



801-688-4342

**FREDERICK H. REPMAN,**  
**CRB, ABR, GRI, CNE**  
**Principal Broker**  
[utahrealtorfred@gmail.com](mailto:utahrealtorfred@gmail.com)

**OBJECTIVE**

*To secure position as Your Realtor for Life!*

**SKILLS**

Above average interpersonal and communication skills  
Planning and organizational skills  
Teaching & Motivational Skills  
Excellent presentation skills (audiences of up to 2000 participants)  
Excellent problem solving & crisis management skills  
Exceptional Mediation Skills

**KNOWLEDGE & ABILITIES**

Management & Supervisory Experience. In-depth knowledge of Mortgage Loan, Real Estate Contracts, Real Estate Law, Escrow and Closing process. Working knowledge of government regulations in a variety of fields including fire department, industrial production, hazardous waste management, zoning, building permit and application process. Ability to teach and train in several fields with over 10,000 hour's classroom experience.

**MAJOR ACCOMPLISHMENTS**

Liquidated REO inventory for Centennial Bank and Barnes Bank of Utah Closed 100's of Millions of Dollars in Real Estate Transactions over 2 decades, including residential re-sale, residential and commercial development and multi unit properties  
Organized Training program for Real Estate Company resulting in per person production average of 17 units per year  
Managing Broker for large Real Estate Company (300+Agents) with only 2 lawsuits in 7 years tenure resulting in cost savings in excess of \$30,000 per year in decrease in E & O premiums  
Organized Training & Procedures for Fire Department (dang, that was over 25 years ago)  
Wrote & published national training class for American Red Cross and The Boy Scouts of America, assisted over 75 scouts with they're eagle rank advancement, 28 years registered scout leader

**REAL ESTATE COMMITTIES, AWARDS AND COMMUNITY SERVICE ( CURRENT and PAST)**

Granite School District National Academy Foundation, Board Member  
Primary Children's Medical Center Board of Director Parent Advisory Council  
Boy Scouts of America Silver Beaver Award, Wood Badge Course Instructor, Council Vice President, Scout Committee Chairman, Program Chairman  
GSLC Varsity Big Event, District Training Chairman, District Roundtable Commissioner, National Jamboree Staff, active in local church, Salt Lake Board of Realtors, Grievance Committee 2 years, Professional Standards Committee 3 years  
Government Affairs Committee and Realtors Political Action Committee, State Delegate

**CURRENT AND PAST LICENCES AND CERTIFICATIONS**

Utah Real Estate Broker, Current since 1990	Escrow License
GE Lending Certified Underwriter	Appraiser License
Lt, Fire Department, Station Commander	Emergency Medical Technician IV