	43,318	1,400	3.6%	44,516	1,597	3.7	
Utilities	1,455	135	10.3%	1,455	154	11.8%	1,459	129	9.0	
Information	25,365	3,478	15.9%	25,527	3,009	13.9%	25,107	2,885	13.0	
Financial Activities	63,593	-323	-0.5%	63,394	-750	-1.2%	63,160	-1,105	-1.0	
Finance and Insurance	50,900	-545	-1.1%	50,626	-937	-1.6%	50,514	-1,339	2.81	
Real Estate and Rental/Leasing	12,613	223	1.0%	12,566	167	1.5%	12,664	153	1.2	
Prot/Business Svcs	145,101	8,330	6,2%	144,692	7,786	5.7%	143,174	6,516	4.8	
Professional/Sci/Tech Svcs	75,093	6,071	8.8%	75,334	5,059	8.4%	75,247	5,304	7.7	
Management of Companies	16,522	451	2.0%	16,695	603	3.7%	16,620	396	2,4	
Admin Support/Waste Mgt	53,486	1,016	338	52,063	1,324	2.0%	51,307	736	1.5	
Ed/Health/Social Svcs	90,418	2,437	2.0%	90,762	2,287	2.6%	90,664	2,622	3.0	
Educational Services	17,493	70	0.4%	17,572	46	0.3%	17,524	-58	-0.3	
Health Care/Social Services	72,925	2,359	3.3%	73,190	2,241	3.2%	73,145	2,610	3.0	
Leisure/Hospitality	65,038	5,702	9.5%	65,696	5,947	10.0%	66,539	4,767	7.7	
Arts/Entertainment/Recreation	10,324	1,127	12.3%	10,732	1,572	17.2%	10,970	1,139	11.6	
Accommodation/Food Services	54,714	4,575	9.1%	56,964	4,375	6,614	55,569	3,628	7.0	
Other Services	22,451	44	0.216	22,508	218	1.0%	22,603	257	12	
Government	106,704	2,734	2.6%	106,522	2,465	2.431	105,492	2,941	20	
Federal	11,150	-279	2.4%	11,099	-266	-2.5%	13,099	-227	-2.0	
Local	46,203	2,023	4.6%	46,053	1,751	4.0%	45,009	1,933	4.4	
State	49,363	990	2.016	49,370	1,022	2.1%	40,384	1,235	2.6	
Unclassified	60	-25	-26,656	76	-19	-19.6%	71	-29	29.0	
Covered Agriculture*	641	31	5.1%	443	70	10.0%	410	-43	9.50	
Private	687,500	28,676	4.400	690,736	26,730	4.0%	609,018	21,794	3.35	

Unemployment

Salt Lake County's unemployment rate stands at 2.4% (March 2023), which is equal to the statewide average of 2.4% and well below the national average of 3.5%.



The unemployment rate in Salt Lake County has historically mirrored the rate for the state as a whole. Employment increased by 127,515, or 25.4%, from January 2011 to January 2020. The unemployment rate increased to a high of 10.7% in April 2020 due to the COVID-19 pandemic but has steadily declined since then. The unemployment rate was down to 1.8% by December 2021. The 2.4% March 2023 unemployment rate is slightly above the 2.0% March 2022 unemployment rate.

Total employment in Utah increased by 27.6% between March 2010 and March 2020. Employment increased only 1.9% in March 2021 due to the COVID-19 pandemic but increased 3.2% from March 2021 to March 2022 and 3.6% from March 2022 to March 2023.

TRENDS IN EMPLOYMENT 2010 - 2023 SALT LAKE COUNTY AND STATE OF UTAH (MARCH OF EACH YEAR)

	SAL	T LAKE C	OUNTY	ST	ATE OF L	JTAH
Year	Employment	Growth Rate	Unemployment Rate	Employment	Growth Rate	Unemployment Rate
	(4.2%)	7.7%	1,245,524	(3.7%)	8.0%	
2010		(0.3%)	7.5%	1,240,829	(0.4%)	7.7%
2011	502,947	2.5%	4.8%	1,271,263	2.5%	4.8%
2012	515,551	3.5%	4.2%	1,314,333	3.4%	4.4%
2013	533,771	-	3.6%	1,354,871	3.1%	3.7%
2014	547,727	2.6%	3.3%	1,390,696	2.6%	3.5%
2015	558,327	1.9%		1,435,988	3.3%	3.5%
2016	576,435	3.2%	3.2%	1,494,287	4.1%	3.2%
2017	592,813	2.8%	3.0%		2.3%	3.0%
2018	600,167	1.2%	2.9%	1,529,314	2.2%	2.7%
2019	612,760	2.1%	2.6%	1,563,707	The second secon	2.5%
2020	610,762	(0.3%)	4.9%	1,589,690	1.7%	3.0%
2021	629,042	3.0%	3.1%	1,619,819	1.9%	
2022	654,942	4.1%	2.0%	1,672,168	3.2%	2.0%
2023	680.075	3.8%	2.4% rce Services. Seaso	1,731,667	3.6%	2.4%

Incomes

Median household income was estimated to be \$80,712 in 2021, according to the U.S. Census Bureau's American Community Survey (the most recent figures available). This is slightly higher than the \$79,449, median household income level found in the State of Utah. For 2022, the US Department of HUD estimates the median household income for a family of four is \$106,000. This represents a 3.5% increase from 2022, when the median income was \$102,400. Since 1999, the average annual increase has been 3.2%.

Wages

Wages in Weber County are below-average for the state as a whole.

As of Fourth Quarter 2022, Salt Lake County County's average private sector monthly wage was \$5,813. This is above the State of Utah average of \$5,029. The average wage in Salt Lake County was about 116% of the state-wide average wage.



The highest average monthly wages found in Salt Lake County are in the Mining and Information industries. The lowest average monthly wages are found in the Leisure and Hospitality industry.

Commuting Patterns

The Interstate-15 corridor runs north/south through the Salt Lake Valley. Commuter rail and light rail lines generally follow the same corridor. Major employment centers are found in downtown Salt Lake City, the University of Utah, the Salt Lake International Airport and in the industrial corridor in the northwestern portion of Salt Lake County.

Proximity to freeways and public transportation are a major factor in the success of apartment projects.





Construction

Residential construction in Salt Lake County reached 7,746 new dwelling units in 2005. The number of new dwelling units declined to a low of only 2,193 units in 2010, before increasing each of the next four years. The number of new dwelling units has generally continued to increase, reaching 11,037 in 2021, before declining 20% in 2022. Residential construction value increased year-over-year from 2017 until 2021, reaching an all-time high of nearly \$2.2 billion. However, residential construction value declined 20% during 2022.

Nonresidential construction reached over \$848 million in 2007 but was only approximately \$308 million in 2010. Nonresidential construction value increased each year from 2013 to 2017, before declining slightly in 2018, increasing in 2019, declining in 2020 and increasing in 2021. Nonresidential construction value peaked at \$1,303.3 million in 2022, a 23% increase over the 2021 figure.

Total construction value reached \$2.15 billion in 2007 and reached a low of \$1.04 billion in 2010. In 2014, total construction value was about \$2.03 billion, which was a 27% increase from the 2013 figure. During 2015, total construction value was up 3% compared to 2014. Total construction value increased 56% in 2016, before declining 13% in 2017 and increasing 5.2% in 2018. Total construction value peaked at \$4.3 billion in 2021, a 0.2% increase over the 2020 figure, before declining 8% in 2022.



PERMIT-AUTHORIZED CONSTRUCTION IN SALT LAKE COUNTY

(2000 TO JANUARY 2023)

Year	Number of New Dwelling Units	% Chng from Previous Year	New Residential Construction	% Chng from Previous Year	New Nonresidential Construction*	% Chng from Previous Year	Total Construction* (Inc. Add., Alter., & Rep)	% Chng from Previous Year
2000	4,666	-11.7%	\$544.6	-6.0%	\$535.9	1.2%	\$1,421.2	1.2%
2001	5,429	16.4%	\$628.4	15.4%	\$438.5	-18.2%	\$1,389.8	-2.2%
2002	5,406	-0.4%	\$653.5	4.0%	\$292.6	-33.3%	\$1,142.0	-17.8%
2003	7,399	36.9%	\$899.0	37.6%	\$296.1	1.2%	\$1,430.8	25.3%
2004	6,491	-12.3%	\$918.7	2.2%	\$504.7	70.4%	\$1,673.0	16.9%
2005	7,746	19.3%	\$1,174.5	27.8%	\$496.3	-1.7%	\$2,073.6	23.9%
2006	6,200	-20.0%	\$1,087.5	-7.4%	\$621.9	25.3%	\$2,075.5	-0.1%
2007	4,512	-27.2%	\$820.0	-24.6%	\$848.7	36.5%	\$2,153.6	3.8%
2008	3,555	-21.2%	\$588.5	-28.2%	\$707.8	-16.6%	\$1,656.1	-23.1%
2009	4,586	29.0%	\$649.5	10.4%	\$564.4	-20.3%	\$1,545.1	-6.7%
2010	2,193	-52.2%	\$396.4	-39.0%	\$308.1	-45.4%	\$1,042.6	-32.5%
2011	2,399	9.4%	\$471.0	18.8%	\$726.0	135.2%	\$1,640.2	57.3%
2012	2,934	22.3%	\$634.6	34.7%	\$608.6	-16.2%	\$1,589.5	-3.1%
2013	5,153	75,6%	\$901.0	42.0%	\$432.4	-30.4%	\$1,595.9	0.4%
2014	6,529	26.7%	\$994.9	10.4%	\$518.0	19.8%	\$2,029.6	27.2%
2015	6,077	-6.9%	\$1,045.1	5.0%	\$602.6	16.3%	\$2,096.4	3.3%
2016	8,323	37.0%	\$1,406.2	34.6%	\$803.7	33.4%	\$3,266.9	55.8%
2017	6,567	-21.1%	\$1,255.7	-10.7%	\$976.4	21.5%	\$2,852.9	-12.79
2018	8,150	24.1%	\$1,467.6	16.9%	\$941.4	-3.6%	\$3,001.2	5.2%
2019	9,798	20.2%	\$1,804.8	22.9%	\$1,188.5	18.8%	\$3,838.6	27.99
2019	10,660	8.8%	\$1,964.2	8.8%	\$974.3	-18.0%	\$4,122.7	7.4%
2020	11,037	3.5%	\$2,153.8	9.7%	\$1,056.5	8.4%	\$4,343.6	5.4%
2021	8,864	-19.7%	\$1,711.3	-20.1%	\$1,303.3	23.4%	\$3,993.0	-8.1%
2023 (Thru Jan.)	352	-72.8%	\$142.2	-43.9%	\$46.2	-10.6%	\$224.2	-37.9

In millions of dollars

²⁰²³ figure is through January.
For current year, % change from previous year was calculated as % change from previous year at the same time.
Source: Ivory-Boyer Construction Defabase

Over the last several years, single family building permits peaked in 2005 at 5,401. However, only 1,018 permits were issued in 2009. Single family permits remained fairly flat during 2010 and 2011 but increased approximately 66% in 2012 and about 19% in 2013. During 2014, single family building permits decreased approximately 21% and increased 5% in 2015. Single family permits increased by 20% in 2016 before decreasing slightly in 2017. Single family permits increased 7.5% in 2018 before dipping down 25.2% in 2019. During 2020 single-family permits jumped back up, increasing by 28.4% over the prior year. However, single-family permits declined 11.0% during 2021 and another 32.4% during 2022.

Year	Units Permitted
2001	3,558
2002	3,796
2003	4,992
2004	4,920
2005	5,401
2006	4,624
2007	2,562
2008	1,147
2009	1,018
2010	1,292
2011	1,258
2012	2,093
2013	2,485
2014	1,954
2015	2,058
2016	2,475
2017	2,455
2018	2,640
2019	1,976
2020	2,540
2021	2,261
2022	1,528
23 (Thru January) arce: Ivory-Boyer Constr	93

3,568 multi-family building permits were issued in 2009, the highest total of the decade. However, multi-family building permits decreased substantially in 2010, 2011 and 2012. Multi-family permits increased 217% from 2012 to 2013. 4,575 multi-family permits were issued during 2014, an approximately 71% increase over the 2013 figure and nearly a 28% increase over the previous peak year of 2009. Multi-family permits decreased 12% during 2015. However, multifamily permits reached 5,853 in 2016, a 46% increase over the 2015 figure. Multifamily permits declined 30% during 2017 before increasing by 42% during 2019 and again by 4% during 2020 and by 8% in 2021. 7,336 multifamily permits were issued during 2022, a 16% decline from the 2021 figure.

Year Units Permitted				
Year	Units Permitted			
2001	1,871			
2002	1,610			
2003	2,407			
2004	1,571			
2005	2,345			
2006	1,576			
2007	1,950			
2008	2,408			
2009	3,568			
2010	901			
2011	1,146			
2012	841			
2013	2,668			
2014	4,575			
2015	4,019			
2016	5,853			
2017	4,112			
2018	5,510			
2019	7,822			
2020	8,120			
2021	8,776			
2022	7,336			

Anticipated Future Economic Conditions

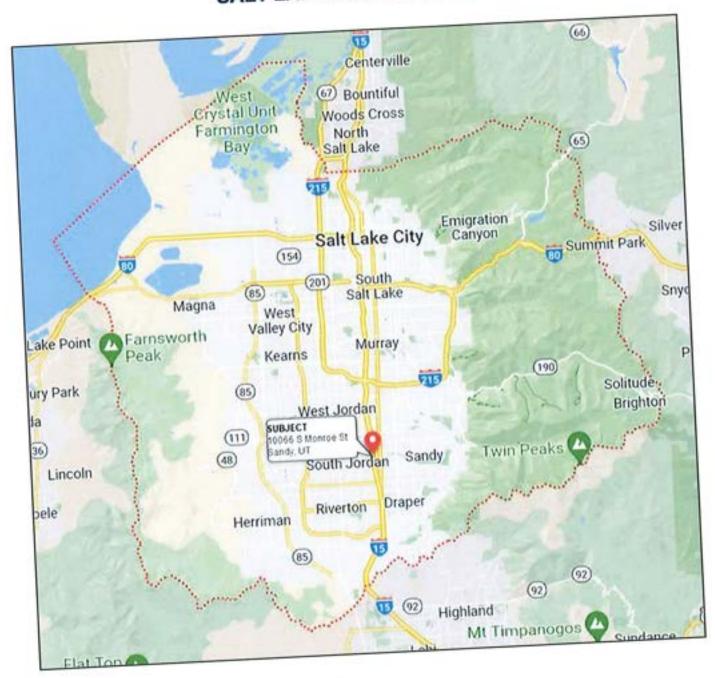
Construction activity has increased recently in Salt Lake County. Total construction value during 2016 increased by 55.8% compared to 2015, before declining 12.7% during 2017. Total construction value increased 5.2% during 2018, 27.9% during 2019, 7.4% during 2020 and 5.4% during 2021, before declining 8.1% in 2022.

Employment in Salt Lake County increased by 348,861, or 28.1%, from March 2011 to March 2020. The unemployment rate increased to a high of 10.7% in April 2020 due to the COVID-19 pandemic but steadily declined to 1.8% by December 2021. The unemployment rate was at 2.4% by March 2023, which is equal to the statewide average of 2.4%, but below the national average of 3.5%.

An economy that is stronger than the rest of the nation continues to result in population increases in Salt Lake County. The county's population continues to grow at a strong pace. The population is expected to increase by another 1.05% per year through 2027.

The economy of Salt Lake County is closely tied to the economy of the state. By most accounts, Utah has the strongest economy in the United States.

SALT LAKE COUNTY MAP



APARTMENT MARKET CONDITIONS IN SALT LAKE COUNTY

Absorption between 2010 and 2021 (per 2021 American Community Survey) was 33,853 units, an average of 3,078 per year. This is about triple the annual average during the 2000 to 2010 period. Much of the increased demand for apartments can be attributed to the weakness of the "for sale" housing market, which has led to strong growth in the number of renter households.

Vacancy rates in the area are low and rental rates have been increasing at 3% to 5% per year for the past few years.

The long-term outlook for rental housing in Salt Lake County is strong. Utah continues to experience the nation's highest birth rate. The state has experienced net inmigration over the past several years. The unemployment rate is well below national averages. According to the American Legislative Exchange Council, Utah is ranked as the state with the best economic outlook.

There are currently (2023) about 152,829 occupied rental units in Salt Lake County. This is projected to increase to 174,161 by 2027, an average annual increase of about 5,333 renter households.

Currently, about 30% of the rental units in Salt Lake County are single family homes or mobile homes and 14% are in two to four-unit structures. The remaining 56% are in structures with five or more units.

Characteristics of the local rental housing market are examined in the following pages.

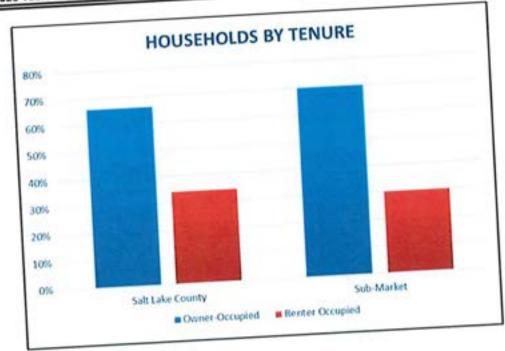
Households by Tenure

In Salt Lake County, over 34% of all households occupy rental housing. In the Sub-Market, only about 30.1% of all households are renters. This is due mainly to the lack of modern rental housing in the Sub-Market, which is primarily developed with singlefamily homes.

но	JSEHOLDS	BY TENURE		
	Salt Lake County		Sub-Market	
		Percentage	Number	Percentage
	Number		51,807	69.9%
Owner-Occupied	276,964	65.9%	22,319	30.1%
Renter Occupied	143,339	34.1%	74,126	100.0%
Total Occupied Housing Units	420,303	100.0%		

Source: Salt Lake County - 2021 American Community Survey, 1-Year Estimates Sub-Market - 2021 American Community Survey, 5-Year Estimates

Census Table #: B25003



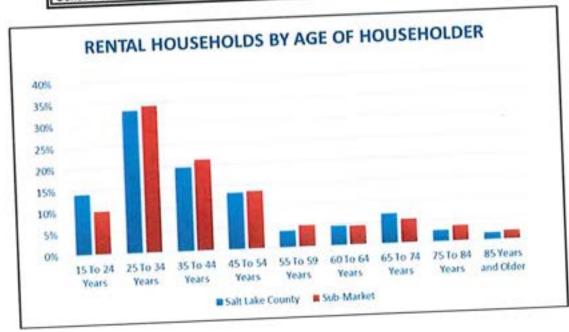
Age of Householders

The renter population in the area tends to be young. In Salt Lake County, about 47% of renter households are headed by persons that are under 35 years of age. About 11% of renter householders are 65 years old or older.

In the Sub-Market, 44% of renter households are headed by persons that are under 35 years of age. About 11% are 65 years and older.

	Salt Lake County		Sub-N	larket
1.110	Number	Percentage	Number	Percentage
Age of Householder	20,237	14.1%	2,236	10.0%
15 To 24 Years	47,713	33.3%	7,666	34.3%
25 To 34 Years		19.6%	4,751	21.3%
35 To 44 Years	28,035	13.2%	3,010	13.5%
45 To 54 Years	18,851	4.0%	1,132	5.19
55 To 59 Years	5,670		989	4.49
60 To 64 Years	6,546	4.6%	1,244	5.69
65 To 74 Years	9,965		813	0.00
75 To 84 Years	3,785	2.6%		0.44
85 Years and Older	2,537		478	
Total Source: Salt Lake County	143,339	100.0%	22,319	

Source: Salt Lake County - 2021 American Community Survey, 1-Year Estimates Sub-Market - 2021 American Community Survey, 5-Year Estimates Census Table #: B25007

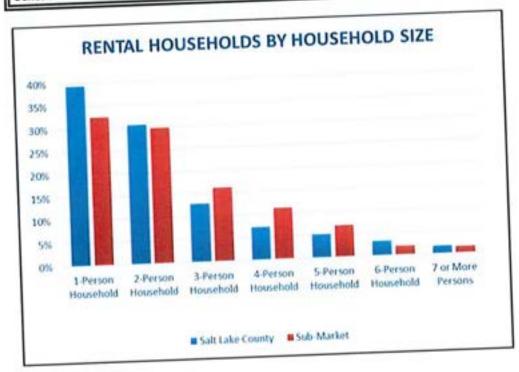


Household Size for Renter Households

The Sub-Market has household sizes that are generally somewhat larger than Salt Lake County as a whole. 62% of all renter households in the Sub-Market consist of one or two persons, compared with 70% in Salt Lake County as a whole.

KLITTER		DS BY HOUSE	Sub-M	
	Salt Lake	County		
	Number	Percentage	Number	Percentage
	56,446	39.4%	7,262	32.5%
1-Person Household	The second secon	30.6%	6,626	29.79
2-Person Household	43,792	12.8%	3,619	16.29
3-Person Household	18,391		2,504	11.29
4-Person Household	10,281	7.2%	THE RESERVE AND ADDRESS OF THE PERSON NAMED IN	6.99
5-Person Household	7,415	5.2%	1,547	2.0
5-Person Household	4,524	3.2%	443	
6-Person Household	2,490	1.7%	318	1.4
7 or More Persons Total	143,339	100.0%	22,319	100.0

Source: Salt Lake County - 2021 American Community Survey, 1-Year Estimates Sub-Market Cities - 2021 American Community Survey, 5-Year Estimates Census Table #: B25009

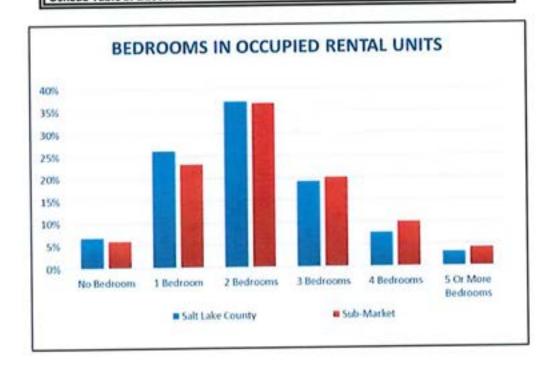


Bedrooms in Rental Units

In Salt Lake County, about 82% of all renter households occupy units with one, two or three bedrooms. This compares with 80% in the Sub-Market.

BEDROOM	IS IN OCCUP	IED RENTA	L UNITS		
	Salt La	ke County	Sub-Market		
Bedrooms	Number	Percentage	Number	Percentage	
No Bedroom	9,761	6.8%	1,325	5.9%	
1 Bedroom	37,485	26.2%	5,149	23.1%	
2 Bedrooms	53,237	37.1%	8,201	36.7%	
3 Bedrooms	27,431	19.1%	4,483	20.1%	
4 Bedrooms	10,858	7.6%	2,239	10.0%	
5 Or More Bedrooms	4,567	3.2%	922	4.1%	
Totals	143,339	100.%	22,319	100.0%	

Source: Salt Lake County - 2021 American Community Survey, 1-Year Estimates Sub-Market - 2021 American Community Survey, 5-Year Estimates Census Table #: B25042



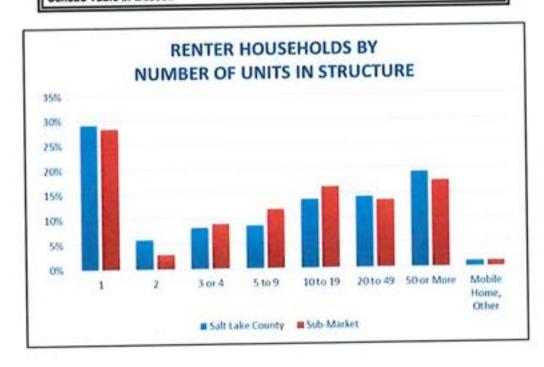
Renter Housing by Units in Structure

In Salt Lake County, about 64% of renters live in structures with three or more units. About 30% occupy single family homes or mobile homes.

For the Sub-Market, the figures are similar, about 68% of renters live in structures with three or more units, while about 29% occupy single family homes or mobile homes.

		USEHOLDS TS IN STRU		
	Salt Lake	County	Sub-M	Market
	Number	Percentage	Number	Percentage
1	41,735	29.1%	6,306	28.3%
2	8,367	5.8%	635	2.8%
3 or 4	11,730	8.2%	1,998	9.0%
5 to 9	12,297	8.6%	2,633	11.8%
10 to 19	19,789	13.8%	3,625	16.2%
20 to 49	20,482	14.3%	3,030	13.6%
50 or More	27,410	19.1%	3,870	17.3%
Mobile Home, Other	1,529	1.1%	222	1.0%
Totals	143,339	100.0%	22,319	100.0%

Source: Salt Lake County - 2021 American Community Survey, 1-Year Estimates Sub-Market Cities - 2021 American Community Survey, 5-Year Estimates Census Table #: B25032



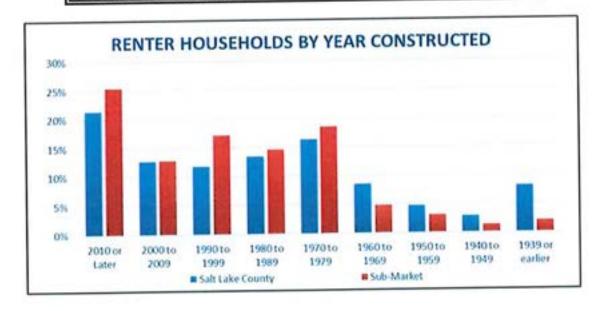
Age of Rental Housing

About 34% of rental housing in Salt Lake County has been constructed since 2000. The median year built for all rental housing is 1987.

In the Sub-Market, 38% of the occupied rental housing units have been constructed since 2000. The median year built is 1992.

		ONE DESCRIPTION OF THE PERSON NAMED IN COLUMN TWO IN COLUM	000000		
	Salt Lak	e County	Sub-Market		
Year Built	Number	Percentage	Number	Percentage	
2010 or Later	30,765	21.5%	5,684	25.5%	
2000 to 2009	18,246	12.7%	2,863	12.8%	
1990 to 1999	16,950	11.8%	3,842	17.2%	
1980 to 1989	19,277	13.4%	3,255	14.6%	
1970 to 1979	23,443	16.4%	4,139	18.5%	
1960 to 1969	12,273	8.6%	1,087	4.9%	
1950 to 1959	6,708	4.7%	698	3.1%	
1940 to 1949	4,092	2.9%	297	1.3%	
1939 or earlier	11,585	8.1%	454	2.0%	
Totals	143,339	100.0%	22,319	100.0%	
Median Year Built		987	19	992	

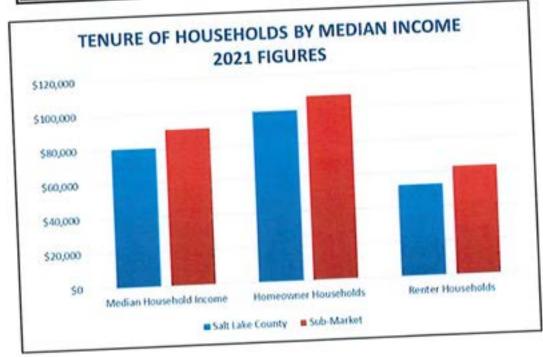
Census Table #: B25036 & B25037



Incomes of Renter and Homeowner Households

In Salt Lake County, income for renter households is about 65% of the area median income. Renter households in the Sub-Market are by comparison slightly more prosperous, earning an average of \$62,818, which is equal to about 69% of the county's overall median income.

TENURE OF HOUSEHO	-ADJUSTED DOLLARS)		
(III III III III III III III III III II	Salt Lake County	Sub-Market	
	\$80,712	\$90,853	
Median Household Income	\$99,068	\$107,078	
Homeowner Households	\$52,756	\$62,818	
Renter Households		69.1%	
Renter Income as Percentage of Total	65.4%		
Source: Salt Lake County - 2021 American Sub-Market - 2021 American Com Census Table #: B25119	Community Survey, 1-Year munity Survey, 5-Year Est	r Estimates limates	

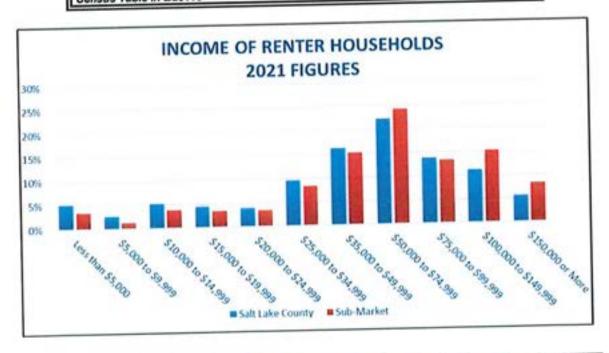


Incomes of Renter Households

As is evident in the chart below, renter households in the Sub-Market have higher incomes than are found in the county as a whole. About 61% of renter households in the Sub-Market earn over \$50,000 per year. This compares to only 53% in the county as a whole.

	Salt Lak	e County	Sub-Market		
Income	Number	Percentage	Number	Percentage	
Less than \$5,000	7,464	5.2%	769	3.4%	
\$5,000 to \$9,999	3,815	2.7%	299	1.3%	
\$10,000 to \$14,999	7,509	5.2%	847	3.8%	
\$15,000 to \$19,999	6,424	4.5%	770	3.4%	
\$20,000 to \$24,999	5,562	3.9%	778	3.5%	
\$25,000 to \$34,999	13,701	9.6%	1,847	8.3%	
\$35,000 to \$49,999	23,249	16.2%	3,397	15.2%	
\$50,000 to \$74,999	31,868	22.2%	5,407	24.29	
\$75,000 to \$99,999	19,808	13.8%	2,979	13.3%	
\$100,000 to \$149,999	16,022	11.2%	3,396	15.29	
\$150,000 or More	7,917	5.5%	1,830	8.29	
Totals	143,339	100.0%	22,319	100.0%	

Source: Salt Lake County - 2021 American Community Survey, 5-Year Estimates Sub-Market - 2021 American Community Survey, 5-Year Estimates Census Table #: B25118



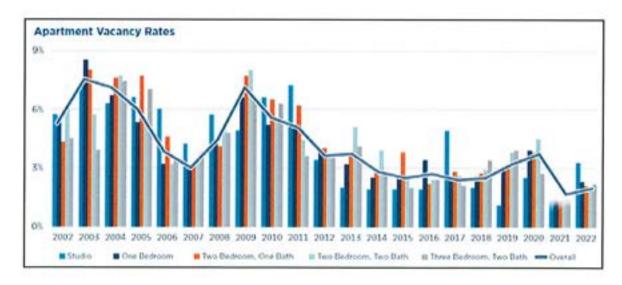
Current Occupancy Rates

Currently, the average vacancy rate in Salt Lake County is estimated by various sources at between about 4.6% and 5.8%. A summary of the most reliable surveys conducted over the past few months is as follows:

SALT LA	KE COUNTY	VACANCY	RATE SURVEYS
Source	Date of Survey	Vacancy Rate	Comments
Berkadla	1 st Quarter 2023	5.4%	Occupancy down 40 basis points year-to-date.
CBRE	Year-End 2022	4.6%	Up from 2.9% year-end 2021 figure.
Wadsworth Multifamily 4th Qua 2022		4.6%	Up from 3.5% figure one year earlier.
Marcus & Millichap	1 ^{et} Quarter 2023	5.4%	Up 350 basis points year-over-year
Colliers International	1 st Quarter 2023	5.8%	Up from 3.4% 2022 figure.
Average		5.2%	

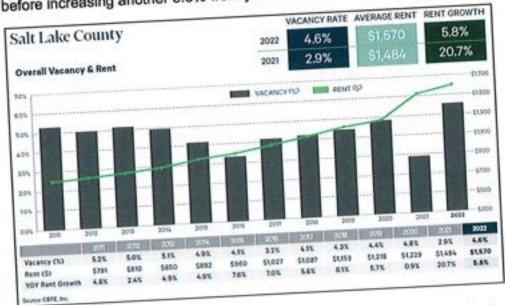
Based on the figures above, the current vacancy rate in Salt Lake County is estimated at about 5%.

General trends in apartment vacancy rates are visualized in the graph below from the Cushman & Wakefield Mid-Year 2022 Greater Salt Lake Area Apartment Market Report.



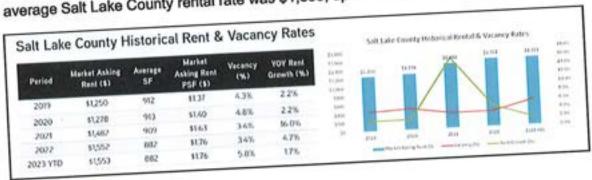
Trends in Rental Rates

According to CBRE's 2023 Greater Salt Lake Area Multifamily Market Report, the average rental rate in Salt Lake County increased 20.7% from year-end 2020 to year-end 2021, before increasing another 5.8% from year-end 2021 to year-end 2022:



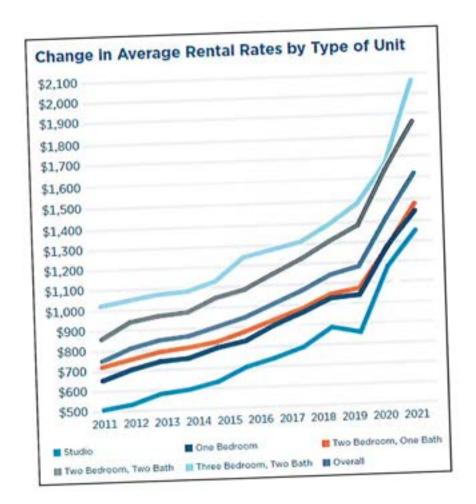
A 1st Quarter 2023 study completed by Berkadia indicates that rental rates in the Salt Lake City metro area decreased 0.8% year-to-date.

According to Colliers International's Q1 2023 Utah Multifamily Market Update, the average Salt Lake County rental rate was \$1,553, up 1.7% from one year prior:



According to Cushman & Wakefield's Mid-Year 2022 Greater Salt Lake Area Apartment Market Report, the average July 2022 rental rate was \$1,632, a 15.1% increase from one year prior:

ABLE 2 Change in Averag	e Pental	Rates by				2016	2017	2018	2019	2020	2021	2022	% Change 2021-2022
Type of Unit	2011	2012	2013	2014	2015		\$745	5794	\$867	\$859	\$1.177	\$1,551	14.8%
tudio	1515	\$538	\$586	\$603	1638	\$705	5000		35000	\$1,042	\$1.276	\$1,447	13.4%
One Bedroom	\$659	\$709	\$745	\$757	\$804	\$833	\$906	5964					
iwo Bedroom,		\$750	\$792	5807	\$835	\$879	\$932	\$983	\$1,050	\$1,075	\$1,270	\$1,483	16.7%
One Bath	\$725	24.50	40,000			100		** ***	61 510	\$1,585	\$1,655	\$1,007	14.15
Two Bedroom,	\$862	\$945	\$969	\$90.5	\$1,050	\$1,005	\$1,150	\$1,277	\$1,310				
Iwo Bidh	Luciano.		ST ATE	\$1,005	\$1,132	\$1,744	\$1,278	\$1,311	\$1,593	\$1,490	\$1,602	\$2,009	24.25
three Bedroom, Two Bath	\$1,075	\$1,051	\$1,043							\$1,182	\$1,417	\$1,637	15.1%
Overall	\$754	\$814	\$650	\$865	\$907	\$949	\$1,011	517015	912145	4.000.00			-



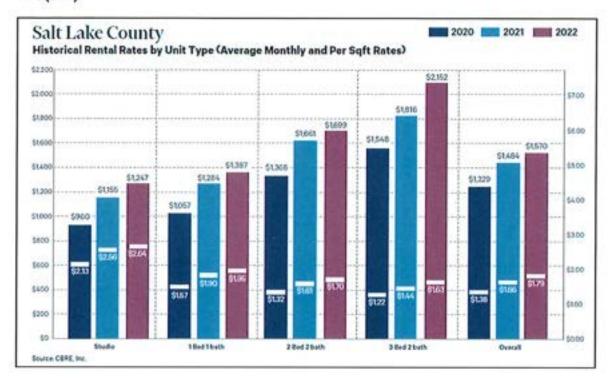
According to Marcus & Millichap, the average rent in the Salt Lake City Metro Area was \$1,572 during March 2023, which is a 4.4% year-over-year increase. With vacancy increasing, rent growth is forecasted to be 3.9% during 2023:



According to Wadsworth Commercial Real Estate, rental rates in Salt Lake County increased 9.2% from 4th Quarter 2021 to 4th Quarter 2022:



According to CBRE's 2023 Greater Salt Lake Area Multifamily Market Report, the average year-end 2022 rental rate in Salt Lake County was \$1,247 for a studio; \$1,387 for a one-bedroom; \$1,699 for a two-bedroom unit (2x2); and \$2,152 for a three-bedroom unit (3x2).



Housing Prices

According to the Wasatch Front Regional MLS, median selling prices for all housing in Salt Lake County increased from \$415,000 in Q1 2021 to \$520,500 in Q1 2022, an increase of 25.4%, slightly below the statewide average. For single family homes, median prices increased from \$474,900 to \$603,000, an increase of 27%, just below the state average.

From Q1 2022 to Q1 2023 median selling prices for all housing in Salt Lake County decreased from \$520,500 to \$500,000, a decrease of about 3.9%. For single family homes, median prices decreased from \$603,000 to \$564,900, a decrease of nearly 6.3%. The slowed appreciation of housing prices is mainly attributed to recent increases in interest rates.

Median Sold Pr	ice, All Housi	ng Types	% Change	Q1 2023	% Change
County	Q1 2021	WI ZUZZ	The second secon	\$420,000	(2.3%)
And the second s	\$315,500	\$430,000	36.3%	\$476,000	(6.7%)
Cache	\$400,000	\$510,000	27.5%	\$500,000	(3.9%)
Davis	\$415,000	\$520,500	25.4%		4.3%
Salt Lake	\$1,056,300	\$1,318,400	24.8%	\$1,375,000	(9.6%)
Summit	\$400,000	\$520,000	30.0%	\$470,000	(11.6%)
Utah		\$556,300	29.4%	\$492,000	(5.7%)
Washington	\$430,000	\$418,000	30.2%	\$394,000	
Weber	\$321,000	\$500,000	27.9%	\$469,000	(6.2%)
State of Utah Source: Wasatch Fi	\$391,000			200000000000000000000000000000000000000	

Median Sold Pr	ice, Single-Fa	mily Homes	% Change	Q1 2023	% Change
County	Q1 2021	OC 1 MOIL		\$465,000	(0.2%)
	\$355,000	\$466,000	31.3%	\$510,000	(7.2%)
Cache	\$435,000	\$549,400	26.3%		(6.3%)
Davis		\$603,000	27.0%	\$564,900	The second secon
Salt Lake	\$474,900	\$1,919,900	6.7%	\$1,670,750	(13.0%)
Summit	\$1,800,000		28.5%	\$573,000	(2.2%)
Utah	\$456,200	\$586,000	22.1%	\$545,000	(7.0%)
Washington	\$479,900	\$586,000	The second secon	\$418,300	(3.9%)
	\$339,950	\$435,500	28.1%	\$525,000	(5.0%)
Weber	\$430,000	\$552,500	28.5%	\$525,000	(Siere)
State of Utah Source: Wasatch Fr	\$430,000				

According to the Wasatch Front Regional MLS, as of February 1st, 2023, there were 324 active listings in Salt Lake County, an increase of 405% over the February 1st, 2022, figure. This market dynamic is indicative of the current economic conditions at play, primarily due to increases in interest rates. Higher interest rates reduce effective consumer purchasing power for homes.

Trends in Selling Prices of Apartments

An analysis of sales data from the 2000 to 2022 period has been completed. The survey deals only with those projects that are 100 units and over and were less than 30 years old.

TMENT PROJECTS	R MODERN (30 YEARS OLD OR S IN THE SALT LAKE MARKET PROJECTS)
No. of Sales	Average Selling Price Per Sq. Ft
2	\$52
11	\$63
	\$72
	\$75
	\$80
	\$85
	\$93
	\$107
	\$107
	\$102
	\$111
	\$121
	\$131
	\$140
	\$183
	\$182
	\$206
	\$235
	\$247
	\$267
	\$322
7	\$398
	(100 UNIT PLUS

2022 represented a new peak for selling prices, having increased by 335% since 2010. The average selling price in 2022 represents a 21% increase over the 2021 figure.

Absorption Experience of New Apartment Projects

The absorption experience of new apartment projects has been strong recently. The absorption of experience of some local projects is as follows:

Project	Year	No. of Units	Absorption Rate Per Month
Downtown 360	2017 - 18	151	12
Greenprint at the TRAX	2017 - 18	60	15
Moda Bonneville	2017 - 18	158	13
Alta Gateway Station	2017 - 18	277	14
Project Open, Phase 1	2017 - 18	112	37
Liberty Blvd	2018	267	20
District North	2018	148	20
North Temple Flats	2018	168	50
Meridian	2018 - 19	263	16
21 by Urbana	2018 - 19	126	17
Block 44	2018 - 19	214	29
Pierpont by Urbana	2019 20	87	9
Cornell Place	2019 - 20	146	10
@2100	2020	82	18
Mayen West	2020 - 21	30	10
Greenprint West Temple	2020 - 21	145	16
Paxton 365	2020 - 21	121	15
21 Lux	2021	206	26
Central Station	2021	65	24
Avia	2021 - 22	286	35
Liberty Sky	2021 - 23	272	19
801 Flats	2022 - 23	73	8
6º & Main	2022 - 23	170	13
Station at Midvale	2017 - 18	184	35
Higrade	2018	102	25
Metro at Fireclay, Phase 1	2018 - 19	175	14
The Zeller	2018 - 19	293	17
Affinity 56, Phase 1	2018 - 19	192	16
ICON 9700	2018 - 19	264	18
Ritz Classic	2018 - 20	287	14
Odessa at the District	2019	120	15
Cliffs at Jordan Station	2019 - 20	237	14
Gardner Station	2019 - 20	276	11
Seasons at Murray Crossing	2019 - 20	293	15
Rockpoint	2019 - 20	251	15
Soleli Lofts	2019 - 21	600	24
Parc View Apartments and Towns	2019 - 20	374	21
Anthology at Vista Station	2019 - 20	241	13
Aspira at Anthem	2019 - 21	342	21
Seasons at Southpoint	2020	120	12
ICO Vista Station	2020	308	29
The Reserve at View 78	2020	190	27
Vida at Daybreak, Phase 1	2020 - 21	243	17
	2020 - 21	285	23
Harmony 3900 Point of View	2021 - 23	324	23
	2021 - 23	448	20
Canyon Vista North Union	2022 - 23	223	16

The absorption rate at these projects has ranged from 8 to 50 units per month. The average is 19 units per month.

New Apartment Development in Salt Lake County

There has been a surge of new apartment development in Salt Lake County since 2011. Projects completed, under construction and planned in Salt Lake County can be found on the following pages.

PRO	OJECTS	COMPLETED 2	MINTY	
		IN SALT LAKE CO		Completion
Location	Units	Developer	Comments	2020
65 West Reed Avenue	21	TAG SLC	Lofts @ Reed Market rent, 4-story	
Salt Lake City 50 North 300 West	252	Watt Investment Group	Harvest at Marmalade Class A, market rent mid-rise	2022
Salt Lake City	112	North 4th Apartments, LLC	Project Open, Phase 1 Class A, mixed income LIHTC	2017
55 North 500 West Salt Lake City	95	GIV Development	Project Open, Phase 2	2020
75 North 500 West Salt Lake City		Diamond Rail Apartments,	LIHTC, 4 to 5-story Citizens West	2021
35 West 300 North	80	IIC	LIHTC, urban mid-rise	2017
Salt Lake City 255 North 400 West	493	REL Development	Class-A. msort-style mig-rise	2018
Salt Lake City	148	H&P Development Partners, LLC	District North Apartments Class A, urban mid-rise, 4-story	
Salt Lake City 211 North Comell Street	146	Little Diamond Housing	Comeli Place LIHTC Bond project, 5-story Hardware Apartments Class-A, mixed-use project, mid-	2019
Salt Lake City 455 West 200 North	453	Salt Development		2019
Salt Lake City	115	H&P Development	West Station	2015
175 North Harold Street Salt Lake City	145	Partners LLC	Class A, urban mid-rise, 4-story Hyve Apartments	2021
1740 W. Gertle Avenue	304	Henderson Development	Class A, urban mid-rise	2019
Salt Lake City 120 North 1950 West	28	Lotus	Class A. market rent townnouses	2018
Salt Lake City 1999 W. North Temple	168	NTF Development, LLC	North Temple Flats 4-story mixed income LIHTC	20000
Salt Lake City	263	Lake Union Partners	Meridian Apartments Class A. market rent, 4-story	2018
30 Orange St. Salt Lake City	152	OZ Development	Fair Park Apartments 6-story, micro and studio unit	2021
940 West North Temple Salt Lake City		OZ Development	Tomolog North Tomolog	2022
837 West North Temple Salt Lake City	113	OZ Developinent	Mixed-used, market rent, micro units 606 West North Temple	2020
ens West North Temple	22	RX Cribs	Class A, market rent adaptive re-use	
Salt Lake City 308 W. North Temple	240		Skyhouse Class A. market rent mid-rise	2019
Salt Lake City	12	Group Rooted & Co.	Emeril Townhouses 2 to 3-story, market rent 2BR units	2022
833 West Emeril Avenue Salt Lake City	80	Housing Authority of the	Bodhi Salt Lake City Class A, mixed Income LIHTC	2018
750 West South Temple Salt Lake City		County of Salt Lake	Mardiaga Aparlmants	2021
480 East South Temple Salt Lake City	138		Class A, market rent mid-rise	2023
25 South 300 East	80		Market rent mid-rise	2023
Salt Lake City 33 South 600 East	121	The second secon	Reglus Square Mid-rise	-
Salt Lake City 41 South 900 East	39	dbURBAN Communities /	Haxton Apartments Class A, market rent, 3-story	2018
Salt Lake City	48	Baron Equities CW Urban	theBEVERLY Class A flats and 2-story	2021
63 South 600 West Salt Lake City	100		penthouses	2019
447 East 100 South	86	8 Tim Watcke	Salt Flats Class A, market rent mid-rise	2019

PR	OJECTS	SALT LAKE COUNT	2015 - CURRENT	
		- FERRINGS THE FOR	Comments	Completion Date
Location	Units	Developer	he Charles (West Quarter Phase 1)	2023
11 South 300 West	***	dicino	Class A, high-rise casa Milagros Senior Living	2020
Salt Lake City 45 South 600 West	61	Centro Civico	LIHTC Senior, mid-rise	
Salt Lake City	177	Cowboy Partners	iberty Crest Class A, market rent	2017
50 South 200 East Salt Lake City			Charles Okre	2021
51 South State Street		Boyer Company	Class A market rent high rise	2022
Salt Lake City 60 South 300 West	405	PEG Development and	Paperbox Lofts Mixed Income, Mixed-use	
Salt Lake City	65	Cowboy Partners	Magnolia Special needs - Road Home, mid-rise	2021
65 South 300 East Salt Lake City			Towardst Colomby	2022
592 West 200 South	150	OY Develobilitaris	Market rent micro units, 6-story Central West Apartments	2023
Salt Lake City 579 West 200 South	65	Gardner Batt	LIUTC mid-rise	
Salt Lake City	65	Gardner Batt	Central Station Apartments	2022
549 West 200 South Salt Lake City			LIHTC, mid-rise Gateway 505 (fixa Alta Gateway Station)	2017
505 West 100 South	277	Wood Partners	Class A. market fem, 4-3007	2017
Salt Lake City 316 West 200 South	38	Clearwater Homes	Paragon Station Class A, market rent, adaptive re-use	
Salt Lake City	400	PEG Development	Milagro Apartments Class A mixed-use, market rent	2018
241 West 200 South	182		the DANDI (five the BIRDIE)	2022
Salt Lake City 218 South 200 East	61	C.W. Urban	Market rent, mid-rise	2022
Salt Lake City	8	Phinda, LLC	The Warhol Mixed-use, adaptive re-use	2022
231 South Edison Street Salt Lake City		Gardiner Properties	William and her Highways	2019
315 West Plerpont Avenue	87	Gardiner Properties	Class A, market rent, mid-rise Artspace Macaroni Flats	2016
Salt Lake City 511 West 200 South	13	Artspace	Part of a mixed-use project	
Salt Lake City	137	Morton Development	The Morton Class A, market rent, mld-rise	2019
245 South 200 East Salt Lake City		Brinshore Development	The Aster	2023
255 South State Street	190		LIHTC, urban mid-rise Moda Bonneville	2017
Salt Lake City 260 South 500 East	158	Strategic Capital	Class A, market rent, mid-rise	105775
Salt Lake City	120	CW Urban	theOLIVE	2022
378 West 300 South Salt Lake City	120		Market rent, mid-rise Block 44	2019
380 South 400 East	214	Wright Development Group	Class A. market rent mid-rise	2021
Salt Lake City 330 East 400 South	286	GIV Development and	Avia (The Exchange A) Mixed use Class A project, 9-story	
Salt Lake City	400	Domain Properties GIV Development and	Mya (The Exchange B) LIHTC, micro units, mixed use mid-rise	2021
447 Blair Street Salt Lake City	126	Domain Properties		2020
385 South 400 East	95	Wadsworth Development Group	Class A, market rent mixed use, mid-155	
Salt Lake City	115	OZ Development	The Bookbinder Urban mid-rise, studio units	2023
426 South 200 East Salt Lake City		- 250 C 9 250 C 120 C 500 V	0-1-37	2021
435 South 400 East	37	nia	Market rent micro units, 3-story	2018
Salt Lake City 455 South 700 East	266	Cowboy Partners	Class A, market rent mid-rise	
Salt Lake City	68	Housing Authority of Sa	It 9th East Lofts at Bennion Plaza LIHTC, transit-oriented, mid-rise	2017
444 South 900 East Salt Lake City		Lake City	Thrane Square	2015
310 East 500 South	119	Paul Willey	Class A urban mig-rise, market room	2017
Salt Lake City 360 South 400 West	151	Garbett	Downtown 360 Class A, market rent mid-rise	0.00
Salt Lake City	400	Wasatch Residential	Encore Class A, market rent mid-rise	2015
489 East 400 South Salt Lake City	189	Group	1 M. L. an the Boulevard	2015
460 East 400 South Salt Lake City	99	Paul Willey	Class A, market rent mid-rise	

PROJ	EUIS	IN SALT LAKE C	2015 - CURRENT OUNTY	
Location	Units	Developer	Comments	Completion Date
26 South 500 East Salt Lake City	40	426 Apartments, LP	Medina Place Permanent supportive housing, mid- rise	2021
40 South 500 East	75	First Step House	5th East Apartments (First Step House) Permanent supportive housing	2020
Salt Lake City 39 East 500 South	53	Cowboy Partners	Liberty Square Class A, mixed-income townhouses	2020
Salt Lake City 10 South 300 West	33	Lowe Property Group	The Register (Post House Building 2) Penthouse units, 6-story, market rent	2022
Salt Lake City 25 South 500 West Salt Lake City	100	GIV Development and SLC Hsg Authority	Pamela's Place Apartments, Phase 1 Permanent Supportive Housing, mid-	2020
75 South 400 West	73	Lowe Property Group	801 Flats (Post District Building 5) Market rent mid-rise	2022
Salt Lake City 54 West 600 South	272	Wasatch Residential Group	Garden Lofts Class A, LIHTC mid-rise	2020
Salt Lake City 340 S. West Temple	184	JB Earl / McWhinney	Lattice by Common (Hotel RL) Studio unit, hotel conversion, 13-story	2023
Salt Lake City 311 South Main Street	170	Lowe Property Group	6th & Main Class A market rent mid-rise	2023
Salt Lake City 00 East 600 South	274	Wasatch Residential Group	600 Lofts Class A, LIHTC, mid-rise	2017
Salt Lake City 258 West 700 South	134	Strategic Capital	Moda Granary Place Class A, LIHTC mid-rise	2018
Salt Lake City 425 East 700 South	28	JF Capital	Moda Sego Class A, market rent townhomes	2016
Salt Lake City 702 South Main Street	239	PEG Development	Seven O2 Market rent mid-rise	2022
Salt Lake City 720 South 900 West	16	Mansell	700 South Apartments Class B, market rent, 2-story	2015
Salt Lake City 255 West 800 South	21	Lotus	Prana Townhomes Class A, market rent	2016
Salt Lake City 828 South Richards Street Salt Lake City	91	CW Urban	theCHARLI Market rent, adaptive re-use and mid- rise	2021
855 West 800 South	24	Remax Results	8th Apartments Class B, 2-story elevator-serviced	2018
Salt Lake City 840 South 200 West	60	OZ Development	Greenprint at the TRAX Market rent micro-units, 4-story	2017
841 South 200 West	5	TAG SLC	TAG 200 Market rent townhouses	2021
Salt Lake City 844 South West Temple	145	OZ Development	Greenprint West Temple 4-story, market rent micro studios	2020
Salt Lake City 135 East 900 South	25	Tim Watcke	Maven Townhomes Class A market rent townhomes	2020
Salt Lake City 932 East 900 South	28	Rinaldo Hunt	Nexus on 9th Class A, mixed-use, 3-story	2019
Salt Lake City 921 South 200 West	68	OZ Development	Greenprint 9th Station 4-story, micro and studio units	2021
928 South Washington Street	13	Farnsworth / Knowlton	Central Ninth Place Market rent townhomes	2018
Salt Lake City 945 South Washington Street	12	TAG SLC	TAG 945 Market rent, 4-story	2021
Salt Lake City 945 South 300 West	30	Tim Watcke	Maven West 4-story mixed use building	2021
951 South Washington Street	5	Daniel Jensen	Washington Street Row Houses Market rent townhomes	2016
Salt Lake City 965 South 200 West	50	Knowlton	965 Central Class A, market rent, 3-story	2018
958 South Washington Street	58	SMH Builders	The Ramp Transit oriented market rent	2022
996 South 200 East Salt Lake City	30	Flagship	Aire Condominiums Class A, market rent, rental condos	2015

11100		IN SALT LAKE CO	015 - CURRENT	
2007	Units	Developer	Comments	Completion Date
Location	54	Pointe Blank Partners	TenFifteen Market rent, small units, 4-story	2018
15 South 200 West Salt Lake City	64	dbURBAN Communities	The Marq Market-rent townhouses	2021
30 South 400 West Salt Lake City	97	Sojourn SLC	C9 Flats	2018
075 South 200 West Salt Lake City		John Gardner	Market rent, mid-rise Paxton 365	2020
65 West Paxton Avenue Salt Lake City 28 West 1300 South	121	Neighborhood Nonprofit	Class-A, 5-story Colony B Micros 5 stories, micro units, LIHTC	2023
Salt Lake City		Housing Corporation / Defy Development	Nh. Walla	2023
314 South 500 East	12	Jolley & Jube Investments	2-story mixed-use, market rent	2016
Salt Lake City 380 S. West Temple	62	Summit Housing Group	I IHTC Saniors project, mid-rise	2015
Salt Lake City (445 South 300 West	210	Wasatch Advantage	Enclave at 1400 South Class B LIHTC, 3 to 4-story	100.00
Salt Lake City 1701 South 1100 East	19	Hardy	Salt Lake Costumes Site Class A, market rent adaptive re-use	2019
Salt Lake City 1709 South Major Street	22	N/A	Major Studios Micro studio units, 3-story	2022
Salt Lake City 1749 South State Street	93	Housing Assistance Management Enterprise	Capitol Homes Apartments LIHTC, 4-story	2021
Salt Lake City 1790 S. West Temple	112	Housing Authority of	Taylor Gardens LIHTC Seniors, 3-story	2016
Salt Lake City 1963 South 1200 East	18	UHP KUVASZ	Blue Mason Market rent, 3-story	2022
Salt Lake City 1977 South 300 West	82	IDG / Horizon	@2100 Class-A, market rent mid-rise	2020
Salt Lake City	206	Castlewood	21Lux Class A, market rent, 5-story	2021
204 West 2100 South Salt Lake City	126	Development Gardiner Properties	21 by Urbana Class A, market rent mid-rise	2018
974 East 2100 South Salt Lake City		Cowboy Partners	Guese Flate (fixa Liberty Village)	2015
2150 South McClelland St.	171	The state of the s	Class A mixed income, mid-rise	2019
660 East Wilmington Avenue Salt Lake City	69	Cowboy Partners	Class A, market rent townhouses	2020
646 East Wilmington Avenue	93	Baron Equities / dbURBAN	Class A, market rent mid-rise	2015
Sait Lake City 1235 E. Wilmington Ave.	105	Colema Capital	Class-A, market rent mid-rise	2019
Salt Lake City 2150 South West Temple	102	The state of the s	Class A, LIHTC mid-rise	2019
South Salt Lake 2170 South McClelland Street	59	Lowe Property Group	Dixon Place Class A, market rent mid-rise	
Salt Lake City 2191 South McClelland Street	341	Boulder Ventures	Sugarmont Class A market rent mid-rise	2022
Salt Lake City 99 Central Pointe Place	95	Cowboy Partners	Strata99 (fka Liberty Crossing) Class A, market rent townhouses	2019
South Salt Lake 2250 South 400 East	32	JF Capital	Moda S-Line Class A market rent townhomes	2017
South Salt Lake	293	Zellerbach Property, LI		2018
2255 South 300 East South Salt Lake	287		Ritz Classic Class A, market rent, 4-story	2019
2265 South State Street South Salt Lake	23	1 Decidenti	To A Assess Appropriate	2022
1240 East Stringham Avenue Salt Lake City 2500 South 5600 West	23		Sandalwood (fka Sage Gate at Haynes	2015
West Valley City			Class B+ market rent walk-up and I n	2021
7495 West Geraint Street	30	1 FIG Development	TH and flat buildings sold to investor	

Location	Units	Developer	Comments	Completion Date
663 South Indian Horse Way	42	Ivory	Gabler's Grove Townhomes, Phase 1 2-story rental townhouses	2022
Magna 172 East Graystone Way Salt Lake City	15	Sequola Development	Graystone Flats Market rent, office plaza rehab, micro units	2020
695 South 900 East	32	J Development	27Nine Flats Mixed use, market rent, two-story	2021
Salt Lake City i301 White Horse Lane West Valley City	290	Castlewood Homes	Pinnacle Highbury Class A, market rent, garden-style	2015
1842 South Autosome Lane Magna	288	Thackeray / Garn	Oquirrh Hills Class B, market rent, garden-style	2016
315 East Crandall Avenue Salt Lake City	40	JF Capital	Moda Highland Park Class A, market rent townhomes	2018
852 South West Temple South Salt Lake	218	Lake Union Partners	Hawthorne Townhomes Class-A townhouse project	2020
2900 W. Lehman Avenue West Valley City	201	ICO	ICO Fairbourne Station Phase 2 Class A, market rent transit	2021
1272 East Hudson Avenue Salt Lake City	16	Allphin Properties	Richmond Place, Phase 2 3-story flats Richmond Place Townhomes	2022
2965 South Richmond View Court Salt Lake City	9	Allphin Properties	Market rent 3-story townhomes Brick Lofts, Phase 1	2019
3098 South Highland Drive Millcreek	44	PEG Development	Mixed use, office building conversion Element31	2019
1243 E Brickyard Road Salt Lake City	208	The Ritchie Group	Class A, market rent mid-rise The Stack	2015
1111 East Brickyard Road Salt Lake City	254	The Ritchie Group	Class A, urban mid-rise, market rent Wooded Mountain CROWN	2023
3174 South Wanita Lane Magna	7	Housing Plus	LIHTC, single-family rent to own Millcreek Station	2020
3196 South Washington Street South Salt Lake	70	Gardner Batt Scott Miles	LIHTC transit oriented mid-rise Brickyard Apartments	2019
1070 East Riches Avenue Millcreek	24	Steve Stoddard	Market rent, Class B+, garden-style Milloreek 9	2016
3225 South 900 East Milicreek	- 3773	dburban	Class B market rent. 3-story Alpine Townhomes (Mott TH, Ph.2)	2022
2190 East Mott Drive Milloreek	18	Wasatch Residential	Market rent townhouses The Hudson Townhomes	2022
566 East 3300 South South Salt Lake	113	Group Eric Tuttle	Market rent townhomes Asito	2022
1612 & 1648 East 3300 South Millcreek	20	J Development	Two 10-unit townhouse projects 33 Views	2020
2780 East 3300 South Millcreek	8	N/A	Mixed-use, market rent Brickyard Townhomes	2021
3323 South 1100 East Millcreek	9 58	Utah Nonprofit Housing	Market rent Sharon Gardens	2017
3354 South Sue Street South Salt Lake	14	Tim Watcke	LIHTC "seniors", transit-oriented Millcreek Common Apartments	2017
3359 & 3579 South 900 East Millcreek	38	Mayrilo Properties	Class-A, market rent Millcreek Towers	2015
3660 - 3368 South 900 East Millcreek	18	Lotus	Class A market rent	2019
3672 South 900 East Millcreek	37	Garbett	Class A, market rent townhouses Solell at Riverfront	2021
3676 South 900 West South Salt Lake	288	Thackeray - Garn	Single-family rental homes	2017
745 West Fine Drive South Salt Lake 3723 South 900 East	43	Lotus	Class B+, market rent, garden-style Calla Homes, Phase 1	2019
Millcreek 3808 S. West Temple	80	Castlewood	Class A townhouses	2016
South Salt Lake 3808 S. West Temple	58	Development Castlewood	Class A, market rent, transit-oriented ViA Phase 2	2017

PROJE	CTS C	OMPLETED	2015 - CURRENT	
		IN SALT LAKE C		ompletion
Location	Units	Developer	Comments	Date
548 S. West Temple	156	Housing Authority of	The Hub of Opportunity Low income – special needs, mid-rise	2019
South Salt Lake 339 S. West Temple	285	Salt Lake County Castlewood	Harmony 3900 Class-A, Market Rent	2021
South Salt Lake	145	JF Capital	Moda Meadowbrook LIHTC mid-rise	2019
910 South Main Street Millcreek	42	Lotus	Tapestry Class A, 3-story townhouses	2018
52 East 3900 South Millcreek	30	N/A	Millornak Cove	2020
965 South 300 East Millcreek	100.5	JF Capital	3-story, market rent Moda Glenwood	2022
993 South Main Street Milloreek	176		LIHTC mid-rise bond project Artesian Springs, Phase 1	2017
197 South Main Street	118	Paladin Resources, Inc.	LIHTC, transit-oriented mid-rise	2017
Milloreek 4197 South Main Street	126	Artesian Springs Partners, LLC	LIHTC, transit-oriented mid-rise	2018
Millcreek 4197 South Main Street	133	Artesian Springs Partners, LLC	Artesian Springs, Phase 3 LIHTC, transit-oriented mid-rise	
Millcreek 16 East Gilbride Avenue	105	Paladin Resources	Birkhill Seniors LIHTC Seniors, mid-rise	2015
Murray	93	Horizon Development	Murray Depot LIHTC, urban mid-rise	2020
54 West Fireclay Avenue Murray	175	Rimrock	Metro at Fireclay, Phase 1 Class A, market rent mid-rise	2018
47 West Fireclay Avenue Murray		Rimrock	Protect of Election Phase 2	2019
47 West Fireclay Avenue	165	Brandon Smith	Class A, market rent mid-rise	2021
4465 South Century Drive	142		Baymont hotel conversion, studio units 45 Twelve	2020
Murray 123 East 4500 South	22	Kasey Kershaw	Market rent townhouses	2015
Milloreek 4568 South 700 East	37	Lotus	Madrona Class A market rent townhouses	2017
Murray 4645 South Locust Lane	10	Brad Reynolds	Class A, market rent, 3-story	
Holladay 4576 South 900 East	18	Arlington Investments	Arlington Pointe 2 BR units plus commercial, 3-story	2022
Millicreek 1709 East Murray Holladay Road	70	Ken Keller	Park East Class A. market rent, four-story	2017
Millerook	48	JF Capital	Spring Run Townhomes Class A, 3-story, market rent	2019
965 E. Murray Holladay Blvd. Milloreek	40	Brighton Homes	River Park Commons Market rent, 2-story townhouses	2020
4878 South Murray Boulevard Murray		DAI		2015
4916 South Center Street	60		Class A, market rent – seniors, mid-rise Seasons at Murray Crossing	2019
196 West Vine Street Murray	293		Class A, market rent Class A, market rent townhomes	2017
624 East 5400 South	5	Kasey Kershaw	Canyon Crossing at Riverwalk	2015
6880 South 700 West	180		LIHTC 4% bond project	2019
Midvale 2385 East 6895 South	66		Hill Rise, Phase 2 Market, 3-story walk-up	
Cottonwood Heights 255 East Fort Union Boulevard Midvale	33	Brighton Developmen & Quinn Millett	townhouses	2021
618 East Fort Union Boulevard	12	N/A	Yorktown Twin Homes Market rent, 4-bedroom townhouses	2021
Midvale 1654 Fort Union Boulevard	2	J Development	Class A. 3-story market rent townhouse	2022
Cottonwood Heights	22	3 Usdan / Rockworth	North Union Apartments Class A, market rent mid-rise	2022
942 E. North Union Ave. Midvale		6 JF Capital	Moda Union Class A, LIHTC bond	2021
7304 South 300 West Midvale	-	- And Andrews	Class A, LINTO Bollo	

PROJ	ECTS C	OMPLETED 2	2015 - CURRENT	
		IN SALT LAKE C	CONT	Completion
0000000	Units	Developer	Comments	Date
Location	31	AMH Development	Copper Rim Single-family rentals	2022
21 South Copper Rim Drive West Jordan	261	Rim Rock / ICO	The Ridge	2018
11 South Union Park Ave.	2000	Horizon Development	The Station at Midvale, Phase I LIHTC, transit-oriented, mid-rise	2017
590 South Center Square Midvale	102	and Management, LLC	The state of Midwale Phase II	2018
690 South Center Square	84	Horizon Development and Management, LLC	LIHTC, transit-oriented, Illidyale Station)	2019
Midvale 29 West Center Street	33	Hooper Knowlton	Class A transit townnouse project	2020
Midvale 711 South 1240 West	276	Colosimo	Gardner Station Class A, market rent	7.550
West Jordan	97	Wasatch Advantage	Kimpton Square LIHTC "seniors", transit-oriented mid-	2017
50 West Center Street Midvale	JOSEPH TO SERVICE STATES	Group	rise	2020
7865 S. Bingham Junction Blvd.	374	Wasatch Residential Group	Class A, market rent 4-activy and	2020
Midvale 6053 West 7940 South	187	Garbett	Class A market rent townstood project	2022
West Jordan	37	N/A	Copper Flats	2022
8018 South Main Street Midvale	24	nia	3-story, market rent The Grand at Midvale (fka Villas at Fern Cir)	2015
8035 South Fern Circle Midvale	-		Market rent, 3-story	2019/2021
8088 South Uinta View Way	531	Uintah Land Company	Good quality market rent garden project	2021
West Jordan	48	Rockworth	Onyx 4-story, market rent	
8283 South Main Street Midvale	332	Castlewood Homes	Axio 8400	2018
32 East Princeton Drive	- 155	Boulder Ventures, LLC		2017
3354 West Jordan Line Parkway	270	Boulder Ventures, LLC	Unner West	2021
3283 West Jordan Line Parkway	207		Class A, urban mid-nee	2020
West Jordan 8095 South Seghini Drive	190	Canada	LIHTC, garden-style	2018
Midvale 222 West Harrison Street	211	Wasatch Residential	AN, LIHTC mid-rise project	2021
Sandy 222 West Harrison Street	177	Wasatch Advantage	Arcadia, Phase 2 LIHTC mid-rise project	2015
Sandy	100	Group AHP Utah Assets, LLC	Victoria Woods Sandy	2010
617 East 9000 South Sandy	416		Rockledge at Quarry Bend (rka	2016
903 East Cobblegate Drive Sandy	7"		Class B, market rent, 3 to-4-activy gards	2019
9676 South Kalina Way	26	4 Magna Investments	Class A, market rent, garden-style	2017
Condu	14	6 Weidner	Hills at Sandy Station, Phase 2	
132 East Sego Lily Drive Sandy	30	III Budoore	Seven Skies Apartments	2023
168 E. Midvillage Boulevard	- 1		The Calo (fice The East Vinage)	2016
159 E. Midvillage Boulevard	27		The Calo, (fka The East Village)	2018
Sandy 159 E. Midvillage Boulevard	6	5 Hamilton Partners	Phase 1A	
Sandy	- 2	82 Security National	Dry Creek at East Village Class A, market rent, elevator-service	2016
124 E. Dry Creek Ridge Lane Sandy		- L Massacmen		2017
213. Civic Center Drive		Corp	Giorge	2015
1844 W So. Jordan Pkwy South Jordan	1	86 Western Status Loo	ging The Beckstead (fka Legacy Cottages at South Jordan) 4-story, market rent seniors project	2000

PRO	JECTS	COMPLETED 20 IN SALT LAKE COL	INTY	
Location	Units	Developer	Comments	Completion Date
0428 S. Jordan Gateway	302	SJ Utah, LLC	Jordan Station Phase 1 Class A, market rent	2016
South Jordan 0428 South Jordan Gateway South Jordan	237	SJ Utah, LLC	Cliffs at Jordan Station (Jordan Station Phase 2) Class A, market rent	2020
0668 S. Monica Ridge Way	145	Trejo Investments, LLP	South Ridge, Phase 1 Class A townhouse project	2015
South Jordan 1321 South Grandville Avenue	243	Destination Homes / Gardner	VIDA at Daybreak, Phase 1 Class A. market rent	2021
South Jordan 1743 South District View Drive	120	Ken Olson	Odessa at the District Class A, market rent, 4-story	2019
South Jordan 1901 Freedom Park Drive	298	Miller Development	Incline at Anthem Class A market rent seniors mid-rise	2019
Herriman 341 West Anthem Park Blvd	342	Castlewood Development	Aspira at Anthem Class B+, market rent, garden-style	2019
Herriman 2092 South Draper Downs Dr.	181	Brad Reynolds	Draper Village Class B+, market rent flats and TH	2017
Draper 2168 Emerald Peak Court	57	M & C Properties / DAI	Diamond Ridge Market rent townhouses	2019
Draper 347 East 12225 South	42	AHP Utah Assets, LLC	Victoria Woods Draper LIHTC Seniors	2015
Draper 12258 Pony Express Road	448	Triago Ventures	Canyon Vista 6-story, mixed-use, market rent	2022
Draper 12243 South Draper Gate Drive	50	Cowboy Partners	Liberty Point Class A, market rent townhouses	2020
Draper 12553 South Fort Street	24	JF Capital	Moda Peak Class A. market rent townhouses	2020
Draper 449 East Tilden Parc Lane	88	Wasatch Residential Group	Parc at Day Dairy, Phase 2	2021
Draper 12674 S. Sienna Meadows Way	135	Brad Reynolds	Meadows at Park Avenue, Ph. 1 & 2 Class A, market rent flats and TH	2016
Riverton 12883 South Brundisi Way	304	Bach Homes	Herriman Town Center Class B+, market rent flats and TH	2018
Herriman 13129 Tower Ridge Drive	184	Wasatch Residential Group	Parc Ridge 3-story, market rent, garden-style	2022
Riverton 13152 South Vista Station Blvd	308	ICO Multifamily	ICO Vista Station Class A, 4-story, market rent	2020
13357 Prima Sol Drive	134	Garbett Homes	Solameer Townhomes Class A townhouse project	2015
Herriman 448 West 13490 South	239	Wasatch Residential Group	Veranda 5-story, 4% LIHTC project	2018
Draper 461 West 13490 South	249	Wasatch Residential Group	Parc West Class A, 4-story market rent project	2017
277 West 13490 South	241	Boyer Company / Gardner / Wasatch Residential Group	Anthology at Vista Station Class-A, 4-story, market rent	2020
13643 South Lunday Lane	82	Doug Young	Hamilton Crossing, Phase 1	2022
Riverton 13643 South Lunday Lane	36	Doug Young	Hamilton Crossing, Phase 2	2023
Riverton 14075 S. Bangerter Hwy	277	Miller Development	Ivy at Draper (fka Rosegate in Draper) Class A market rent seniors, 5-story	2015
186 East Future Way	324	Triton	Point of View Class A, market rent	2021
14527 South Travel Drive	177	Triton	Triton Terrace Class B+, market rent flats and TH	2016
14747 S. Draper Pointe Way Draper	120	Paul Willey	Seasons at Southpoint 4-story, market rent	2020

PRO	JECTS CO	OMPLETED 20 N SALT LAKE COL	15 - CURRENT	
Location	Units	Developer	Comments	Completion Date
4137 West Miner View Lene Herriman	122	FIG Development	Payton's Quarry at Rosecrest Townhouse buildings sold to investors	2019
14381 South Firgrove Way Herriman	237	FIG Development	Overlook at Rosecrest Townhouse buildings sold to Investors	2017
3753 West Suri Rise Lane	600	Wasatch	Solell Lofts Market rent, 3 to 4-story	2021
Herriman 14833 South Chert Court Herriman	252	FIG Development	Village at the Boulders Townhouse buildings sold to investors	2019
14997 S. Still Harmony Way	126	DAI	Haven Dell Townhomes Market rent two-story townhouses	2021
Herriman 15130 S. Beacon Point Lane	168	La Porte Group	Beacon Hill Apartments Class B+ LIHTC, 4-story	2016
Bluffdale 15236 S. Marksman Way	60	M & C Properties / DAI	Rockwell Village at Independence Market rent 2-story townhouses	2016
Bluffdale 15300 S. Porter Rockwell Blvd. Bluffdale	251	Lowe Property Group / DAI	Rockpoint Class B+, 4-story market rent	2020
Total	33,288	Total Completed	2015 - Current	

PROJECTS PRESENTLY UNDER CONSTRUCTION IN SALT LAKE COUNTY Comments # of Developer Location Units Camber Apartments 394-unit mid-rise and 28 townhouses **Endeavor Real Estate** 422 430 West 300 North Group Hardware Crossing Mid-rise, micro and studio units Salt Development Salt Lake City 300 470 West 200 North Solis at Jackson Station Salt Lake City Roers Companies 363 Urban mld-rise 150 North 900 West Village at North Station Salt Lake City **Gardner Batt** 4-story, LIHTC bond project 769 1925 W. North Temple Brinshore Development Salt Lake City 5 to 6-story, LIHTC 200 1500 W. North Temple Lusso, Phase 1 Salt Lake City Market rent, mid-rise Di'velept 167 1025 W. North Temple Studios Squared Salt Lake City **OZ Development** 64 4 stories 767 West North Temple **Entry Note** Salt Lake City 735 West North Temple **OZ Development** Urban mid-rise 171 Altitude (Highrise at Emeril) Highrise Capital Group Salt Lake City 156 Mid-rise 27 North 800 West Residences at South Temple Salt Lake City Ritchle Group Office building conversion 121 508 East South Temple Alta Stone at the Gateway Class A urban mid-rise, market rent **Wood Partners** Salt Lake City 288 565 West 100 South Alta Vuo Salt Lake City 144 South 800 West Alta Bay Capital 218 LIHTC, mld-rise 144 Place Apartments Salt Lake City Peter Corroon Urban mld-rise, LIHTC 110 144 South 500 East Crossing at 9th J Development / JZW Salt Lake City Urban mld-rise 205 153 South 900 West Architects Cina dbURBAN Communities / Salt Lake City Class A, 7-story mixed-use 203 530 West 200 South Hamilton Partners Zophyr Lofts Clearwater Homes / Watt 8-story, Class A, mixed-use Salt Lake City 138 360 West 200 South American Plaza Apartments 1P Mixed use office conversion Salt Lake City Kent Nelson 73 77 West 200 South Astra Tower (Kensington) Kensington Investment Class A, market rent, 39-story Salt Lake City 372 75 East 200 South Cottonwood Broadway Cottonwood Residential Salt Lake City Market rent mld-rise 254 330 East 200 South Salt Lake City dbURBAN Communities / Urban mid-rise, mixed-use 210 210 South Rio Grande **Hamilton Partners** Worthington (Convexity) Convexity Properties / Salt Lake City 31-story, mixed-use theyard275 South 200 East 359 Timberiane Partners / High Boy Ventures Salt Lake City **TAG 343** TAG SLC 55 Small units 343 South 400 East The Dewitt Widewaters Groups Salt Lake City Urban md-rise 149 352 South 500 East The Revival Salt Lake City PEG Development Class-A mid-rise 142 355 South 200 West aQul 355 Market rent, mid-rise, micro units Salt Lake City **dbURBAN** 60 355 South 400 East Park View Lofts Salt Lake City NIA Office building conversion 24 254 West 400 South Ivory University House Salt Lake City Ivory Foundation 5-story, studio units 552 434 South Mario Capecchi Drive The Citizen Thrive Development / Salt Lake City Class A, market rent

Urban Alfandro

264

414 East 500 South

Salt Lake City

PROJECTS PRESENTLY UNDER CONSTRUCTION IN SALT LAKE COUNTY (CONTINUED)

Location	# of Units	Developer	Comments
543 South 500 West Salt Lake City	115	GIV Development and SLC Housing Authority	Atkinson Stacks (Pamela's Piace, Ph. 2 formerly Box 500) LIHTC micro units, 6-story rall car building
550 South 300 West Salt Lake City	271	Lowe Property Group	Post House North (Post House Building 3) Market rent, mid-rise
550 South 300 West Salt Lake City	203	Lower Property Group	Post House South (Post House Building 4) Market rent, mid-rise
764 South 200 West Salt Lake City	88	Urban Alfandre	The Sloane Market rent mid-rise
817 South 200 West Salt Lake City	20	Etna Properties	Block 8 Lofts Market rent
847 South 800 East Salt Lake City	23	Clearwater Homes	Telegraph Exchange Lofts 17 townhouses & 6-unit adaptive re-use
915 South Washington Street Salt Lake City	150	Urban Alfandre	The Slate Market rent mid-rise
120 West 900 South	9	n/a	3-story walk-up
Salt Lake City 156 East 900 South Salt Lake City	57	Tim Watcke	Maven Lofts 4-story, mixed use
950 South Washington Street	198	TAG SLC	Washington Flats Micro units
Salt Lake City 1106 South Redwood Road	89	CW Urban	theQUINCI 3-story rental townhomes
Salt Lake City 1326 South 500 East	28	Alexey Kotov	600 Parkview Market rent, three stories, mixed use
Salt Lake City 1425 South Jefferson Street	78	Rich Day Group	Tradition Pointe Market rent mid-rise
Salt Lake City 375 West Whitney Avenue	264	Roers Companies	The Whitney Market rent, urban mid-rise
Salt Lake City 367 West 1700 South	47	Blackfish Investments	Row 1700 3-story townhouses
Salt Lake City 230 West 1700 South	237	Wasatch Residential Group	City Lofts 5-story wrap, LIHTC
Salt Lake City 526 East 2100 South	133	High Boy Ventures	Islington (izzy South and izzy North) Market rent, flats & townhouses
Salt Lake City 2100 South 2100 East	108	Rockworth	Twenty Ones Class A, mixed use
Salt Lake City 2146 South Highland Drive	193	Eight Bay / Lowe Property Group	Residences at Sugar Alley Class A, market rent
Salt Lake City 2185 South 900 East	75	N/A	Station at Sugarmont 4-story elevator-serviced, market rent
55 West Utopia Avenue	269	Dakota Pacific	Bowers Residences at South City Market rent, urban mid-rise
South Salt Lake 1121 East Ashton Avenue	346	Alta Terra Real Estate	ATRE Sugar House Class A, market rent, 8 to 10-story
717 East Simpson Avenue	72	Lotus	Lotus Zeppelin Urban mid-rise, mostly micro units
Salt Lake City 1 West Burton Avenue South Salt Lake	180	ABSTRACT Development Group / Bronstein Properties	One Burton (The Billiboard) Urban mid-rise
2640 South Table Butte Lane Magna	40	Ivory	Gabler's Grove Townhomes, Phase 2 2-story rental townhouses
2882 South Decker Lake Drive West Valley City	282	DAI	H20 Townhomes Market rent townhomes
2960 South Richmond Street Salt Lake City	55	Community Development Corporation of Utah	Richmond Flats LIHTC

PROJECTS PRESENTLY UNDER CONSTRUCTION IN SALT LAKE COUNTY (CONTINUED)

Location	# of Units	Developer	Comments
3078 South Decker Lake Drive West Valley City	219	Rockworth	Decker Station Apartments Market rent mid-rise
1353 East Villa Vista Avenue Millcreek	250	Cottonwood Residential	Cottonwood on Highland Class A urban mid-rise, mixed use
1280 East Villa Vista Avenue Millcreek	328	Atlas Ventures / Cottonwood Residential	Richmond Apartments Class A, market rent
8279 West Arbor Park Drive Magna	192	Dale Christiansen	Arbor Park Apartments Market rent, 4-story elevator
2600 West 3800 South West Valley City	262	Stay Capital / Timberlane Partners	Back 9 Class A, urban mid-rise
3816 South Highland Drive Milicreek	55	J Development	The Highland Market rent, 4-story
3850 South 8400 West Magna	260	DHI Communities (D.R. Horton)	Ascend at Little Valley Garden-style and townhouses, market ren
1812 West 4100 South West Valley City	430	Stay Capital	Sage Valley Apartments Class A, market rent
4186 South Main Street Millcreek	139	Clearwater Homes	Opus Green Market rent, 3-story townhouses
106 West Fireclay Avenue	40	TWG Development	Residences at Fireclay, Phase 1 LIHTC, seniors
Murray 853 East 4680 South Murray	301	ICO Multifamily	The Royce on 9th, Phase 1 Class A, market rent
4800 South Galleria Drive Murray	371	Next Level Homes and IMH Companies	4800 Lofts Market rent, mid-rise, mixed-use
1924 Rodeo Walk Drive Holladay	200	KMW Development	The Grandeur at Holladay Hills Mixed-use, urban mid-rise
4994 South Commerce Drive Murray	305	Bonnyview Partners LLC	Class A, market rent mid-rise
184 East Vine Street Murray	130	J Development	The Vine Urban mid-rise
404 East 5600 South Murray	31	N/A	Legacy Retirement Inn apartment conversion 3-story
5959 South Cougar Lane	47	Bach Homes	Carrington Square, Phase 2 Market rent, townhouses
6724 South 1300 East	204	ICO Development	lvory Living at Fort Union 4-story, elevator-serviced, market rent
380 East Fort Union Boulevard	89	Housing Opportunities, Inc.	Sunset Gardens 3-story, LIHTC
Midvale 6053 West 7940 South West Jordan	151	Garbett	Gladstone Place, Phase 2 Class A townhouse project
8767 South Jordan Valley Way West Jordan	240	Fieldstone Homes	Copper 87 Market rent mid-rise
3361 West Jordan Line Parkway West Jordan	243	Boulder Ventures Development	Momentum Urban mid-rise, wrap
4647 W. South Jordan Parkway	208	CW Urban	thePEARL at Northshore Class A, townhouses and stacked flats
10656 South Windsor Ridge Way South Jordan	30	Westates	South Ridge Phase 2 (South Ridge East) Class A 3-story walk-up
10678 South Lake Run Road South Jordan	400	Crescent Communities / MAA	NOVEL Daybreak 4-story
6014 W. South Jordan Parkway South Jordan	177	American Homes 4 Rent	Westview Village at Daybreak Single-family homes and townhouses
11228 South 700 East Sandy	96	DAI	The Orchard at Farnsworth Farms Market rent duplexes and townhouses
11321 South Grandville Avenue South Jordan	230	Destination Homes / Gardner	VIDA at Daybreak, Phase 2 Class A, market rent

PROJECTS PRESENTLY UNDER CONSTRUCTION IN SALT LAKE COUNTY (CONTINUED) Comments Developer # of Skyline Peaks (Canyon Vista, Phase 2) Location Units 6-story, mixed-use, market rent Viviano at Riverton, Phase 1A and 1B Triago Ventures 423 12258 South Lone Peak Pkwy Single-family and townhouse rentals Property Reserve, Inc. Draper 144 13077 South Kruger Lane The Austin Townhomes 3-story rental townhouses Wasatch Residential Riverton 122 604 W. Park Presidio Way Group Reveal Wasatch Residential Draper 174 4-story 13589 South 600 West Hamilton Crossing, Phase 3 Group Doug Young 3-story townhouses Draper 82 13643 South Lunday Lane Sorella, Phase 1 Market rent walk-up & urban mid-rise **Destination Homes** Riverton 219 14333 South Daro Drive **Academy Terrace** Wasatch Group Herriman Urban mld-rise 215 4014 West College View Drive Banner HIII DAI Utah Class A townhouses Herriman 15204 S. Porter Rockwell Blvd. 87 **Total Under Construction** Bluffdale 17,133 Total

LIKELY STARTS - NEXT SIX MONTHS IN SALT LAKE COUNTY

Location	# of Units	Developer	Comments
025 North 900 West	65	N/A	Ville 9 Motel conversion and new build LIHTC
Salt Lake City 18 North 1000 West	58	OZ Development	Greenprint at the Fairgrounds
Salt Lake City 625 W. North Temple	113	JAR Development	Wolf Station Apartments Market rent, mid-rise
Salt Lake City 4 South 600 West	220	Beehive Spuds Partners	The Huxley Market rent, mid-rise
Salt Lake City	157	CW Urban	theYARD
125 South Navajo Street Salt Lake City	65	Alta Terra Real Estate	Bueno Avenue Apartments 4-story, micro SRO units
129 South 700 East Salt Lake City	350	Domain Companies	Soren 28-story, mixed-use
390 S. West Temple Salt Lake City 382 South Rio Grande Street	220	W3 Partners	The Nest @ Rio Grande 6-story, LIHTC bond project
Salt Lake City	144	Highboy Ventures	BRIX 11-story
235 West 400 South Salt Lake City	54	Cowboy Partners	Liberty Duet Urban mid-rise
357 East 500 South Salt Lake City	175	Alta Terra Real Estate	Alta Terra Trolley Square 8-story, student housing
675 East 500 South Salt Lake City	8	ADDvirtue	The Station Studio units, mixed-use
504 South 900 East Salt Lake City	63	CW Urban	theWhitney Urban mid-rise
110 West 900 South Salt Lake City	153	Rich Day Group	Southern Highlands (SoHi) Market rent mid-rise
927 South 400 West Salt Lake City	40	Urban Alfandre	Gabbott's Row Market rent, 3-story townhouses
1448 South Main Street Salt Lake City	- 573	Western Region Nonprofit	Platform 1500
1512 South 300 West Salt Lake City	60	Housing Corp. RRM Ventures	Copley Row
1518 South Main Street Salt Lake City	276		3 to 4-story, mixed-use
1967 South 300 West Salt Lake City	160	IDG / Horizon	Market rent, urban mid-rise
850 East 2100 South	316	The Thackeray Company	Class A, urban mid-rise
Salt Lake City 123 West Utopia Avenue	187	dburban	Urban mid-rise Cabler's Grove Townhomes, Phase 4
South Salt Lake 2602 South Scofield Lane	46	lvory	2-story rental townhouses Brick Lofts, Phase 2
Magna 3098 South Highland Drive	89	PEG Development	Market rent, mid-rise

LIKELY STARTS - NEXT SIX MONTHS IN SALT LAKE COUNTY (CONTINUED)

Location	# of Units	Developer	Comments	
1354 Miller Avenue Millcreek	217	Boyer Company	Millcreek Flats (Millcreek Common) 7-story	
NEC 3300 South 1300 East Millcreek	198	Cottonwood Residential	The Westerly at Milicreek Urban mid-rise, mixed-use	
175 West Central Avenue Milicreek	423	Premier Realty Investment	The Millcreek Apartments Market rent, 4 to 5-story, mixed-use	
3823 West 5450 South Taylorsville	350	Boyer / The Thackeray Company	Volta, Phase 1 Market rent, urban mid-rise	
6695 South Wasatch Boulevard Cottonwood Heights	295	Rockworth	Wasatch Rock Class A urban mid-rise	
195 West 7200 South Midvale	106	Lotus	Lotus Ember Urban mid-rise	
5738 West Highlands Loop Road West Jordan	217	Peterson Development	Park Valley Townhomes	
795 West Ivy Drive Midvale	607	Gardner Group / Miller Group	View 78 5-story, surface parked	
8090 South Seghini Court Midvale	204	Wasatch Residential Group	Jordan Bluffs, Phase 3 Market rent	
356 Marion Vista Drive Draper	506	Garn Development Company	Sole at Rockwell Point Market rent, urban mid-rise	
Total	6,142	Likely Starts Next Six M	Months	

POTENTIAL STARTS JANUARY 2024 OR LATER IN SALT LAKE COUNTY Comments # of Developer Location Units theIRIS CW Urban Market rent, mid-rise 142 443 West 400 North Citizens West, Phase 2 GIV Group and Utah Salt Lake City 50 6-story, LIHTC Citizens West, Phase 3 509 West 300 North Housing Corporation Salt Lake City **GIV** Group and Utah 6-story, LIHTC 30 509 West 300 North Housing Corporation Hardware Village II Cherry Tree Capital / KBS Salt Lake City Urban mid-rise 152 North 500 West Village at North Station, Building H Development 5-story, LIHTC bond project Salt Lake City **Gardner Batt** 58 1955 W. North Temple Ville 1659 Salt Lake City 1659 West North Temple LIHTC motel conversion 197 The Gauge (Power Station) Mid-rise, market rent Henderson Development / Salt Lake City 296 Forum Real Estate Group 1528 W. North Temple Moda Griffin Salt Lake City LIHTC bond project, urban mid-rise JF Capital 119 915 West North Temple North Temple Apartments Shamrock Communities Salt Lake City Urban mid-rise 120 875 West North Temple Lusso, Phase 2 Salt Lake City Di'velept 160 Market rent, 7-story 57 North 1000 West 51 North Chicago Holt Capital Partners / Go Salt Lake City 137 51-69 North Chicago Street 6-story West Investments The Chicago Salt Lake City N1P Ventures 6-story, studio The Emeril 2 Apartments 72 56-62 North Chicago Street Salt Lake City 50 North 900 West Emeril II Development JV 191 7-story 44 North Apartments 4-story, market rent micro units Salt Lake City NVGTE 35 44 North 1000 West Chicago Street Apartments Salt Lake City Manifest Development 119 Market rent, 6-story 27-41 North Chicago Street South Temple Tower Salt Lake City 24-story office conversion 255 136 East South Temple Ember Lofts Salt Lake City N/A 74 160 East South Temple South Temple Apartments Salt Lake City Woodbury Corporation Urban mid-rise & adaptive re-use 181 348 East South Temple Flats at Folsom Salt Lake City TAG SLC Market rent, urban mid-rise 188 16 South 800 West Lotus Republic, Phase 2 Salt Lake City Lotus 132 Mixed-use 51 South 300 East 8th West Salt Lake City Go West Investments 89 6-story 52 South 800 West Victory Heights, Phase 1 Salt Lake City **GIV** Development 50 LIHTC 1060 East 100 South Victory Heights, Phase 2 Salt Lake City **GIV** Development 38 LIHTC 1060 East 100 South 150 Main (Pantages Theater site) Salt Lake City Hines 31-story high-rise 403 144 South Main Street **Euclid Avenue Apartments** Salt Lake City N/A 35 Urban Mid-rise 980 West Euclid Avenue TAG Euclid Salt Lake City TAG SLC Market rent, mld-rise 40 947 West Euclid Avenue The Meetinghouse Adaptive reuse of church building 2nd South Salt Lake City N/A 16 160 South University Street Salt Lake City Go West / A2Z 157 6-story 934-948 West 200 South Investments The Grid (West Quarter Block C) Salt Lake City Ritchle Group 16-story, mixed-use 323 260 West 200 South Salt Lake City

POTENTIAL STARTS JANUARY 2024 OR LATER IN SALT LAKE COUNTY (CONTINUED)

Location	# of Units	Developer	Comments
70 East 200 South	377	Wright Development	Block 24 (Big Lots site) Urban mid-rise
Salt Lake City 42 South 200 East	225	JF Capital	The Edison (fka Moda Luxe) Urban mid-rise
Salt Lake City 18 West 300 South	48	Jake Hemingway	218 Aperture Market rent, mixed-use mid-rise
Salt Lake City 02 East 300 South	38	Bamboo, Inc.	Bamboo 3-story, studio units
Salt Lake City 24 South 400 East	60	TAG SLC	L'Orioi Plaza Market rent mid-rise
Salt Lake City 36 South 300 East	246	Overland Group	Overland on Third 12-story, mixed-use
Salt Lake City 435 East 400 South	156	Wright Development	Urban mld-rise
Salt Lake City 110 South 900 East	264	Richardson Group	Flats on 4th Market rent mixed use mid-rise
Salt Lake City 421 South 400 East	235	Wright Development	421 Lofts Urban mid-rise
Salt Lake City 124 South 700 East	265	Wright Development	Station 424 Urban mid-rise
Salt Lake City 465 South Main Street	217	PEG Development	465 Main Apartments 15-story, mixed use
Salt Lake City 515 South 500 West	175	BCG Affordable Residential Communities	Silos Apartments 8-story LIHTC bond project
Salt Lake City 538 South Redwood Road	96	Garbett Homes	Crescent Rental townhouses
Salt Lake City 554 South 300 East	275	Gables Residential	Gables Elevate
Salt Lake City 568 South 400 West	318	BCG Holdings / Lowe Property Group / Catalyst	Silo Park Apartments 5 to 6-story, mixed-use
Salt Lake City 541-547 South Redwood Road	117	Defy Development	theCollaborative 126 Rental townhomes
Salt Lake City 439 West 600 South	218	Q Factor and Trammell Crow Residential	Industry Attainable Housing 7-story
Salt Lake City 176 West 600 South	350	Alta Terra Real Estate	16-story high-rise
Sait Lake City 161 West 600 South	329	McWhinney	Six South 36-story, mixed-use
Salt Lake City 624-636 South 300 West	120	CW Urban	theJUNE Urban mid-rise
Salt Lake City 634 South 400 West	184	Lake Union Partners	G3 Apartments 7-story
Sait Lake City 670 S. West Temple	50	Snowy River Development	Market rent, mid-rise
Salt Lake City 675 South 500 West	241	Q Factor	Alexan Granary Urban mid-rise
Salt Lake City 700 South 400 West	377	Urban Alfandre	Highline
Salt Lake City 326 West 700 South	347	Roers Companies	Market rent, urban mid-rise
28 West 700 South	214	Lotus	Lotus Alchemy Mixed use, urban mid-rise
704 South 400 West	277	Urban Alfandre / Thrive	Pacific Yard Mixed-use, mid-rise
741 South 400 West Salt Lake City	139	BCG Holdings	Pickle & Hide 7-story mixed-use

POTENTIAL STARTS JANUARY 2024 OR LATER

Location	# of Units	Developer	Comments
401 West 900 South Salt Lake City	229	Urban Alfandre / Woodbury Corp. / Vesta Realty Partners	West Village, Phase 1 Mixed-use urban mid-rise
401 West 900 South Salt Lake City	378	Urban Alfandro / Woodbury Corp. / Vesta Realty Partners	West Village, Phase 2 Mixed-use urban mid-rise
30 West 900 South Salt Lake City	175	Henderson Development	30 West 7-story
916 South 200 West Salt Lake City	116	CW Urban	theDARLENE Market rent, mid-rise
962 South Washington Street Salt Lake City	36	TAG SLC	SLC Loft 962 Market rent
1050 South Washington Street Salt Lake City	287	SMH Builders	Chrome Works Urban mid-rise, market rent
1135 S. West Temple & 1116-1160 South Richards Street	208	Defy Development	theCollaborative 1135 4-story, mostly studios
Salt Lake City 1145 South Glendale Drive Salt Lake City	60	Peter Corroon	Glendale Gardens, Phase 1 3-story LIHTC bond project
1145 South Glendale Drive Salt Lake City	60	Peter Corroon	Glendale Gardens, Phase 2 3-story LIHTC bond project
215 West Paxton Avenue Salt Lake City	146	Go West Investments	215 Paxton Place 7-story
1159 S. West Temple Salt Lake City	55	HAME	Book Cliffs Lodge LIHTC, 4-story
1265 South 300 West Sait Lake City	190	Cowboy Partners	Liberty Corner 7-story LIHTC bond project
1365 South Jefferson Street Sait Lake City	115	Bronstein Properties	The Balipark Apts Urban mid-rise
1435 South State Street Salt Lake City	181	Colmena Group	Mixed-use, urban mid-rise
1546 South 300 West Salt Lake City	407	N/A	7-story
1583 South Main Street Salt Lake City	7	Brian Knowiton	7xWood Market rent townhouses
1600 South 900 West Salt Lake City	100	TAG SLC	TAG 900 W, Phases 1 and 2 Market rent 3-story townhouses
380 West 1700 South Salt Lake City	179	N/A	17th Apartments 7-story
1791 - 1815 South State Street Salt Lake City	150	(Colmena Group / Maven)	Maven State
1805 South Main Street Salt Lake City	16	Alliance House / Cowboy Partners	Alliance House 2-story, affordable Windsor Court
1966 South Windsor Court Salt Lake City	17	Sugar House Commons LLC	3-story walk-up Sugar House Apartments
2131 South Lincoln Street Salt Lake City	238	Argyll Development	6-story, market rent The Rockwell
2159 South West Temple South Salt Lake	41	Will Development	4-story, elevator
2354 South State Street South Salt Lake	319	Parallel Acquisitions	Urban mid-rise The Archer
1265 East Villa Vista Avenue Millcreek	78	Cottonwood Residential	Mixed-use mid-rise Milicreek North Apartments
1353 Chambers Avenue Milicreek	58	Cottonwood Residential	7-story, mixed-use Village at River's Edge Addition
1251 West Village Main Drive West Valley City	47	Russ Platt	Retail space conversion, plus 17 new T Shadow Creek Luxury Living
633 East 3300 South South Salt Lake	302	Rich Day	Urban mid-rise, mixed-use

POTENTIAL STARTS JANUARY 2024 OR LATER

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	# of	CE COUNTY (CONTIN	Comments
Location	Units 226	Cottonwood Residential	33 rd South Apartments Urban mid-rise
310 East 3300 South Millcreek	1000	Katy Jackson	Jackson Multi-Family
769 East 3300 South	5	Castlewood Development	3-story townhouses Market rent, mid-rise
Millcreek 2940 West 3650 South	330		Phone 2
West Valley City 3743 South 900 East	59	Lotus Development	Market rent, 3-story townhouses The Morrissey
Millcreek 4054 S. West Temple	64	Community Development Corporation of Utah	4 story LIMIG
Millerook	18	Rich Day Group	Sage Valley Townhomes 3-story townhouses
1854 West 4100 South West Valley City	150	Community Development	The Howick
4101 South Howick Street		Corporation of Utah TWG Development	Residences at Fireciay, Prisso .
Milloreek 142 West 4250 South	30	and the second s	LIHTC, seniors
Murray 4410 South Main Street	276	Evergreen Developers	The Royce on 9th, Phase 2
Murray 853 East 4680 South	120	ICO Multifamily	
Murray 4816 South State Street	273	DeChase and	Murray City Center District Mixed-use, mid-rise
* Europe of	150	Edlen & Co. KMW Development	Royal Holladay Hills Block E Mixed-use, urban mid-rise
1924 Rodeo Walk Drive Holladay	26	M1PVentures	The Wyatt
4938 South Center Street		N/A	Berger Lane Apartments
Murray Berger Lane	218	Arden Limited Partnershi	p Murray Station Townhomes
Murray 184 West Berger Lane	6		3-story rental townhouses
770 West Applegate Drive	44	Applegate LLC	3-story rental townhouses Volta, Phases 2 to 4
Murray	297	Boyer / The Thackeray	Market rent urban mid-rise
3823 West 5460 South Taylorsville	256	Company Boyer	Mixed-use, urban mid-rise
1122 East Fort Union Boulevard	140	Sussex Group	Canyon Centre Heights
7250 South Canyon Centre Dr.			WALL CONNET RIM Senior April 1
Cottonwood Heights Appx. 6150 West 7800 South	204	CW Urban	3-story, elevator-services
West Jordan 7835 South Holden Street	16	Canyon Hollow Development	Rental townhomes 3-story rental townhomes
Midvale 7838 South Holden Street	12	Beck + Partners	
Midvalo	623	Boulder Ventures	Jordan Valley Station VIII 4 to 5-story
3319 West Jordan Loop Lane West Jordan	33	Development Waleska Iglesias	Redwood Housing 4-story elevator, senior housing
9220 South Redwood Road		S I Cardner Group	Wasatch Shadows
9295 South 255 West	350	- Jose Croup / Wasai	Candy Shulson
Sandy 10066 South Monroe Street	238	Posidential Group	5-story wrap, market rent
Sandy 10145 Centennial Parkway	162	McKay Christensen	Class A, 6-story, market rent
Sandy 10300 South Centennial Parkw	av 337	Raddon Development	Class A mid-rise, market rent

POTENTIAL STARTS JANUARY 2024 OR LATER IN SALT LAKE COUNTY (CONTINUED) Comments Developer # of Units Location Rise Townhomes 154 DAI Townhome and twin home rentals 10657 South 1055 West South Ridge Phase 3 South Jordan Westates 24 10668 S. Monica Ridge Way Class A 3-story walk-up Viviano at Riverton, Phase 2 South Jordan Property Reserve, Inc. Single-family and townhouse rentals 119 13077 South Kruger Lane Viviano at Riverton, Phase 3 Riverton Property Reserve, Inc. 102 Single-family and townhouse rentals 13077 South Kruger Lane Village Lofts Riverton SALT Development and 280 13255 South Rock Wren Lane Market rent, mid-rise CenterCal Properties ICO Vista Station Phase 2 Riverton ICO Multifamily 234 13152 South Vista Station Blvd Class A, market rent Sorella, Phase 2 Market rent walk-up & urban mid-rise **Destination Homes** 144 14333 South Daro Drive The Centrum at Bluffdale Herriman LH Perry Investments 252 Market rent, urban mid-rise 533 West 14600 South Bluffdale Rosecrest East **DAI Utah** 243 Juniper Crest Rd & Mtn Vw Corr. Class A townhouses **Eagle Point Apartments** Herriman Dry Creek / DAI 218 15203 S Porter Rockwell Blvd. 4-story, market rent Edge at the Connection Bluffdale Ken Olson Walk-up, elevator and TH buildings 242 16200 South Redwood Road Potential Starts January 2024 or Later Herriman 20,879 Total

SUMMARY OF APARTMENT C	NTY	
Period	Number of Projects	Total Units
	33,288	245
Completed 2015 – Current	17,133	91
Under Construction	6,142	32
Likely Starts Next Six Months		124
Potential Starts – January 2024 or Later	20,879	12.7

Over the past 8.4 years, 245 apartment projects have been completed in Salt Lake County. Those projects contain a total of 33,288 units. This is equal to an annual average of about 3,963 units per year. Over that period, the market-wide vacancy rate in Salt Lake County has declined.

If all of the "under construction" and "proposed" projects were to be completed within three and a half years, 44,154 units would be added to the market, an average of 12,615 per year.

Projected new supply includes 17,133 units under construction and 6,142 units likely to begin construction within the next six months. Therefore, 23,275 units should be delivered within the next three years, say July 2026.

An additional 20,879 additional units planned for construction six months or more from today. Those units would be delivered between 30 and 42 months from today, say by January 2027.

Historically, about 55% of all "proposed" apartment projects have begun construction within any 18-month period.

A review of the proposed apartment projects slated for development in July 2021 revealed the following:

- 43% of the units under construction in July 2021 were still under construction in January 2023 (4,600 / 10,783).
- As of July 2021, there were 9,510 units planned for construction within the next six months. 6,773 of those were under construction by January 2023 (71%).
- As of July 2021, there were 5,466 units planned for construction more than 6 months out. 1,449 of those were under construction by January 2023 (27%). However, there were additional units under construction that were not included in the July 2021 pipelines.

Considering the recent sharp spike in interest rates and considering that construction costs have been increasing, it has been estimated that:

- All of the units currently under construction will be completed by July 2025.
- 60% of the projects planned for start of construction within the next six months will be completed and delivered within 30 months, say January 2026.
- 30% of the projects planned for start of construction beyond six months will begin construction within 18 months and will be completed by January 2027.

PROJECTED NEW APARTMENT SI IN SALT LAKE COUNTY	
Period	Number of Units
20000000000	17,133
Under Construction	3,685
60% of Planned Starts – Next Six Months	6,264
30% of Possible January 2027 or Later Starts	
Estimated New Deliveries by January 2027	27,082

Demand for New Apartment Development

Demand for new apartments in 2023 and beyond will depend heavily on job growth and the trend in interest rates, as well as the supply of affordable "for sale" housing.

Absorption of apartment units in Salt Lake County has increased recently due to strong demand for rental housing, with an average of about 3,078 units absorbed per year between 2010 and 2021 (33,853 units absorbed per American Community Survey).

The population of Salt Lake County is projected to grow by about 5.4% between 2022 and 2027 (Kem C. Gardner Policy Institute State and County Projections 2020-2060).

Between 2000 and 2010, Salt Lake County's population grew at an average annual rate of 1.3%. The population increased by 126,278, which is equal to about 39,000 households. Renter households accounted for about 25% of the household growth, resulting in absorption of 9,750 rental housing units.

Between 2010 and 2021 the number of households in Salt Lake County increased by 81,372, or about 24%. Over that period, the number of renter households increased by 33,853, or 31%. Renter households accounted for about 42% of all household growth in Salt Lake County over that period.

SALT LAKE COL	INTY HISTORICAL RE (2010 TO 202	NTER HOUSEH	IOLD GROWI
Year	Total Households	Homeowner Households	Renter Households
2010	338,931	229,445	109,486
2021	420,303 nty – 2010 and 2021 American C	276,964	143,339

Between 2011 and 2019, about 20,000 rental housing units were completed and absorbed in Salt Lake County. According to the American Community Survey (US Census Bureau), a total of 38,162 households were added in Salt Lake County. Therefore, it appears that rental household represented 52% of all new household growth in the county.

Recently, rising home prices and rising interest rates have led to a decline in the percentage of households who can afford to purchase a home. In June 2019, there were 1,916 home sales reported in Salt Lake County, according to the Wasatch Front Regional MLS. This fell to 1,315 in June 2022, a decrease of 31%.

According to the Kem C. Gardner Policy Institute's 2020 - 2060 State and County Projections, average annual household growth in Salt Lake County is projected at 1.60% between 2021 and 2027.

The lack of available "for sale" housing has had a positive impact on demand for rental housing in the area. Considering current market conditions, it is projected that renter households will account for 70% of household growth between 2021 and 2023 and 75% of the growth between 2024 and 2027.

At an annual household growth rate of 1.60%, household growth is projected as follows:

		2021 T	O 2027		
Year	Households	Growth	Homeowner Households	Renter Households	New Renter Households
2021	420,303		276,964	143,339	55
2022	427,028	1.60%	278,981	148,047	4,708
2023	433,860	1.60%	281,031	152,829	4,782
2024	440,802	1.60%	282,766	158,036	5,207
2025	447,855	1.60%	284,529	163,326	5,290
2026	455,021	1.60%	286,320	168,701	5,375
2027	462,301	1.6%	288,140	174,161	5,460

As of 2027, there are projected to be 462,301 households in Salt Lake County, of which 174,161 (37.7%) will be renters.

Current Occupancy (2023)	152,829
New Demand Within 42 Months	21,332
Total Demand January 2027	174,161
Current Supply (based on assumed 5% vacancy)	160,873
New Supply by January 2027	27,082
Total Supply January 2027	187,955
Estimated Vacancy Rate January 2027	7.3%

The data presented above indicates that the market vacancy rate should be expected to increase to about 7% by January 2027, as projected new supply will exceed projected new demand by about 5,750 units. However, the market is currently in balance, with a market-wide vacancy rate of about 5%.

It is unlikely that all of the projects currently proposed for construction will actually be developed and completed over the next three years. However, it is possible that additional projects will be added to the pipeline.

Based upon the projects known to be in the current pipeline and utilizing the demand projections presented previously, the projected market-wide vacancy rate, based upon various levels of new apartment construction is presented below.

SALT LAKE COUNTY VACA ASSUMING VARIOUS LEVELS	OF AFAIRTIME	T Dete
Percentage of Potential January 2027	January 2027 Supply	Market Vacancy Rate January 2027
and Later Starts Developed	185,867	6.3%
20%	187,955	7.3%
30%	190,043	8.4%
40% 50% gures assume that all of the "under construction to the same that all of the same month starts	100 404	9.4%

Depending on the number of proposed units that actually are constructed by January 2027, the market vacancy rate in Salt Lake County is expected to be between about 6.3% and 9.4%.

SUMMARY OF APARTMENT MARKET CONDITIONS

Over the past few years, apartment market conditions have improved in Salt Lake County. Vacancy rates declined and rental rates increased. Concessions have become rare. Current market-wide vacancy is about 5%.

According to CBRE, the average rental rate in Salt Lake County increased by 1.0% from 2019 to 2020 and 20.7% from 2020 to 2021, before increasing another 5.8% from year-end 2021 to year-end-2022. A 1st Quarter 2023 study completed by Berkadia indicates that rental rates in the Salt Lake City metro area decreased 0.8% year-to-date. According to CoStar Group, the average rental rate increased 4.4% from 4th Quarter 2021 to 4th Quarter 2022. According to Marcus & Millichap, the average rent in the Salt Lake City Metro Area was \$1,572 during March 2023, which is a 4.4% year-over-year increase. City Metro Area was \$1,572 during March 2023, which is a 4.4% year-over-year increase. According to Wadsworth Commercial Real Estate, rental rates in Salt Lake County increased 9.7% from 3rd Quarter 2021 to 3rd Quarter 2022. Per Colliers International's Q1 2023 Utah Multifamily Market Update, the average Salt Lake County rental rate was up 1.7% from year one prior.

Strong demand and increasing rental rates have made construction of new apartments feasible. Current economic conditions have led to an increase in job creation. The number of households in Salt Lake County is expected to increase about 4.9% over the next three years.

The long-term outlook for rental housing in Salt Lake County is strong. Utah continues to experience the nation's highest birth rate. In addition, the state has experienced net-immigration. The unemployment rate is well below national averages. According to the American Legislative Exchange Council, Utah is ranked as the state with the best economic outlook.

Between 2015 and today, about 33,288 new apartment units were added to the market in Salt Lake County, adding about 26% to the supply. All of these new projects absorbed rapidly, and market-wide occupancy and rental rates have improved.

Substantial new construction is underway in Salt Lake County. Given current trends in construction and absorption, the average market vacancy rate is projected to be about 7.3% by January 2027. A +/- 7.3% vacancy rate is reflective of a market that has softened.

CHARACTERISTICS OF THE NEIGHBORHOOD (SUB-MARKET)

The Sub-Market is considered to be the cities of Cottonwood Heights, Midvale, Sandy and Draper, located in the southeastern portion of the Salt Lake Valley. The boundaries generally extend from Interstate-215, south to the southern county line, and from the Jordan River, east to the steep slopes of the Wasatch Mountain range.

These cities are in the path of expansion of the Salt Lake City Metropolitan area. However, most of the land mass is built-up, which has resulted in relatively slow population growth.

These cities are in the path of expansion of the Salt Lake City Metropolitan area. However, most of the land mass is built-up, which has resulted in relatively slow population growth.

Between 2000 and 2022, the population trend has been as follows:

	POPULATION	(2000 TC	2022)		
Year	Cottonwood Heights	Midvale	Sandy	Draper	Totals
	27,569	27,029	88,418	25,220	168,236
2000	33,433	27,964	87,461	42,274	191,132
2010		935	-957	17,054	22,896
Total Growth	5,864	3.5%	-1.1%	67.6%	13.6%
Percentage	21.7%	27,964	87,461	42,274	191,132
2010	33,433		96,904	51,017	217,566
2020	33,617	36,028	9,453	8,743	26,434
Total Growth	184	8,064		20.7%	13.8%
Percentage	0.6%	28.8%	10.8%	51,017	217,566
2020	33,617	36,028	96,904		211,810
2022	32,420	35,637	93,022	50,731	5,756
Total Growth	-1,197	-391	-3,822	-286	-
Percentage	-3.6%	1.1%	-4.0%	0.6%	-2.6%

Between 2000 and 2010, the US Census Bureau estimates that the population of the Sub-Market increased by an average of 13.6%, an average of 1.3% per year. Between 2010 and 2020, population growth also averaged about 1.3% per year.

Sandy City lost population between 2000 and 2010. This is due to the fact that the city is almost 100% built-up and the population is aging. Many children are maturing and leaving their parent's houses. This is reflected in the average household size, which decreased from 3.44 in 2000 to 3.08 in 2010. However, new growth is beginning to occur recently, primarily in the form of apartments being developed in the transit corridor.

Although the population growth in the Sub-Market has been moderate, demand for rental housing has continued to increase. There have been several apartment projects constructed over the past few years, all of which have leased up rapidly.

Recent and Planned Development of New Apartment Projects in the Sub-Market

Development of new apartments has surged in the area over the past few years.

The recently completed, under construction and planned developments are listed as follows:

PRO	JECTS (IN THE SUB-MA	2015 - CURRENT	
		Developer Developer	Comments	Completion Date
Location	Units		Canyon Crossing at Riverwalk	2015
880 South 700 West	180	Housing Plus	LINTG 4% bond project Hill Rise, Phase 2	2019
Midvale 385 East 6895 South	66	Eden Sisic	Market, 3-story walk-up	2021
Cottonwood Heights 55 East Fort Union Boulevard	33	Brighton Development & Quinn Millett	Class A. 3-story market rent townslopes	2021
Midvale 18 East Fort Union Boulevard	12	N/A	Yorktown Twin Homes Market rent, 4-bedroom townhouses	3-3-11
Midwele	23	J Development	23 Views Class A, 3-story market rent townhouses	2022
1654 Fort Union Boulevard Cottonwood Heights		Usdan / Rockworth	Title Market Anadomenta	2022
942 E. North Union Ave. Midvale	223		Class A, market rent mid-rise Moda Union	2021
7304 South 300 West	206	JF Capital	Class A, LIHTC bond The Ridge	2018
7611 South Union Park Ave.	261	Rim Rock / ICO	Class A, market rent	2017
7690 South Center Square	102	Horizon Development and Management, LLC	LINTO transit-oriented, mid-rise	2018
Midvale 7690 South Center Square	84	Horizon Development and Management, LLC	The Station at Midvale, Phase II LIHTC, transit-oriented, mid-rise Majestic Townhomes (fka Midvale Station)	2019
Midvale 129 West Center Street	33	Hooper Knowlton	Class A transit townhouse project	2017
Midvale 850 West Center Street	97	Wasatch Advantage	Kimpton Square LIHTC "seniors", transit-oriented mid-rise	
ant A colo	374	Group Wasatch Residential	Parc View Apartments and Townhomes Class A, market rent 4-story and TH	2020
7865 S. Bingham Junction Blvd. Midvale		Group N/A	Conner Flats	2022
8018 South Main Street Midvale	37		3-story, market rent The Grand at Midvale (fike Villas at Fern Cir)	2015
8035 South Fern Circle	24	n/a	Market rent, 3-story	2021
Midvale 8283 South Main Street	48	Rockworth	4-story, market rent	2018
Midvale 32 East Princeton Drive	332	Castlewood Homes	Axio 8400 Class A-, market rent, 3 to 4-story	2020
Sandy 8095 South Seghini Drive	190	Wasatch Residential	The Reserve at View 78 LIHTC, garden-style	-
Midwala	211	Group Wasatch Residential	Arcadia, Phase 1 4% LIHTC mid-rise project	2018
222 West Harrison Street Sandy		Group Wasatch Advantage	Arcadia, Phase 2	2021
222 West Harrison Street Sandy	177	Group AHP Utah Assets, LLC	LIHTC mid-rise project Victoria Woods Sandy	2015
617 East 9000 South	100		LIHTC seniors, 4-story	2016
903 East Cobblegate Drive	416	Miller	Class B, market rent, 3 to-4-story garden	

PROJECTS COMPLETED 2015 - CURRENT IN THE SUB-MARKET Completion Comments Date Developer Units Location 2019 Icon 9700 Magna Investments 264 Class A, market rent, garden-style 9678 South Kalina Way Hills at Sandy Station, Phase 2 Class A, 4-story, market rent Seven Skies Apartments 2017 Sandy Weidner 146 132 East Sego Lily Drive 2023 Sandy 168 E. Midvillage Boulevard Hamilton Partners Class A, market rent mid-rise The Calo (fka The East Village) Ph. 1 305 2016 Sandy 159 E. Midvillage Boulevard **Hamilton Partners** 271 Class A, market rent The Calo, (fka The East Village) Ph. 1A 2018 Sandy 159 E. Midvillage Boulevard Hamilton Partners Class A, market rent mid-rise Dry Creek at East Village 65 2016 Security National Class A, market rent, elevator-serviced 282 124 E. Dry Creek Ridge Lane 2017 Park at City Center Kaplan Management Corp Sandy 213. Civic Center Drive Class A, market rent mid-rise Draper Village 330 2017 Sandy Class B+, market rent flats and TH Diamond Ridge Brad Reynolds 181 12092 South Draper Downs Dr. 2019 M & C Properties / DAI Draper 12168 Emerald Peak Court Market rent townhouses Victoria Woods Draper 57 2015 AHP Utah Assets, LLC Canyon Vista Draper 42 647 East 12225 South 2022 6-story, mixed-use, market rent Liberty Point Draper Triago Ventures 448 12258 Pony Express Road 2020 Class A, market rent townhouses Cowboy Partners 50 12243 South Draper Gate Drive 2020 Moda Peak Draper JF Capital Class A, market rent townhouses 24 12553 South Fort Street Parc at Day Dairy, Phase 2 2021 Wasatch Residential Group Class A market rent townhouses 88 449 East Tilden Parc Lane 2020 ICO Vista Station Draper ICO Multifamily Class A, 4-story, market rent 13152 South Vista Station Blvd 308 2018 Veranda Wasatch Residential Group 5-story, 4% LIHTC project Parc West Draper 239 448 West 13490 South 2017 Wasatch Residential Group Class A, 4-story market rent project Anthology at Vista Station Class-A, 4-story, market rent Draper 249 461 West 13490 South 2020 Boyer Company / Gardner / Draper 241 277 West 13490 South Wasstch Residential Group lvy at Draper (fixa Rosegate in Draper) Class A market rent seniors, 5-story 2015 Draper Miller Development 277 14075 S. Bangerter Hwy 2021 Point of View Draper Triton 324 Class A, market rent 186 East Future Way 2016 Triton Terrace Class B+, market rent flats and TH Seasons at Southpoint Triton 177 14527 South Travel Drive 2020 Draper **Paul Willey** 120 4-story, market rent 14747 S. Draper Pointe Way Total Completed 2015 - Current Draper 7,717 Total

PROJECTS PRESENTLY UNDER CONSTRUCTION IN THE SUB-MARKET # of Developer Comments Location Units 204 Ivory Living at Fort Union ICO Development 6724 South 1300 East 4-story, elevator-serviced, market rent Sunset Gardens Cottonwood Heights 89 Housing Opportunities, 380 East Fort Union Boulevard 3-story, LIHTC The Orchard at Farmsworth Farms Midvale 11228 South 700 East 96 Market rent duplexes and townhouses Sandy Triago Ventures 12258 South Lone Peak Pkwy 423 Skyline Peaks (Canyon Vista, Phase 2) Draper 6-story, mixed-use, market rent 604 W. Park Presidio Way 122 Wasatch Residential The Austin Townhomes 3-story rental townhouses Reveal Group Draper 174 Wasatch Residential 13589 South 600 West Draper Group 4-story Total 1,108 **Total Under Construction**

LIKEL'	Y STAF	RTS - NEXT SIX THE SUB-MARKET		
	# of	Developer	Comments	
Location	Units 295	Rockworth	Wasatch Rock Class A urban mid-rise	
695 South Wasatch Boulevard Cottonwood Heights	106	Lotus	Lotus Ember Urban mid-rise	
95 West 7200 South Midvale	607	Gardner Group / Miller Group	View 78 5-story, surface parked	
95 West Ivy Drive Midvale	204	Wasatch Residential Group	Jordan Bluffs, Phase 3	
090 South Seghini Court Midvale	506	Garn Development Company	Sole at Rockwell Point Market rent, urban mid-rise	
356 Marion Vista Drive Draper	300	36.000.000.000	Millioni	
Γotal	1,718	Likely Starts Next Six Months		

POTENTIAL STARTS JANUARY 2024 OR LATER IN THE SUB-MARKET # of Comments Developer Location Units Mixed-use, urban mid-rise 256 Boyer 1122 East Fort Union Boulevard Former Bables R Us site Canyon Centre Heights Midvale Sussex Group 140 7250 South Canyon Centre Dr. Class A, market rent Cottonwood Heights **Holden Street Townhomes** Canyon Hollow 16 7835 South Holden Street Rental townhomes Development Midvale 3-story rental townhomes Beck + Partners 12 7838 South Holden Street Midvalo **Wasatch Shadows** Boyer / Gardner Group 350 9295 South 255 West 4 to 6-story Sandy Gardner Group / Wasatch Sandy Shulson 238 10066 South Monroe Street 5-story wrap, market rent Residential Group Sandy Red Sky McKay Christensen 162 10145 Centennial Parkway Class A, 6-story, market rent The Summit @ the Cairns Sandy Raddon Development 337 10300 South Centennial Parkway Class A mld-rise, market rent ICO Vista Station Phase 2 Sandy ICO Multifamily 234 13152 South Vista Station Blvd Class A, market rent Draper Potential Starts January 2024 or Later 1,745 Total

SUMMARY OF APARTMENT	CONSTRUCTIO	N
Period	Number of Projects	Total Units
Completed 2011 – Current	44	7,717
Under Construction	6	1,108
Likely Starts Next Six Months	5	1,718
Potential Starts January 2024 or Later	9	1,745

Expected new supply includes 1,108 units that are under construction, 1,718 units planned to start construction within six months and 1,745 additional units planned for construction January 2024 or later, for a total of 4,571 units planned to be added to the market over the next 42 months.

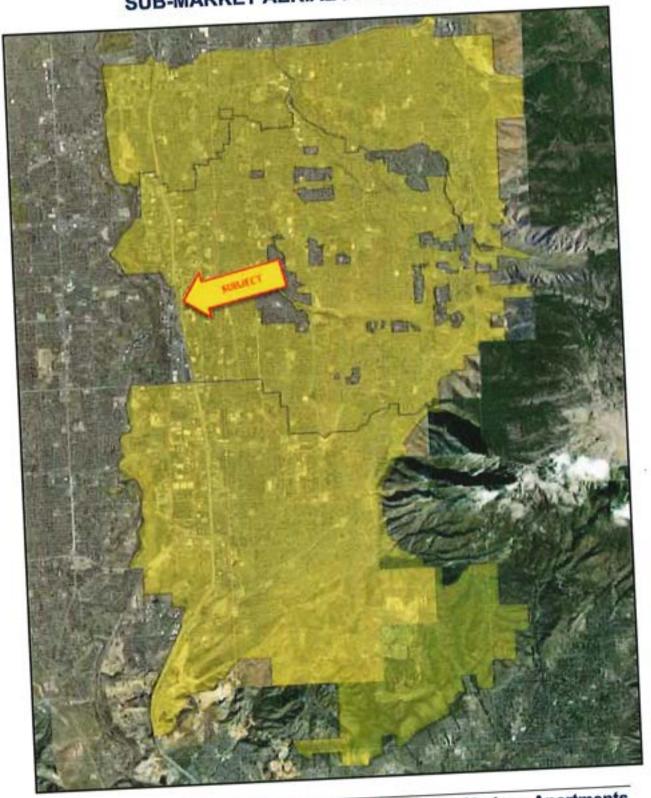
CONCLUSION

The Sub-Market consists of the cities of Cottonwood Heights, Midvale, Sandy and Draper which are in the southeastern portion of Salt Lake County. The Sub-Market represents about 18% of the total population of Salt Lake County.

Income levels in the Sub-Market are higher than average for Salt Lake County.

The Sub-Market continues to grow at a steady pace. Population growth is limited by the lack of vacant developable land. Residents are drawn by convenience to employment centers, education, entertainment and shopping. Currently, the population of the Sub-Market is increasing at an annual rate of about 1.3%. However, given the trend of new apartment construction in the transit corridor, the area's population should be expected to increase at a more rapid pace in the future.

SUB-MARKET AERIAL PHOTOGRAPH



Market Study - - Sandy Shulsen Apartments Western States Multifamily

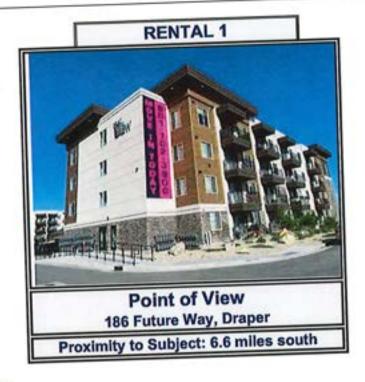
SURVEY OF COMPETITIVE RENTALS

A survey of comparable apartment projects was completed. In the survey, attention was paid to location, construction quality, condition, and unit and project amenities, as well as to any other factors which may have an effect on rental income.

The rental survey concentrated on modern, urban mid-rise elevator-serviced apartments projects located in the suburban areas of southeastern Salt Lake County.

In the rental survey, the "gross" unit areas are presented for the subject and the comparables. This includes measurement from the center of party walls to the outside of exterior walls. Balconies and storage closets are not included.

Details on the comparable rentals are found on the following pages.



Improvements

Number of Units:

324

Type of Construction:

4-story elevator-serviced over podium parking, stone,

stucco and hardboard

Age/Condition:

2 years, good

Heating:

Gas forced air

Cooling:

Central A.C.

Unit Amenities:

Stainless steel appliances, dishwasher, microwave, quartz counter tops, washer/dryer, balcony or patio,

walk-in closets, 9 to 11-foot ceilings, soaking tubs

Project Amenities:

Community rooms; kitchen area and sports bar; internet café and coffee bar; gaming center and theater; conference room; business center; 7,000 sf fitness center with kid's play area, spin and yoga room, freedom climbing wall and massage rooms; swimming pickleball courts; basketball court; pool; two playground; pavilion; fire pits; dog park; pet wash and grooming station; 7,000 sf rooftop deck with grilling stations, TVs, hot tub and fire pit; Amazon package hub

Parking:

One garage stall included in amenity package. \$75 for

additional stall

Tenant Utilities:

All

Landlord Utilities:

None

Confirmation / Date:

Devin, assistant manager / May 17, 2023

Market Study - - Sandy Shulsen Apartments Western States Multifamily

			RENTAL RA		Ca	ere Foot
n dunama	Baths	Unit Size	Rental I	Rates High	Rent Per Square Foot Low High	
Bedrooms	Durine	000	\$1,420	-	\$2.06	•
1	1	690		-	\$2.06	
1	1	720	\$1,485	028	\$1.95	
1	1	730	\$1,420	-	\$1.85	
4	1	790	\$1,465	-		
	- 1	920	n/a		n/a	
1 + Den		930	n/a	-	n/a	_
2	2		\$1,865	-	\$1.90	•
2	2	980	The same of the sa	-	\$2.11	
2	2	1,050	\$2,220	-	\$2.03	
2	2	1,065	\$2,160	5-3- 720 ef 0/	islon & Eclipse); 730 sf (Pinnacio & V

Floor plans square footages are as follows: 690 sf (Horizon & Pinnacle); 720 sf (Vision & Eclipse); 730 sf (Pinnacle & Vision); 790 sf (Equinox); 920 (Solstice); 980 sf (Panorama); 1,050 sf (Summit) and 1,065 sf (Grandeur). There are only four 930 st units.

Concessions

One month free for preferred employers.

Occupancy

This project was recently completed and is in lease-up. It is 93% occupied and 95% leased.

Rent Premiums

Top floor and courtside patio units include gas stove, ceilings fans, smart outlets. Top floor units have 11-foot ceilings and larger windows. Top floor units rent for a \$150 premium. Units with a valley view rent for a \$100 premium. Units with a courtside patio rent for a \$50 premium.

Remarks

Four-story elevator-serviced project over two-story garage.

This project has a superior level of recreational amenities.

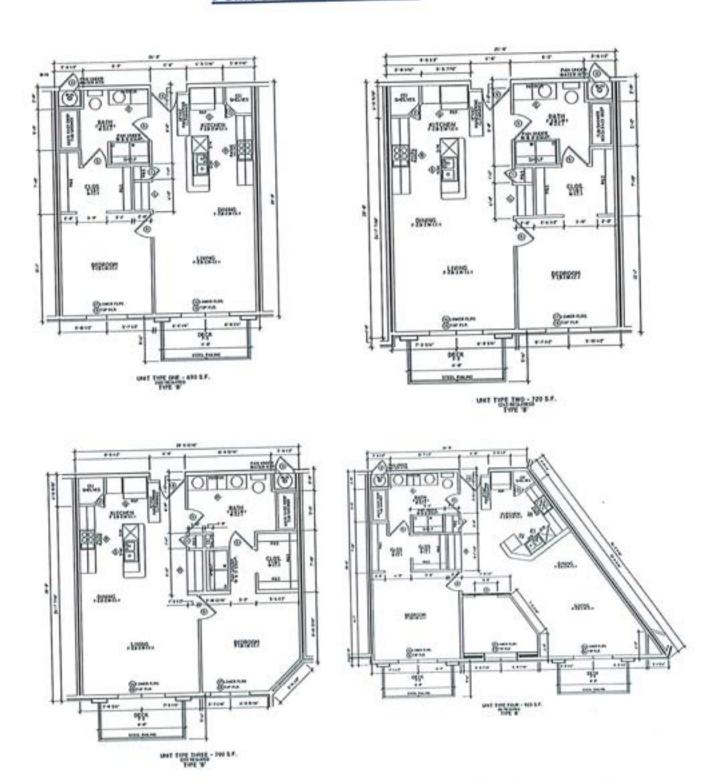
Project was completed October 2021. Preleasing began May 2021. First moveins were June 1, 2021. Absorption averaged about 23 units per month through the first

\$200 amenity fee (garage stall, cable, internet, valet trash and smart home 13 months.

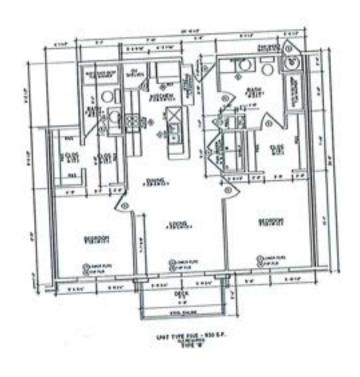
\$65 to \$85 for storage closets. In addition, parking stalls that include a 2x10 automation. storage closet rent for \$85.

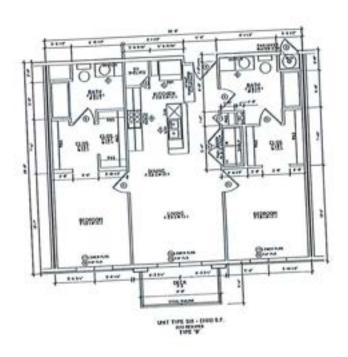
\$115 to \$165 per night for hospitality suite.

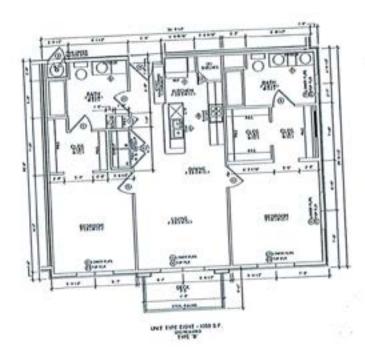
Point of View Floor Plans



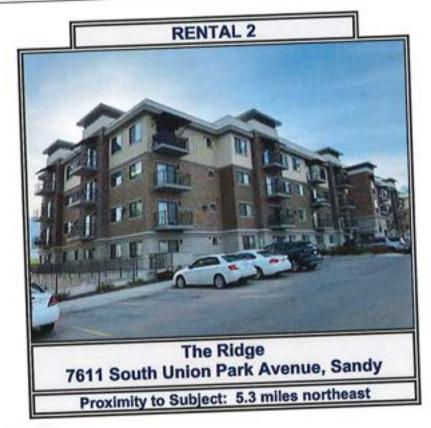
Market Study - - Sandy Shulsen Apartments Western States Multifamily











261 4-story, brick, stucco and hardboard, with elevator Number of Units: Type of Construction:

service in each building

5 years, good Age/Condition: Gas forced air

Heating: Central AC

Plank vinyl flooring, stainless steel appliances Cooling: Unit Amenities:

quartz counter tops, dishwashers, washer/dryer, microwave, 9 to 10 ft ceilings, with one or two

balconles

Clubroom with kitchen, fitness center, pool, Project Amenities:

whirlpool spa, fire pits, BBQ, additional storage, pet

washing station, blke repair station

One garage parking stall included in amenity Furnished: Parking:

package. Additional garage stall \$50.

None Landlord Utilities: All Tenant Utilities

Jessica, leasing agent, May 16, 2023 Confirmation:

		RE	NTAL RAT	ES		
Bedrooms	Baths	Unit Size	Rental Rates Low High		Rent Per Square Fo Low High	
Bouroome		696	\$1,480	\$1,550	\$2.13	\$2.23
1	1		\$1,775	\$2,075	\$1.76	\$2.05
2	2	1,010	\$2,130	\$2,230	\$1.68	\$1.76
3	2	1,266	\$2,130	92,200	1 1	

1-bedroom units rented with 12-month lease receive \$300 off administration fee

Occupancy

98% (6 vacant)

Rent Premiums

Rents vary significantly by floor and view. Top floor, east-facing units rent for the greatest premium.

Remarks

Preleasing began in July 2017. Project was completed in late 2018. Absorption averaged about 10 units per month overall.

This project is located on a ridge and some units have superior views of the mountain to the east.

Tenants are charges \$150 per month for a mandatory amenities package that includes: cable TV, internet (1 Gig Fiber), and parking. Additional garage stalls are \$50. Utilities Package, includes valet trash service 5 days a week.

\$50 1 bedroom

\$60 2 bedroom

\$70 3 bedroom

\$35 to \$85 for storage closets.

The Ridge Floor Plans









Number of Units:

448

Type of Construction:

Good quality six-story elevator-serviced

Age/Condition:

New, good

Heating:

Gas-forced air

Cooling:

Central AC

Unit Amenities:

Dishwashers, microwave, some balconies, 9 to 15-foot cellings, quartz countertops, stainless steel appliances, pendant lighting,

washer/dryer, walk-in closets, oversized windows

Project Amenities:

Clubhouse, fitness center, yoga studio, entertainment lounge, pickle ball courts, swimming pool, whirlpool spa, courtyard, fire pit lounge, walking path, bbq/picnic area, two playgrounds, dog

wash

Parking:

Included in amenity fee

Furnished:

No

Landlord Utilities:

None

Tenant Utilities:

ΔII

Confirmation

Courtney, manager and canyonvista-apts.com /

May 18, 2023

	RENTAL RATES									
Bedrooms	Baths	Unit Size	Rental Rates Low High		Rent Per Square Foo Low High					
0	1	468	\$1,240	\$1,305	\$2.65	\$2.79				
0	1	517	\$1,240	\$1,305	\$2.40	\$2.52				
1	1	591	\$1,305	\$1,355	\$2.21	\$2.29				
1	1	615	\$1,305	\$1,355	\$2.12	\$2.20				
1	1	636	\$1,405	\$1,455	\$2.21	\$2.29				
1	1	661	\$1,405	\$1,455	\$2.13	\$2.20				
1	1	719	\$1,475		\$2.05	-				
1	1	726	\$1,460	\$1,520	\$2.01	\$2.09				
1	1	748	\$1,460	\$1,520	\$1.95	\$2.03				
1 + Den	1	779	\$1,589	\$1,636	\$2.04	\$2.10				
1 + Den	1	806	\$1,589	\$1,636	\$1.97	\$2.03				
2	1	863	\$1,670	\$1,825	\$1.94	\$2.11				
2	1	890	\$1,670	\$1,825	\$1.88	\$2.05				
2	2	912	\$1,735	\$1,775	\$1.90	\$1.95				
2	2	940	\$1,735	\$1,775	\$1.85	\$1.89				
2	2	1,004	\$1,845	\$1,895	\$1.84	\$1.89				
2	2	1,246	\$2,220	\$2,469	\$1.78	\$1.98				
2	2	1,282	\$1,771	\$1,821	\$1.38	\$1.42				
3	2	1,120	\$2,320	\$2,425	\$2.07	\$2.17				
3	2	1,124	\$2,345	\$2,450	\$2.09	\$2.18				

One month free with if move-in by June 15, 2023, plus \$99 admin fee and \$0 application fee.

Occupancy

This project was recently completed and is in lease-up. It is 77.88% occupied and 83.18% leased (out of 434 units - - excludes 14 Airbnb units).

Rent Premiums

\$50 for top floor (15-foot ceilings)

Remarks

This project was completed December 2022. First occupancy was December 15, 2021. Pre-leasing began August 2021.

Absorption averaged about 20 units per month through the first 17 months. A 423-unit second phase (Skyline Peaks) broke ground in December 2021.

1,120;1,124; 1,246 and 1,282 sq.ft. units are penthouses.

\$180 for amenity package (\$95 for 1 gig internet, \$30 for parking, \$25 valet trash and \$30 to access to amenities)

\$14 for insurance

Canyon Vista Floor Plans





























Number of Units:

308

Type of Construction:

4 to 5-story, brick, stone, stucco, and hardboard,

elevator-serviced

Age/Condition:

3 years (2020), good

Heating:

Gas forced air

Cooling:

Central AC

Unit Amenities:

Slate appliances, microwave, quartz counter tops, washer/dryer, 9-foot ceilings on lower floor, 14-foot ceilings on upper floor, soaking tubs, dishwasher,

balcony or patio

Project Amenities:

Clubhouse, demonstration kitchen, swimming pool, whirlpool spa, fitness center, icafe, pet plaza and spa, pilates / spin room, business center, blke maintenance room, garden terraces with fire pits and barbecues,

theatre / game room

Parking:

\$59 for underground garage parking

Furnished:

No

Tenant Utilities:

All

Landlord Utilities:

None

Confirmation / Date:

Kendra, leasing agent and liveatvistastation.com /

May 18, 2023

		RE	NTAL RATE	S		
Bedrooms	Baths	Unit Size	Rental Rates Low High		Rent Per Square Foo Low High	
	4	530	\$1,279		\$2.41	-
0			\$1,249		\$2.23	
0	1	560	\$1,279		\$1.94	-
0	1	660	\$1,439	()	\$2.17	
1	1	663			\$1.85	
1	11	709	\$1,309		\$1.84	
1	1	748	\$1,379		\$1.92	
1	1	769	\$1,479	0.00	\$1.63	-
2	2	1,026	\$1,669		\$1.72	
2	2	1,033	\$1,779	-	\$1.70	
2	2	1,097	\$1,869			-
3	2	1,437	\$2,259	*	\$1.57	-
3	2	1,484	\$2,259	-	\$1.52	-
3	2	1,509	\$2,389	-	\$1.58	

\$500 off if move-in by end of month, plus \$99 admin. fee.

Occupancy

95% (15 vacant)

Rent Premiums

Rents vary by floor level and view. Upper floor units include 14-foot ceilings. Middle floor units are the base rent.

Remarks

Preleasing began in May 2020. Absorption averaged about 29 units per month for the first six months. Final completion was late 2020.

\$159 media package (smart home automation, cable, and internet)

Valet trash billed with utilities

\$29 for storage closets.

This project is near a commuter rail station.

Three-bedroom and 1,097 sf units include wraparound balconies. 1,033 sf units have Juliet balconies. Remainder have standard balconies.

ICO Vista Station Floor Plans



























Number of Units:

Type of Construction:

305 Good quality, 4 to 5-story, elevator-serviced, stucco,

stone and siding

Age/Condition:

Heating:

New, good Gas forced air

Cooling:

Central AC

Unit Amenities:

Washer/dryer, stainless steel appliances, gas range, ceiling fans, walk in closets, 10 to 12-foot ceilings, granite counter tops, microwave, dishwasher, soaking tubs, some balconies, pendant lighting, solid surface

counter tops

Project Amenities:

Clubhouse, cybercafé, conference rooms, pool with submerged loungers, spa, fitness center, pet spa, rooftop deck, lawn games, bike and ski storage, bike

repair station, refrigerated parcel boxes

Parking Charges:

\$40 to \$115 for garage stall

Furnished:

No All

Tenant Utilities: Landlord Utilities:

None

Confirmation / Date:

Jacqueline, leasing agent and sevenskiesapts.com /

May 18, 2023

		RE	NTAL RATE	S			
Bedrooms	Baths	Unit Size Rental Rates		Rates High	Rent Per Square Foot Low High		
	1	450	\$1,264	-	\$2.81	•	
0	1	510	n/a	-	n/a		
0	1	515	n/a		n/a	-	
0	1	524	\$1,297	\$1,412	\$2.48	\$2.69	
0	1	535	\$1,343	\$1,458	\$2.51	\$2.73	
0	1	553	\$1,418	\$1,463	\$2.56	\$2.65	
0		567	\$1,407	\$1,412	\$2.48	\$2.49	
0	1	580	\$1,463	\$1,498	\$2.52	\$2.58	
1	1	635	n/a	-	n/a		
1	1	694	n/a	-	n/a		
1	1	695	n/a	-	n/a		
1	11	720	\$1,584		\$2.20		
1	1	723	\$1,564	\$1,610	\$2.16	\$2.23	
1	11	724	\$1,565	\$1,630	\$2.16	\$2.25	
1	1	740	\$1,510	\$1,626	\$2.04	\$2.20	
1	1	740	\$1,545	\$1,625	\$2.08	\$2.19	
1	1	745	\$1,609	\$1,634	\$2.16	\$2.19	
1	1		\$1,601	\$1,681	\$2.04	\$2.14	
1	1	785	n/a	.	n/a		
1	1	790	\$1,588	\$1,662	\$2.01	\$2.10	
1	1	792	n/a	\$1,00z	n/a		
1	1	857	\$1,730	-	\$1.92		
1	1	900	91,730 n/a	-	n/a		
1	1	935		\$1,997	\$2.03	\$2.06	
2	2	968	\$1,962	\$1,001	n/a	\$0.00	
2	2	1,020	n/a	\$2,128	\$1.96	\$2.08	
2	2	1,025	\$2,013	\$2,120	41.00	1	

RENTAL RATES (CONTINUED)									
Bedrooms	Baths Unit Size		Rental Rates Low High		Rent Per Square Foo				
2	2	1,073	n/a	-	n/a	-			
2	2	1,080	\$2,205	-	\$2.04	-			
2	2	1,095	\$2,146	-	\$1.96	•			
2	2	1,100	\$2,151	-	\$1.96				
2	2	1,125	\$2,142	\$2,212	\$1.90	\$1.97			
2	2	1,133	\$2,224	-	\$1.96	-			
2	2	1,160	n/a	-	n/a				
2	2	1,165	\$2,075	\$2,190	\$1.78	\$1.88			
2	2	1,190	\$2,217	-	\$1.86				
2	2	1,230	\$2,188	-	\$1.78				
2	2	1,280	n/a	0.00	n/a				
3	2	1,115	n/a		n/a				
3	2	1,180	\$2,300	-	\$1.95				
3	2	1,270	\$2,395	\$2,430	\$1.89	\$1.91			
3	2.5	1,550	n/a		n/a	-			

Two to six weeks free on select floor plans.

Occupancy

This project is partially-completed and in lease-up. It is 77.38% occupied and 83.93% leased.

Rent Premiums

Premiums for first floor, top floor, mountain view, poolside view and wood trim.

Remarks

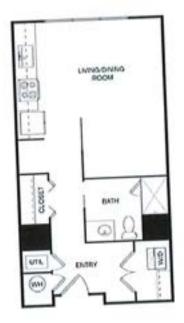
This project is located adjacent to a light rail station.

Preleasing began January 2022. First occupancy was March 15, 2022. Final completion was January 2023. Absorption averaged about 23 units per month during the first five months.

\$125 media package (1 gig internet and smart home automation)

Seven Skies Floor Plans





















Park at City Center 213 Civic Center Dr., Sandy

Proximity to Subject: 0.3 miles northeast

Improvements

Number of Units:

330

Type of Construction:

5-story, elevator serviced, brick and stucco

Age/Condition:

6 years, good (built 2017)

Heating:

Gas forced air

Cooling:

Central AC

Unit Amenities:

Washer/dryer, walk in closets, some balconies, 9 to 12foot ceilings, granite counter tops, stainless steel

appliances, microwave, dishwasher, garden tubs

Project Amenities:

Pool, spa, golf simulator, game room, lounge, mail/package room, business room, conference room,

fitness area with group fitness classroom, media room,

fire pits, BBQ area, yoga studio, lCafe

Parking Charges:

One garage stall included with amenity fee.

Furnished:

None

Tenant Utilities:

All

Landlord Utilities:

None

Confirmation / Date:

Kayla, leasing agent / May 18, 2023

RENTAL RATES									
Bedrooms	Baths Unit Size		Rental Rates Low High		Rent Per Square Foo Low High				
0	1	589	\$1,198	\$1,464	\$2.03	\$2.49			
4	- 1	654	\$1,252	\$1,423	\$1.91	\$2.18			
- 1	- i	755	\$1,380	\$1,513	\$1.83	\$2.00			
1	- 1	767	\$1,366	\$1,500	\$1.78	\$1.96			
1	- 1	841	\$1,476	\$1,533	\$1.76	\$1.82			
1	2	982	\$1,695	\$1,900	\$1.73	\$1.93			
2		1,116	n/a	-	n/a	-			
2	2	1,135	\$1,810	\$2,000	\$1.59	\$1.76			
2	2		\$1,924	\$1,933	\$1.53	\$1.54			
2	2	1,256	\$2,016	\$2,200	\$1.56	\$1.70			
2	2	1,294		\$2,350	\$1.45	\$1.59			
3	2	1,475	\$2,132	\$£,550	V1.10	4 4 4 4 4			

None.

Occupancy

92% (28 vacant)

Rent Premiums

View, floor, position, premiums are for the 1st floor units with 12' ceilings and the 5th floor.

\$100 for first and top floors.

\$25 for west and south facing units.

Remarks

\$25 to \$100 for storage closets.

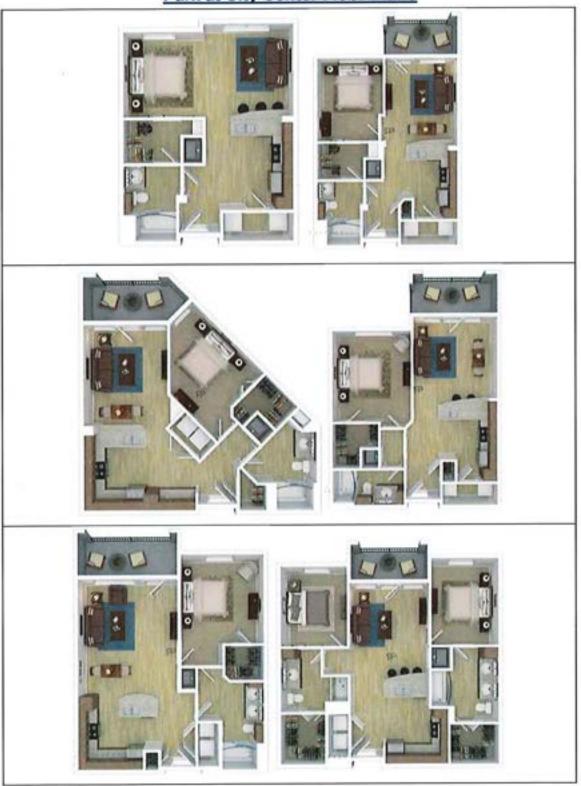
1,294 sq.ft. two-bedroom floor plan has a wraparound patio.

Tenants pay \$195 per month for an amenity package (includes internet, smart home automation, one parking pass and valet trash).

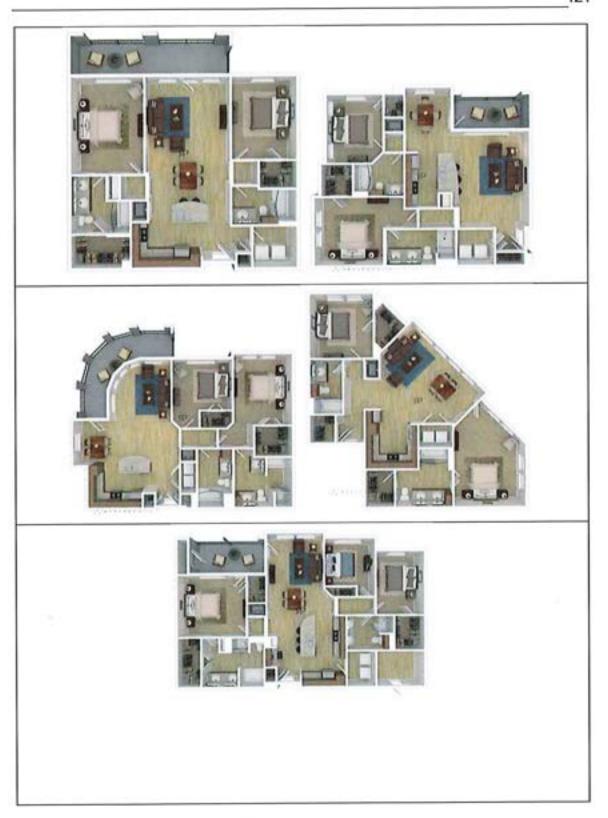
Absorption averaged about 11 units per month.

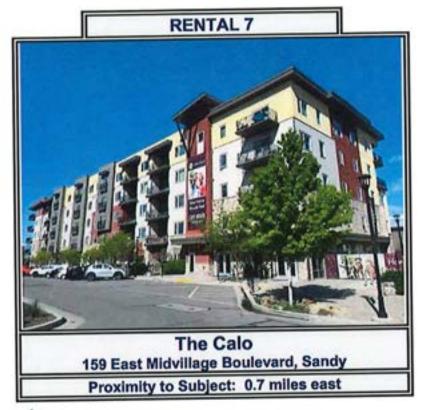
Pre-leasing began near the end of January 2017.

Park at City Center Floor Plans



Market Study - - Sandy Shulsen Apartments Western States Multifamily





Number of Units:

336

Type of Construction:

Good quality 4 to 5-story stone, stucco, hardboard

siding, elevator-serviced

Age/Condition:

5 to 6 years, good (built 2017 to 2018)

Heating:

Gas forced air

Cooling:

Central AC

Unit Amenities:

Dishwashers, washer and dryer, quartz countertops, microwave oven, some balconies, 10-foot cellings

for first floor, 9-foot for remainder. Combination of

black and stainless-steel appliances.

Project Amenities:

Clubhouse with social room, kitchenette, rental office, rooftop deck and gaming/theatre room. Outdoor pool, hot tub, fitness center, yoga studio community work room, blke and ski storage, storage closets, BBQ/outdoor kitchen area, pavilion, pet

park

Furnished:

No

Parking:

\$50 for carport style, \$75 heated garage

Landlord Utilities:

None

Confirmation / Date:

Carson, leasing agent

thecalo.com / May 17, 2023

RENTAL RATES									
Bedrooms	Baths	Unit Size	Rental Rates Low High		Rent Per Square Foo Low High				
0	1	440	\$1,353	-	\$3.08	-			
0	1	525	\$1,428	-	\$2.72				
0	1	635	\$1,463	-	\$2.30				
0	1	685	\$1,523	-	\$2.22	-			
1	1	690	\$1,240	-	\$1.80	-			
1	1	730	\$1,280	\$1,380	\$1.75	\$1.89			
1	1	740	\$1,340	\$1,375	\$1.81	\$1.86			
1	1	745	\$1,270	-	\$1.70	-			
1	1	755	\$1,305	\$1,330	\$1.73	\$1.76			
1	1	760	\$1,295	-	\$1.70	-			
1	1	770	\$1,305		\$1.69	-			
1	1	795	\$1,320		\$1.66				
1	1	810	\$1,354		\$1.67				
1	1	820	\$1,374		\$1.68	-			
1	1	825	\$1,379	\$1,419	\$1.67	\$1.72			
1	1	830	\$1,424	-	\$1.72				
1	1	845	\$1,399	-	\$1.66				
1	1	860	\$1,439	-	\$1.67				
1	1	900	\$1,469	-	\$1.63	-			
1	1	925	\$1,479	\$1,494	\$1.60	\$1.62			
1	1	1,060	\$1,629	-	\$1.54				

RENTAL RATES (CONTINUED)								
Bedrooms	Baths	Unit Size	Rental Rates Low High		Rent Per Square Foo			
2	2	920	\$1,546	-	\$1.68	-		
2	2	1,005	\$1,606	\$1,631	\$1.60	\$1.62		
2	2	1,040	\$1,691		\$1.63	-		
2	2	1,080	\$1,681		\$1.56	-		
2	2	1,120	\$1,721	\$1,821	\$1.54	\$1.63		
2	2	1,130	\$1,731	-	\$1.53			
2	2	1,160	\$1,796	123	\$1.55	-		
2	2	1,190	\$1,791		\$1.51	-		
2	2	1,220	\$1,806	-	\$1.48	-		
2	2	1,244	\$1,821	-	\$1.46			
2	2	1,260	\$1,871	\$1,893	\$1.48	\$1.50		
2	2	1,295	\$1,896	-	\$1.46			
2	2	1,300	\$1,876	-	\$1.44	-		
2	2	1,325	\$1,911	-	\$1.44	-		
3	2	1,310	\$2,444	-	\$1.87			

One month free on select units (only 740; 830; 860; 900; 1,080; 1,190; and 1,260 sf units are currently available).

Occupancy

94% (21 vacant)

Rent Premiums

Rents vary by floor, view, balcony size and upgraded appliances.

Remarks

Formerly known as Green Leaf East Village.

Phase 2, consisting of 65 units was completed in February 2018. Phase 2 preleasing began September 1, 2017.

This project recognizes over 60 floor plans.

Absorption averaged about 15 units per month.

It is within walking distance to a light rail station.

Most units include a balcony or patio. Studio units do not include a patio/balcony. 827 sq.ft. one-bedroom units include no balcony or a Juliet balcony. Most 762 sq.ft. one-bedroom units include a full-size balcony. 786 sf units include a Juliet balcony.

Tenants are charged \$35 to \$50 for garage parking.

Storage closets are available for an additional \$35 to \$75 charge.

Tenants are charged \$90 for fiber internet and \$25 for valet trash.

The Calo Floor Plans

