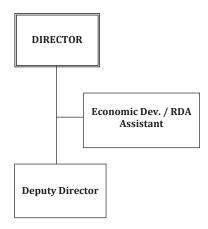
#### **Department Organization**

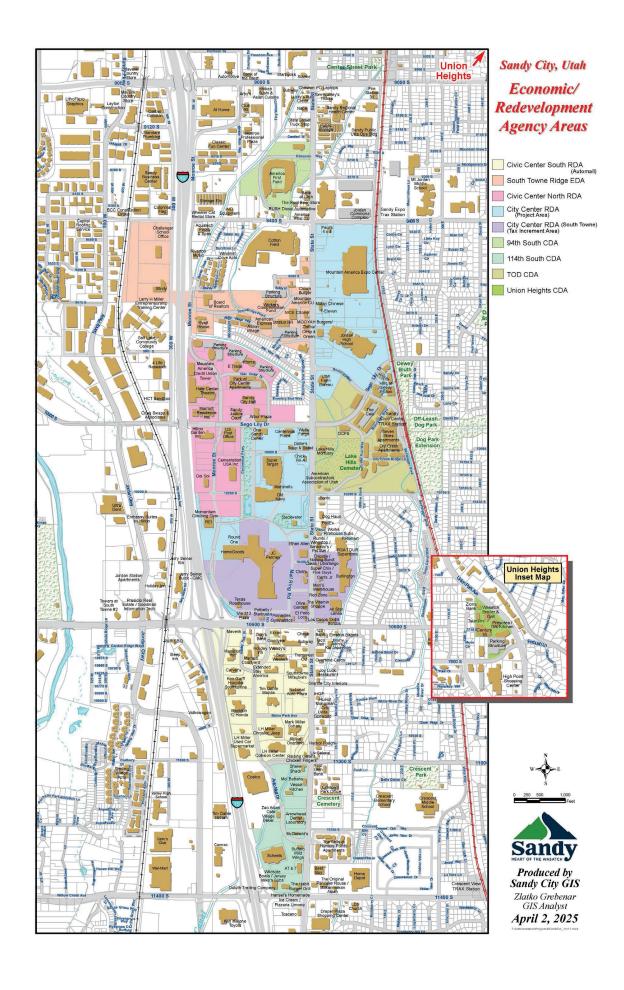


#### **Department Description**

The Economic Development/Redevelopment Department works in cooperation with other city departments, businesses, tourism groups, business associations, contractors, real estate professionals, and development groups to promote new capital investment, quality job creation and assist the existing business community. These efforts result in the benefit of high quality jobs and a diversified tax base to help reduce the tax burden on Sandy's residents. These efforts also enable the city to maintain quality services and a high quality of life for the residents.

#### **Department Mission**

The mission of the Economic Development/Redevelopment Agency of Sandy City is to drive sustainable economic growth and prosperity within our community. We are dedicated to creating new job opportunities, enhancing the quality of life for our residents, fostering a thriving business environment through our Business Connect initiative, and attracting innovative and exceptional developments that contribute to the long-term success of Sandy. Our commitment is to serve as a catalyst for positive change, promoting collaboration and innovation as we work towards a brighter, more prosperous future for all.



#### **Objectives & Initiatives**

#### Maintain Integrity of Residential Neighborhoods and Preserve Property Values

- Evaluate and facilitate new construction and preservation of a range of different housing types that address the particular needs of Sandy City residents
- · Develop and implement affordable housing strategies and programs for RDA Housing Funds

#### Preserve and Expand Existing Businesses/Seek New Clean Commercial Businesses

- Implement citywide economic development plan strategies
- Implement The Cairns development plan
- Continue implementation and promotion of the Business Connect Brand
- Pursue and retain businesses that complement and grow Sandy's tax base
- Average 6-8 business visits/spotlights per month
- Facilitate new development and completion of approved developments in existing RDA project areas
- Evaluate and create new Community Reinvestment Project Areas within the City
- Evaluate and create new Housing and Transit Reinvestment Zone within the City

#### Strengthen Communications with Citizens, Businesses, and Other Institutions

• Develop relationships with business, economic development, and governmental entities

#### **Prior-Year Accomplishments**

The Economic Development Office recognizes its role as a facilitator to attract new business, jobs and quality of life opportunities to Sandy City. The projects listed below are the result of a coordinated effort by the staff of various city departments, officials, developers, and real estate professionals.

- Increased affordable housing options in Sandy City through utilization of RDA housing funds, tax increment financing, partnership with Canyons School District, and City/RDA property exchange for additional affordable housing lots
- Welcomed new businesses, including Macey's Fresh Market, Axio Automotive, Grand Canyon University, Scelto, Napoli's, Overtime Cards, Barnes & Noble relocation, Trenz1 Oil, Mooyahs, and Joy Pops. These businesses contribute to job creation and enhance the City's retail landscape
- Visited over 100 Sandy Businesses, including over 40 small business highlights. Over 700 new business licenses, more than 1,600 new jobs created, and over 2,000 building permits issued
- Created inaugural Economic Development/RDA Annual Report
- Expanded small business programs, events, and resources to Sandy businesses: Business Appreciation Open House, Shop and Stroll Events, Business Bootcamp Sponsorships, and Shop Sandy Holiday Campaign
- Worked with Bowen Collins and Parks and Recreation to complete relocation and mitigation construction of new wetlands
- Expanded Business Liaison Position for expansion of small business resources and programs
- Partnered with the Sandy Communications Department and Seagull Publishing to create Discover Sandy Tourism Magazine
- Assist with final acquisition and sale of City/RDA property for the construction on Monroe Street Phase VI
- Demolition and cleanup of former Wasatch Shadows property and site prep for future Fire Station 31 and mixed-use development





# Fund 2101 - RDA City Center Increment

Department 1800	2024 Actual		2025 Budget		2025 Estimated		2026 Tentative
Financing Sources: 316110 Interest Income 316112 Fair Value of Investment	\$ 187,620 205,886	\$	95,000	\$	179,573 -	\$	135,000
<b>Total Financing Sources</b>	\$ 393,506	\$	95,000	\$	179,573	\$	135,000
Financing Uses: 417600 Project Area Infrastructure 21009 Capital Facilities Plan Projects 21010 Red Sky Parking Structure	\$ -	\$	3,574,502 -	\$	-	\$	996,851 3,000,000
<b>Total Financing Uses</b>	\$ -	\$	3,574,502	\$	-	\$	3,996,851
Excess (Deficiency) Sources over Uses	393,506		(3,479,502)		179,573		(3,861,851)

## **Fund 210 - RDA City Center Summary**

	2024 Actual		2025 Budget		2025 Estimated	2026 Tentative		
<b>Total Financing Sources</b>	\$ 393,506	\$	95,000	\$	179,573	\$	135,000	
<b>Total Financing Uses</b>	-		3,574,502		-		3,996,851	
Excess (Deficiency) Sources over Uses	393,506		(3,479,502)		179,573		(3,861,851)	
Balance - Beginning	3,288,772		3,682,278		3,682,278		3,861,851	
Balance - Ending	\$ 3,682,278	\$	202,776	\$	3,861,851	\$	-	

#### Fund 2111 - RDA Civic Center South Increment

Department 1810	2024 Actual	2025 Budget		2025 Estimated		2026 Tentative	
Financing Sources: 316110 Interest Income 313900 Miscellaneous Grants	\$ 69,575 960	\$	32,000	\$	76,293	\$	35,000 -
<b>Total Financing Sources</b>	\$ 70,535	\$	32,000	\$	76,293	\$	35,000
Financing Uses: 410000 Administration 417600 Project Area Infrastructure 21009 Capital Facilities Plan Projects	\$ 311,014	\$	708,789 372,249	\$	708,789	\$	644,439
<b>Total Financing Uses</b>	\$ 311,014	\$	1,081,038	\$	708,789	\$	644,439
Excess (Deficiency) Sources over Uses	(240,479)		(1,049,038)		(632,496)		(609,439)

## Fund 2112 - RDA Civic Center South Haircut

Department 1810	2024 Actual	2025 Budget E		2025 Estimated		2026 entative
Financing Sources: 311130 Property Taxes - Haircut	\$ 699,658	\$ 700,000	\$	976,054	\$	975,000
Total Financing Sources	\$ 699,658	\$ 700,000	\$	976,054	\$	975,000
Financing Uses:						
<b>Total Financing Uses</b>	\$ -	\$ -	\$	-	\$	-
Excess (Deficiency) Sources over Uses	699,658	700,000		976,054		975,000

## **Fund 211 - RDA Civic Center South Summary**

	2024 Actual	2025 Budget	ı	2025 Estimated	,	2026 Fentative
<b>Total Financing Sources</b>	\$ 770,193	\$ 732,000	\$	1,052,347	\$	1,010,000
<b>Total Financing Uses</b>	311,014	1,081,038		708,789		644,439
Excess (Deficiency) Sources over Uses	459,179	(349,038)		343,558		365,561
Fund Balance (Deficit) - Beginning	1,163,669	1,622,848		1,622,848		1,966,406
Fund Balance (Deficit) - Ending	\$ 1,622,848	\$ 1,273,810	\$	1,966,406	\$	2,331,967

## **Fund 2121 - RDA Civic Center North Increment**

Department 1820	2024 Actual	2025 Budget	I	2025 Estimated	2026 Fentative
Financing Sources:					
311130 Property Taxes - Increment	\$ 3,083,305	\$ 3,080,000	\$	2,824,895	\$ 2,750,000
311131 Canyons School District Payment	(965,934)	(966,000)		(846,964)	(825,000)
311133 Sandy City Payment	(157,289)	(157,000)		(167,000)	(163,000)
313900 Miscellaneous Grants	2,800	-		-	-
316110 Interest Income	1,233,220	700,000		1,137,973	925,000
317901 Loan Payments from Developers	452,029	452,030		452,030	452,030
<b>Total Financing Sources</b>	\$ 3,648,131	\$ 3,109,030	\$	3,400,934	\$ 3,139,030
Financing Uses:					
410000 Administration	\$ 827,804	\$ 708,789	\$	708,789	\$ 644,439
413792 Project Area Professional Services	33,330	91,670		91,670	50,000
417600 Project Area Infrastructure					
21009 Capital Facilities Plan Projects	1,179,485	5,869,236		-	5,000,000
21037 Parking Structure - Mtn. America CU	113,923	113,923		113,923	113,923
21042 The Summit	-	15,000,000		-	13,859,519
21043 Gardner Project	469,873	3,199,874		283,287	2,916,587
44131 Transfer to Debt Service					
State Infrastructure Bank Loan (2022)	1,140,481	1,140,481		1,140,481	1,140,481
State Infrastructure Bank Loan (2023)	452,030	452,029		452,029	452,030
<b>Total Financing Uses</b>	\$ 4,216,926	\$ 26,576,002	\$	2,790,179	\$ 24,176,979
Excess (Deficiency) Sources over Uses	(568,794)	(23,466,972)		610,755	(21,037,949)

## Fund 2122 - RDA Civic Center North Haircut

Department 1820	2024 Actual	2025 Budget	I	2025 Estimated	Т	2026 Centative
Financing Sources: 311130 Property Taxes - Haircut	\$ 861,595	\$ 862,000	\$	687,374	\$	690,000
<b>Total Financing Sources</b>	\$ 861,595	\$ 862,000	\$	687,374	\$	690,000
Financing Uses: None	\$ -	\$ -	\$	-	\$	-
<b>Total Financing Uses</b>	\$ -	\$ -	\$		\$	-
Excess (Deficiency) Sources over Uses	861,595	862,000		687,374		690,000

Fund 212 - RDA Civic Center North Summary

	2024 Actual	2025 Budget	2025 Estimated	2026 Tentative
<b>Total Financing Sources</b>	\$ 4,509,726	\$ 3,971,030	\$ 4,088,308	\$ 3,829,030
<b>Total Financing Uses</b>	4,216,926	26,576,002	2,790,179	24,176,979
Excess (Deficiency) Sources over Uses	292,801	(22,604,972)	1,298,129	(20,347,949)
Fund Balance (Deficit) - Beginning	22,802,426	23,095,227	23,095,227	24,393,356
Fund Balance (Deficit) - Ending	\$ 23,095,227	\$ 490,255	\$ 24,393,356	\$ 4,045,407

## Fund 2131 - EDA South Towne Ridge Increment

Department 1830	2024 Actual	2025 Budget	]	2025 Estimated	2026 Tentative
Financing Sources: 316110 Interest Income	\$ 420,310	\$ 300,000	\$	390,096	\$ 300,000
<b>Total Financing Sources</b>	\$ 420,310	\$ 300,000	\$	390,096	\$ 300,000
Financing Uses: 417600 Project Area Infrastructure 21009 Capital Facilities Plan Projects	\$ -	\$ 7,650,926	\$	-	\$ -
<b>Total Financing Uses</b>	\$ -	\$ 7,650,926	\$	-	\$ -
Excess (Deficiency) Sources over Uses	420,310	(7,350,926)		390,096	300,000
Fund Balance (Deficit) - Beginning	6,928,841	7,349,151		7,349,151	7,739,247
Fund Balance (Deficit) - Ending	\$ 7,349,151	\$ (1,775)	\$	7,739,247	\$ 8,039,247

## **Fund 2132 - EDA South Towne Ridge Housing**

Department 1830	2024 Actual	2025 Budget	E	2025 Estimated	Т	2026 entative
Financing Sources:						
314930 Building Rental	\$ 9,225	\$ 6,000	\$	8,000	\$	
<b>Total Financing Sources</b>	\$ 9,225	\$ 6,000	\$	8,000	\$	-
Financing Uses:						
417600 Project Area Infrastructure						
21015 EDA Housing Programs	\$ 51,051	\$ -	\$	635,429	\$	-
441100 Transfer Out - General Fund (SB 235)	250,000	275,000		91,667		
<b>Total Financing Uses</b>	\$ 301,051	\$ 275,000	\$	727,096	\$	-
Excess (Deficiency) Sources over Uses	(291,826)	(269,000)		(719,096)		-
Fund Balance (Deficit) - Beginning	1,017,725	725,900		725,900		6,804
Fund Balance (Deficit) - Ending	\$ 725,900	\$ 456,900	\$	6,804	\$	6,804

Department 1840	2024 Actual	2025 Budget	]	2025 Estimated	2026 Tentative
Financing Sources: 311130 Property Taxes - Increment 316110 Interest Income 311700 Transient Room Tax - County	\$ 92,006 96,964 4,919,152	\$ 92,000 26,700 4,500,000	\$	101,335 134,940 4,943,841	\$ 100,000 10,000 4,900,000
Total Financing Sources	\$ 5,108,122	\$ 4,618,700	\$	5,180,116	\$ 5,010,000
Financing Uses:  441100 Transfer to General Fund  441310 Transfer to Debt Service  Soccer Stadium Bonds (2007)  Soccer Stadium Bonds (2008)  417600 Project Area Infrastructure  21033 Obligated Reserves	\$ - 2,724,173 801,052 -	\$ 2,845,325 805,076 5,531,306	\$	- 2,850,005 805,076	\$ 4,666,438 3,297,100 807,397
<b>Total Financing Uses</b>	\$ 3,525,225	\$ 9,181,707	\$	3,655,081	\$ 8,770,935
Excess (Deficiency) Sources over Uses	1,582,897	(4,563,007)		1,525,035	(3,760,935)
Fund Balance (Deficit) - Beginning	3,465,824	5,048,721		5,048,721	6,573,756
Fund Balance (Deficit) - Ending	\$ 5,048,721	\$ 485,714	\$	6,573,756	\$ 2,812,821

## Fund 2150 - CDA Union Heights

Department 1850	2024 Actual	2025 Budget	E	2025 stimated	2026 Tentative	
Financing Sources: 311130 Property Taxes - Increment	\$ 44,152	\$ 45,000	\$	46,784	\$	47,000
<b>Total Financing Sources</b>	\$ 44,152	\$ 45,000	\$	46,784	\$	47,000
Financing Uses: 417600 Project Area Infrastructure 21030 Union Heights	\$ 44,152	\$ 45,000	\$	46,784	\$	47,000
<b>Total Financing Uses</b>	\$ 44,152	\$ 45,000	\$	46,784	\$	47,000
Excess (Deficiency) Sources over Uses	-	-		-		-
Fund Balance (Deficit) - Beginning	-	-		-		-
Fund Balance (Deficit) - Ending	\$ -	\$ -	\$	-	\$	-

## Fund 2160 - CDA 11400 South

Department 1860	2024 Actual	2025 Budget	2025 Estimated		2026 Tentative	
Financing Sources: 311130 Property Taxes - Increment 316110 Interest Income	\$ 545,400 117,434	\$ 545,000 77,000	\$	569,600 119,502	\$	570,000 90,000
<b>Total Financing Sources</b>	\$ 662,834	\$ 622,000	\$	689,102	\$	660,000
Financing Uses: 417600 Project Area Infrastructure 21031 Scheels 21041 Potential Development Obligations	\$ 341,781 -	\$ 350,000 2,629,156	\$	350,509 2,629,156	\$	360,000
<b>Total Financing Uses</b>	\$ 341,781	\$ 2,979,156	\$	2,979,665	\$	360,000
Excess (Deficiency) Sources over Uses	321,053	(2,357,156)		(2,290,563)		300,000
Fund Balance (Deficit) - Beginning	2,046,644	2,367,697		2,367,697		77,134
Fund Balance (Deficit) - Ending	\$ 2,367,697	\$ 10,541	\$	77,134	\$	377,134

#### Fund 2170 - CDA Transit-Oriented

Department 1870	2024 Actual		2025 Budget		2025 Estimated		2026 Tentative	
Financing Sources: 311130 Property Taxes - Increment 311131 Canyons School District Payment 311132 Salt Lake County Payment 311133 Sandy City Payment 313900 Miscellaneous Grants 316110 Interest Income	\$	1,716,464 (339,846) (112,593) (27,374) 240 107,116		1,717,000 (340,000) (113,000) (27,000) - 72,000		1,685,994 (323,095) (110,361) (32,325) - 107,023		1,685,000 (325,000) (110,000) (32,000) - 90,000
Total Financing Sources	\$	1,344,006	\$	1,309,000	\$	1,327,236	\$	1,308,000
Financing Uses: 410000 Administration 413792 Project Area Professional Services 417600 Project Area Infrastructure 21009 Capital Facilities Plan Projects 21039 East Village	\$	65,968 - - - 1,012,319	\$	90,487 20,000 2,010,500 1,050,000	\$	90,487 20,000 - 1,034,150	\$	82,268 20,000 - 1,050,000
<b>Total Financing Uses</b>	\$	1,078,287	\$	3,170,987	\$	1,144,637	\$	1,152,268
Excess (Deficiency) Sources over Uses		265,718		(1,861,987)		182,599		155,732
Fund Balance (Deficit) - Beginning		1,640,658		1,906,377		1,906,377		2,088,976
Fund Balance (Deficit) - Ending	\$	1,906,377	\$	44,390	\$	2,088,976	\$	2,244,708