

## The Sandy Club

### Profit & Loss Budget vs. Actual

July 2018 through June 2019

Ordinary Income/Expense	Jul '18 - Jun 19	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
<b>Contributions Income</b>				
Corporate Contributions	30,176.87	20,000.00	10,176.87	150.88%
In Kind Contributions	11,300.99			
Individual Contributions	7,217.48	5,700.00	1,517.48	126.62%
<b>South Town Mall Fountain</b>				
Coin Cleaning	-511.69	-40.00	-471.69	1,279.23%
Mall Fountain	1,432.81	400.00	1,032.81	358.2%
<b>Total South Town Mall Fountain</b>	<b>921.12</b>	<b>360.00</b>	<b>561.12</b>	<b>255.87%</b>
<b>Total Contributions Income</b>	<b>49,616.46</b>	<b>26,060.00</b>	<b>23,556.46</b>	<b>190.39%</b>
<b>Fundraisers</b>				
<b>Fund Raising Event/Gala</b>				
Donations	46,841.25	15,000.00	31,841.25	312.28%
Drawing	0.00	1,200.00	-1,200.00	0.0%
Table Asks	0.00	15,000.00	-15,000.00	0.0%
Tables	23,500.00	24,000.00	-500.00	97.92%
Tickets	1,950.00			
<b>Total Fund Raising Event/Gala</b>	<b>72,291.25</b>	<b>55,200.00</b>	<b>17,091.25</b>	<b>130.96%</b>
<b>Golf</b>				
Golf Tournament	18,119.25	31,000.00	-12,880.75	58.45%
<b>Total Golf</b>	<b>18,119.25</b>	<b>31,000.00</b>	<b>-12,880.75</b>	<b>58.45%</b>
<b>Total Fundraisers</b>	<b>90,410.50</b>	<b>86,200.00</b>	<b>4,210.50</b>	<b>104.89%</b>
<b>Grants</b>				
Grants	0.00	10,000.00	-10,000.00	0.0%
Grants - Grant Writer	0.00	50,000.00	-50,000.00	0.0%
Sandy City Contract	113,254.00	113,254.00	0.00	100.0%
<b>Total Grants</b>	<b>113,254.00</b>	<b>173,254.00</b>	<b>-60,000.00</b>	<b>65.37%</b>
<b>Misc Income</b>				
Interest Income	1,256.64	150.00	1,106.64	837.76%
Membership Dues	9,516.50	5,700.00	3,816.50	166.96%
Vending Machine Income	261.08	300.00	-38.92	87.03%
<b>Total Misc Income</b>	<b>11,034.22</b>	<b>6,150.00</b>	<b>4,884.22</b>	<b>179.42%</b>
<b>Rental Income</b>				
Gym Rental	10,404.00	12,000.00	-1,596.00	86.7%
Lease Income	54,000.00	54,000.00	0.00	100.0%
<b>Total Rental Income</b>	<b>64,404.00</b>	<b>66,000.00</b>	<b>-1,596.00</b>	<b>97.58%</b>
<b>Total Income</b>	<b>328,719.18</b>	<b>357,664.00</b>	<b>-28,944.82</b>	<b>91.91%</b>
<b>Cost of Goods Sold</b>				
<b>Cost of Goods Sold- Fundraisers</b>				
<b>Event Gala</b>				
Audio/Visual	0.00	500.00	-500.00	0.0%
Awards	0.00	160.00	-160.00	0.0%
Credit Card Fees	1,351.09	750.00	601.09	180.15%

## The Sandy Club

### Profit & Loss Budget vs. Actual

July 2018 through June 2019

	<u>Jul '18 - Jun 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Dinner & Location	13,723.33	10,000.00	3,723.33	137.23%
Meals Volunteers	52.77			
Postage	220.00	350.00	-130.00	62.86%
Printing	405.82	600.00	-194.18	67.64%
Supplies	500.00	500.00	0.00	100.0%
<b>Total Event Gala</b>	<b>16,253.01</b>	<b>12,860.00</b>	<b>3,393.01</b>	<b>126.38%</b>
<b>Golf Tournament</b>				
Golf Expense	2,717.37	0.00	2,717.37	100.0%
In Kind Golf	146.99			
Golf Tournament - Other	0.00	7,000.00	-7,000.00	0.0%
<b>Total Golf Tournament</b>	<b>2,864.36</b>	<b>7,000.00</b>	<b>-4,135.64</b>	<b>40.92%</b>
<b>Total Cost of Goods Sold- Fundraisers</b>	<b>19,117.37</b>	<b>19,860.00</b>	<b>-742.63</b>	<b>96.26%</b>
<b>Total COGS</b>	<b>19,117.37</b>	<b>19,860.00</b>	<b>-742.63</b>	<b>96.26%</b>
<b>Gross Profit</b>	<b>309,601.81</b>	<b>337,804.00</b>	<b>-28,202.19</b>	<b>91.65%</b>
<b>Expense</b>				
Advertising Expense	1,730.00	500.00	1,230.00	346.0%
Bank Service Charges	19.28			
Counseling	2,785.00	0.00	2,785.00	100.0%
Credit Card Fees	483.12	400.00	83.12	120.78%
Depreciation Expense	71,917.83	71,500.00	417.83	100.58%
Dues and Subscriptions	0.00	540.00	-540.00	0.0%
<b>Education</b>				
Dick Adair Scholarships	2,000.00	2,000.00	0.00	100.0%
Reading Program Supplies	3,611.80	12,000.00	-8,388.20	30.1%
Reading Program Wages	3,970.52	6,000.00	-2,029.48	66.18%
<b>Total Education</b>	<b>9,582.32</b>	<b>20,000.00</b>	<b>-10,417.68</b>	<b>47.91%</b>
Equipment Expense	106.49			
<b>Facility Expenses</b>				
Building Improvements	4,710.60	5,000.00	-289.40	94.21%
Building Maintenance	6,819.55	5,639.00	1,180.55	120.94%
Cleaning Contract	8,584.00	8,861.00	-277.00	96.87%
Ground Lease	7,610.00	7,610.00	0.00	100.0%
Property Taxes	0.00	20,000.00	-20,000.00	0.0%
Security	320.00	500.00	-180.00	64.0%
<b>Utilities</b>				
Gas and Electric	12,559.45	15,000.00	-2,440.55	83.73%
Sewer	180.48	225.00	-44.52	80.21%
Water	1,206.43	2,000.00	-793.57	60.32%
<b>Total Utilities</b>	<b>13,946.36</b>	<b>17,225.00</b>	<b>-3,278.64</b>	<b>80.97%</b>
<b>Total Facility Expenses</b>	<b>41,990.51</b>	<b>64,835.00</b>	<b>-22,844.49</b>	<b>64.77%</b>
Grant Expense	0.00	0.00	0.00	0.0%
Grant Writer	8,750.00	9,600.00	-850.00	91.15%
<b>In Kind</b>				
Art Supplies	88.96			

## The Sandy Club Profit & Loss Budget vs. Actual July 2018 through June 2019

	<u>Jul '18 - Jun 19</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Clothing Supplies	615.00			
Educational Supplies	3,220.00			
Entertainment	50.00			
Hygiene Supplies	50.00			
Meals	120.00			
Office Supplies	448.74			
Repairs & Maintenance	23.85			
School Supplies	117.22			
Snack Supplies	359.00			
Sports Equipment	2,500.00			
Sub For Santa	3,755.00			
Youth Incentives	336.05			
<b>Total In Kind</b>	<b>11,683.82</b>			
<b>Incentives</b>				
Board Incentives	64.00	350.00	-286.00	18.29%
Friends Group Incentives	0.00	350.00	-350.00	0.0%
Staff Incentives	658.18	350.00	308.18	188.05%
<b>Total Incentives</b>	<b>722.18</b>	<b>1,050.00</b>	<b>-327.82</b>	<b>68.78%</b>
<b>Insurance</b>				
Building /Gen Liab/Auto Hired	5,774.00	5,677.00	97.00	101.71%
Directors Liability	1,786.00	1,742.00	44.00	102.53%
Earthquake Insurance	0.00	1,901.00	-1,901.00	0.0%
Umbrella	931.00	1,025.00	-94.00	90.83%
Worker's Comp Fund	779.24	1,425.00	-645.76	54.68%
<b>Total Insurance</b>	<b>9,270.24</b>	<b>11,770.00</b>	<b>-2,499.76</b>	<b>78.76%</b>
Internet Fees	1,258.72	500.00	758.72	251.74%
Licenses and Fees	545.00	350.00	195.00	155.71%
Meals	160.65	500.00	-339.35	32.13%
Miscellaneous	1,316.72	1,000.00	316.72	131.67%
<b>Payroll Expenses</b>				
Bonus	4,196.01	4,200.00	-3.99	99.91%
Payroll Service	602.50	500.00	102.50	120.5%
Payroll Taxes	13,730.48	15,000.00	-1,269.52	91.54%
Roth IRA Director	5,600.00	5,600.00	0.00	100.0%
Salaries - Director	73,547.96	85,000.00	-11,452.04	86.53%
Salaries & Wages	89,291.20	95,000.00	-5,708.80	93.99%
<b>Total Payroll Expenses</b>	<b>186,968.15</b>	<b>205,300.00</b>	<b>-18,331.85</b>	<b>91.07%</b>
Postage and Delivery	107.75	400.00	-292.25	26.94%
Printing and Reproduction	681.50	500.00	181.50	136.3%
Professional Development	0.00	0.00	0.00	0.0%
<b>Professional Fees</b>				
Accounting	6,500.00	6,100.00	400.00	106.56%
Audit	2,500.00	2,750.00	-250.00	90.91%
Professional Fees - Other	0.00	0.00	0.00	0.0%

## The Sandy Club

### Profit & Loss Budget vs. Actual

July 2018 through June 2019

	Jul '18 - Jun 19	Budget	\$ Over Budget	% of Budget
Total Professional Fees	9,000.00	8,850.00	150.00	101.7%
Repairs & Maintenance				
Equipment Repairs	585.24	1,000.00	-414.76	58.52%
Total Repairs & Maintenance	585.24	1,000.00	-414.76	58.52%
Software	1,897.00			
Supplies				
Club Supplies	66.02	200.00	-133.98	33.01%
Educational Supplies	2,731.43	500.00	2,231.43	546.29%
Holiday	100.00	100.00	0.00	100.0%
Janitorial Supplies	1,042.21	1,000.00	42.21	104.22%
Kitchen Supplies	0.00	200.00	-200.00	0.0%
Office Supplies	2,376.70	1,000.00	1,376.70	237.67%
Snack Supplies	6,071.77	1,000.00	5,071.77	607.18%
Youth Activities	14,786.50	0.00	14,786.50	100.0%
Youth Incentives Supplies	1,451.88	700.00	751.88	207.41%
Total Supplies	28,626.51	4,700.00	23,926.51	609.08%
Telephone				
Cell Phone	1,300.00	1,400.00	-100.00	92.86%
Office Phone & Internet	3,771.42	4,000.00	-228.58	94.29%
Total Telephone	5,071.42	5,400.00	-328.58	93.92%
Travel				
Meals	1,905.05			
Travel & Mileage	0.00	100.00	-100.00	0.0%
Total Travel	1,905.05	100.00	1,805.05	1,905.05%
Total Expense	397,164.50	408,795.00	-11,630.50	97.16%
Net Ordinary Income	-87,562.69	-70,991.00	-16,571.69	123.34%
Other Income/Expense				
Other Income				
Donor Restricted Income				
Donor Restricted Expenses	-5,000.00			
Donor Restricted Income - Other	75,000.00			
Total Donor Restricted Income	70,000.00			
Other Income				
Sales of Equipment	585.00			
Total Other Income	585.00			
Sales Tax Refund	290.40			
Total Other Income	70,875.40			
Other Expense				
Federal & State Income Tax	3,655.70	0.00	3,655.70	100.0%
Total Other Expense	3,655.70	0.00	3,655.70	100.0%
Net Other Income	67,219.70	0.00	67,219.70	100.0%
Net Income	<u>-20,342.99</u>	<u>-70,991.00</u>	<u>50,648.01</u>	<u>28.66%</u>